

# Third Quarter Report

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Saskatchewan Telecommunications  
Holding Corporation

Third Quarter Report 2021/22  
For the Period Ending December 31, 2021

**Saskatchewan Telecommunications Holding Corporation** (the Corporation, SaskTel) is a Saskatchewan Crown corporation. The Corporation's wholly-owned subsidiaries (Saskatchewan Telecommunications, Directwest, SecurTek and SaskTel International) offer a wide array of products, services, and solutions to customers in Saskatchewan and around the world. The Corporation has a workforce of approximately 3,400 full-time equivalent employees (FTE's), making the Corporation one of Saskatchewan's largest employers.

Our vision is "*Be the best at connecting people to their world*" and our mission is "*To provide the best customer experience through our superior networks, exceptional service, advanced solutions and applications.*"

## **Pandemic Impact on Operating Environment**

SaskTel's annual report discussed the continuing impact of the COVID-19 pandemic. During the pandemic, we have focused on keeping our communities, customers and people connected while prioritizing health, safety and well-being. While there has been minimal impact to the Corporation as a result of the pandemic, the Corporation continues to assess and monitor the impact of the pandemic on its operations. The magnitude and duration of the pandemic continue to be uncertain. Public health measures in certain areas have intensified during the quarter with the proliferation of variants of concern. Canada has expanded vaccine programs to include younger children while many provinces have introduced proof of vaccination requirements to access non-essential businesses and services.

Additionally, the pandemic has caused supply chain disruptions. Although we are taking proactive steps to minimize its impacts, this could result in inventory constraints for mobile devices and various other network components.

As noted, the impacts of the pandemic on the Corporation have been minimal and estimates of any impacts have been included where appropriate. At this point in the recovery process, it is not anticipated that there will be significant additional impacts, however, given the uncertainty of the magnitude and duration of the pandemic, it is not possible to determine all of the impacts on current operations or reported asset and liability values.

# Consolidated Highlights

## FINANCIAL

<b>Net Income</b> <b>\$84.5M</b> <small>(21.0%) vs. Q3 2020/21</small>	<b>Revenue</b> <b>\$975.0M</b> <small>(1.4%) vs. Q3 2020/21</small>	<b>Return on Equity</b> <b>8.4%</b> <small>(2.3) percentage points vs. Q3 2020/21</small>	<b>Capital Expenditures*</b> <b>\$220.9M</b> <small>(2.8%) vs. Q3 2020/21</small> <small>*Excluding spectrum acquisitions</small>
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## CUSTOMER CONNECTIONS

<b>Broadband Internet</b> <b>+2.8%</b> <small>Subscriber Growth yr/yr</small>	<b>maxTV Service</b> <b>(0.5%)</b> <small>Subscriber Decline yr/yr</small>	<b>Wireless</b> <b>+0.4%</b> <small>Subscriber Growth yr/yr</small>	<b>Fibre</b> <b>+13.6%</b> <small>Subscriber Growth yr/yr</small>	<b>Wireline Voice</b> <b>(5.7%)</b> <small>Subscriber Decline yr/yr</small>																														
<table border="1"> <tr><td>December 2021</td><td>857,126</td></tr> <tr><td>December 2020</td><td>833,658</td></tr> <tr><td>March 2021</td><td>837,936</td></tr> </table>	December 2021	857,126	December 2020	833,658	March 2021	837,936	<table border="1"> <tr><td>December 2021</td><td>112,174</td></tr> <tr><td>December 2020</td><td>112,781</td></tr> <tr><td>March 2021</td><td>114,120</td></tr> </table>	December 2021	112,174	December 2020	112,781	March 2021	114,120	<table border="1"> <tr><td>December 2021</td><td>646,644</td></tr> <tr><td>December 2020</td><td>644,262</td></tr> <tr><td>March 2021</td><td>639,239</td></tr> </table>	December 2021	646,644	December 2020	644,262	March 2021	639,239	<table border="1"> <tr><td>December 2021</td><td>163,398</td></tr> <tr><td>December 2020</td><td>143,786</td></tr> <tr><td>March 2021</td><td>149,867</td></tr> </table>	December 2021	163,398	December 2020	143,786	March 2021	149,867	<table border="1"> <tr><td>December 2021</td><td>277,780</td></tr> <tr><td>December 2020</td><td>294,644</td></tr> <tr><td>March 2021</td><td>289,934</td></tr> </table>	December 2021	277,780	December 2020	294,644	March 2021	289,934
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Millions of dollars	Three months ended				Nine months ended			
	December 31,				December 31,			
	2021	2020	Change	% Change	2021	2020	Change	% Change
Revenue	\$341.7	\$347.1	\$(5.4)	(1.6)	\$975.0	\$989.3	\$(14.3)	(1.4)
Other income	1.8	1.5	0.3	20.0	2.8	5.3	(2.5)	(47.2)
Expenses	343.5	348.6	(5.1)	(1.5)	977.8	994.6	(16.8)	(1.7)
Results from operating activities	307.8	315.4	(7.6)	(2.4)	873.0	867.7	5.3	0.6
Net finance expense	35.7	33.2	2.5	7.5	104.8	126.9	(22.1)	(17.4)
Net income	7.3	2.6	4.7	180.8	20.3	19.9	0.4	2.0
	\$28.4	\$30.6	\$(2.2)	(7.2)	\$84.5	\$107.0	\$(22.5)	(21.0)

Net income for the nine months ended December 31, 2021, was \$84.5 million, a decline of \$22.5 million (21.0%) from the same period in 2020/21.

Revenue for the nine months ended December 31, 2021, was \$975.0 million, a decline of \$14.3 million (1.4%) from the same period in 2020/21 primarily due to decreased wireline communication services, a reduction in non-recurring customer premise equipment sales and reduced customer project work. The decline was partially offset by strong customer growth in wireless network services and equipment in addition to fixed broadband and data services.

Expenses for the nine months ended December 31, 2021, were \$873.0 million, an increase of \$5.3 million (0.6%) from the same period in 2020/21. This increase was primarily due to increased depreciation and amortization, partially offset by lower direct expenses.

Net finance expense for the nine months ended December 31, 2021, was \$20.3 million, an increase of \$0.4 million (2.0%) over the same period in 2020/21. The increase was primarily driven by reduced sinking fund earnings and was partially offset by interest expense as result of lower average interest rates on outstanding debt.

# Management's Discussion and Analysis

February 10, 2022

## Forward-Looking Information

The following discussion focuses on the consolidated financial position and results of the operations of SaskTel for the third quarter of 2021/22. This discussion and analysis should be read in conjunction with SaskTel's audited financial statements for the fiscal year ended March 31, 2021. Some sections of this discussion include forward-looking statements about SaskTel's corporate direction and financial objectives. A statement is forward-looking when it uses information known today to make an assertion about the future. Since these forward-looking statements reflect expectations and intentions at the time of writing, actual results could differ materially from those anticipated if known or unknown risks and uncertainties impact the business, or if estimates or assumptions turn out to be inaccurate. As a result, SaskTel cannot guarantee that any of the predictions forecasted by forward-looking

statements will occur. As well, forward-looking statements do not take into consideration the effect of transactions or non-recurring items announced or occurring subsequently. Therefore, SaskTel disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. For a full discussion of risk factors, please refer to Management's Discussion & Analysis in SaskTel's 2020/21 Annual Report.

These interim statements have been prepared in accordance with the International Financial Reporting Standard IAS 34 *Interim Financial Reporting*.

These interim statements have been approved by the SaskTel Board of Directors on February 10, 2022.

## Results of Operations

### Revenue

Millions of dollars	2021	2020	Change	% Change
Three months ended December 31,	\$341.7	\$347.1	\$(5.4)	(1.6)
Nine months ended December 31,	\$975.0	\$989.3	\$(14.3)	(1.4)

Revenue for the third quarter of 2021/22 was \$341.7 million, a \$5.4 million (1.6%) decrease from the same period in 2020/21. Revenue for the nine months ended December 31, 2021, was \$975.0 million, a \$14.3 million (1.4%) decrease year-over-year. The decrease was due to lower wireline communication services comprised of the ongoing erosion of legacy voice revenues, a reduction in non-recurring customer premise equipment sales, a decrease in customer project work, and the conclusion of a pay-per-view licenses agreement. The decrease was partially offset by growth in wireless network services and equipment comprised of increased wholesale revenues due to increased network usage by customers of other carriers, a larger wireless retail subscriber base through customer acquisitions, higher revenue per device due to an increased proportion of premium-value device sales, and a higher mix of converged customers. Fixed broadband and data services were driven by strong growth in fibre accesses due to fibre conversion, new construction, and higher bandwidth which provides a competitive advantage.

## Results of operations, continued

### Expenses

Millions of dollars	2021	2020	Change	% Change
Three months ended December 31,	\$307.8	\$315.4	\$(7.6)	(2.4)
Nine months ended December 31,	\$873.0	\$867.7	\$5.3	0.6

Expenses for the third quarter of 2021/22 were \$307.8 million, a \$7.6 million (2.4%) decrease from the same period in 2020/21. Expenses for the nine months ended December 31, 2021, were \$873.0 million, a \$5.3 million (0.6%) increase from the same period in 2020/21. Goods and services purchased, excluding direct expenses, decreased \$1.7 million due to lower than estimated customer defaults associated with COVID-19, and the successful appeal of a prior period legal provision, partially offset by increased consulting, contract, software and advertising expenses. Direct expenses decreased \$8.5 million primarily due to decreased wireless device sales, partially offset by an increased average device cost, increased roaming expenses due to eased travel restrictions, decreased customer project work, and decreased customer premise equipment sales. Net salaries, wages and benefits decreased \$1.2 million due to fewer FTEs, partially offset by economic and contracted annual progressions. Depreciation and amortization increased \$16.5 million primarily due to a higher asset base in our fixed and mobile networks as we continue to invest in our networks in addition to changes in asset useful lives.

### Net finance expense

Millions of dollars	2021	2020	Change	% Change
Three months ended December 31,	\$7.3	\$2.6	\$4.7	180.8
Nine months ended December 31,	\$20.3	\$19.9	\$0.4	2.0

Net finance expense for the third quarter of 2021/22 was \$7.3 million, a \$4.7 million (180.8%) increase from the same period in 2020/21. Net finance expense for the nine months ended December 31, 2021, was \$20.3 million, a \$0.4 million (2.0%) increase from the same period in 2020/21. Finance income decreased \$8.1 million comprised of reduced sinking fund earnings due to prior period sinking fund redemption gains partially offset by the resumption of late payment charges previously suspended under the Crown Utility Interest Deferral Program in 2020/21. Finance expenses decreased \$7.7 million primarily due to lower average interest rates on outstanding debt.

## Financial Condition

Changes in the Corporation's assets, liabilities, and equity from March 31, 2021 to December 31, 2021 are discussed below:

Millions of dollars	Increase (decrease)	Explanation
<b>Cash</b>	<b>\$(11.6)</b>	See condensed consolidated statement of cash flows
<b>Trade and other receivables</b>	<b>(17.4)</b>	Timing of non-customer related receivables
<b>Inventories</b>	<b>(7.3)</b>	Minor delays in wireless devices shipments along with prudent inventory order management
<b>Prepaid expenses</b>	<b>(6.1)</b>	Recognition of contract invoices for software and maintenance
<b>Contract assets</b>	<b>6.9</b>	Increased number of customers on term contracts with premium devices
<b>Contract costs</b>	<b>0.1</b>	No significant change
<b>Property, plant and equipment</b>	<b>49.0</b>	Capital spending primarily on wireless and fibre projects partially offset by depreciation, retirements, and disposals
<b>Right-of-use assets</b>	<b>1.9</b>	Addition of leased assets partially offset by depreciation, retirements and adjustments
<b>Intangible assets</b>	<b>137.1</b>	Purchase of 3500-megahertz band spectrum partially offset by amortization
<b>Sinking funds</b>	<b>14.0</b>	Installments, earnings and market value gains
<b>Other assets</b>	<b>(1.7)</b>	Lower long-term portion of other receivables
<b>Trade and other payables</b>	<b>(23.8)</b>	Timing of payments for operations, capital spending and interest
<b>Dividend payable</b>	<b>(7.2)</b>	Lower dividends declared
<b>Notes payable</b>	<b>(68.0)</b>	Repayment of notes payable from issuance of long-term debt partially offset by capital spending requirements
<b>Contract liabilities</b>	<b>0.3</b>	No significant change
<b>Other liabilities</b>	<b>(4.2)</b>	Amortization of previous funding to income and reversal of a prior period provision
<b>Deferred income – government funding</b>	<b>(1.8)</b>	Amortization of previous funding
<b>Long-term debt</b>	<b>251.1</b>	New debt issues and amortization of the net premium on debt partially offset by debt redemptions
<b>Lease liabilities</b>	<b>2.1</b>	Long-term portion of additional lease liability offset by principal repayments
<b>Employee benefit obligations</b>	<b>(1.3)</b>	Increased retirees receiving benefits
<b>Provisions</b>	<b>0.2</b>	No significant change
<b>Equity</b>	<b>17.5</b>	Total comprehensive income less dividends declared

## Cash Flows

### Cash provided by operating activities

Millions of dollars	2021	2020	Change	% Change
Nine months ended December 31,	\$258.3	\$184.3	\$74.0	40.2

Cash provided by operating activities for the nine months ended December 31, 2021, was \$258.3 million, an increase of \$74.0 million (40.2%) compared to the same period in 2020/21 primarily due to increased cash from operations after adjusting for non-cash items and the net change in working capital requirements.

### Cash used in investing activities

Millions of dollars	2021	2020	Change	% Change
Nine months ended December 31,	\$362.9	\$222.9	\$140.0	62.8

Cash used in investing activities for the nine months ended December 31, 2021, was \$362.9 million, an increase of \$140.0 million (62.8%) from the same period in 2020/21 primarily due to the acquisition of 5G 3500-megahertz spectrum licenses.

### Cash provided by financing activities

Millions of dollars	2021	2020	Change	% Change
Nine months ended December 31,	\$93.0	\$22.7	\$70.3	<i>nmf</i> <sup>1</sup>

1. *nmf* - no meaningful figure

Cash provided by financing activities for the nine months ended December 31, 2021, was \$93.0 million, an increase of \$70.3 million primarily due to increased net borrowing to invest in our fixed and wireless networks.

## Capital Resource Ratio

### Debt ratio

	December 31, 2021	March 31, 2021	Change
Debt ratio	53.5%	50.4%	3.1

The debt ratio increased to 53.5%, an increase of 3.1 percentage points from March 31, 2021. The overall level of net debt increased \$180.7 million during the period due to increased net borrowing.

Equity increased \$17.5 million in the third quarter of 2021/22 after recording net income of \$84.5 million, other comprehensive income of \$0.5 million, and declaring dividends of \$67.5 million.

The debt ratio is calculated as net debt divided by end-of-period capitalization. Net debt is defined as total debt, including long-term debt, notes payable, the current portion of long-term debt and bank indebtedness, excluding lease liabilities, less sinking funds, and cash. Capitalization includes net debt, equity advances, accumulated other comprehensive income and retained earnings at the period end.

## Capital Expenditures

Millions of dollars	2021	2020	Change	% Change
Property, plant and equipment	\$203.4	\$210.7	\$(7.3)	(3.5)
Intangible assets	162.8	16.6	146.2	<i>nmf</i> '
Nine months ended December 31,	\$366.2	\$227.3	\$138.9	61.1

Total capital expenditures for the nine months ended December 31, 2021, were \$366.2 million, an increase of \$138.9 million (61.1%) from the same period in 2020/21.

Spending on property, plant and equipment for the nine months ended December 31, 2021, was \$203.4 million, a decrease of \$7.3 million (3.5%) from the same period in 2020/21. The decrease was primarily due to the completion of large network enhancement programs in the prior period. The decrease was partially offset by spending on 5G wireless and fibre network initiatives. Spending on intangible assets was \$162.8 million, an increase of \$146.2 million from the same period in 2020/21 primarily due to the acquisition of 5G 3500-megahertz spectrum licenses.

Capital expenditures in 2021/22 will focus on further investment in the core Saskatchewan network including FTTP, 5G Network Modernization, wireless network enhancements and basic network growth and enhancements. This core network investment will ensure: increased internet access speeds; enhanced maxTV service; increased wireless bandwidth, resulting in increased roaming capacity and data speeds; as well as continued network growth and refurbishment. Expenditures will also enhance customer interface and expand service offerings.

## 2021/22 Outlook

The 2020/21 SaskTel Annual Report identified a consolidated net income target for the fiscal year ended March 31, 2022 of \$100.0 million. At this time, SaskTel believes it will meet this target.

## Risk Assessment

The 2020/21 Annual Report discussed the risks and uncertainties in SaskTel's business environment focusing on both Strategic and Core Business Risks, including the impact of the COVID-19 pandemic. Strategic Risks are risks that may inhibit SaskTel from achieving goals and targets outlined in its Strategic Plan including the following areas: customer experience, broadband, transformation, and financial sustainability. Core Business Risks are risks associated with the execution of SaskTel's business functions including the following areas: operational, financial, and compliance and legal.

A strong governance process for enterprise risk management is in place. This is an iterative process designed to identify, evaluate, mitigate and control, report, monitor, and assess key corporate risks. As of December 31, 2021, SaskTel's key risk profile has changed slightly. As the pandemic has progressed, the risks of experiencing negative impacts from reduced customer spending or SaskTel's inability to serve customers have diminished. The potential for a significant reduction in customer spending or SaskTel's inability to serve customers are no longer considered key corporate risks.

# Condensed Consolidated Interim Statement of Income and Other Comprehensive Income

(Unaudited)

Thousands of dollars	Note	Three months ended December 31,		Nine months ended December 31,	
		2021	2020	2021	2020
<b>Revenue</b>	3	\$341,740	\$347,093	\$975,044	\$989,255
<b>Other income</b>		1,807	1,482	2,749	5,373
		<b>343,547</b>	<b>348,575</b>	<b>977,793</b>	<b>994,628</b>
<b>Expenses</b>					
Goods and services purchased		161,245	168,888	424,918	435,124
Salaries, wages and benefits		85,763	89,028	261,459	263,082
Internal labour capitalized		(6,251)	(5,746)	(16,185)	(16,640)
Depreciation - property, plant & equipment	5	50,442	47,555	150,203	135,383
Depreciation - right-of-use assets	6	1,667	1,513	4,686	4,621
Amortization	7	8,489	8,072	25,154	23,568
Saskatchewan taxes		6,454	6,069	22,757	22,550
		<b>307,809</b>	<b>315,379</b>	<b>872,992</b>	<b>867,688</b>
<b>Results from operating activities</b>		<b>35,738</b>	<b>33,196</b>	<b>104,801</b>	<b>126,940</b>
<b>Net finance expense</b>	4	<b>7,309</b>	<b>2,578</b>	<b>20,295</b>	<b>19,895</b>
<b>Net income</b>		<b>28,429</b>	<b>30,618</b>	<b>84,506</b>	<b>107,045</b>
<b>Other comprehensive income (loss)</b>					
<b>Items that will be reclassified to net income</b>					
Unrealized gains (losses) on sinking funds		864	(4,409)	1,058	2,958
Reclassification to net income of realized gains on sinking funds	4	-	(803)	-	(3,707)
		<b>864</b>	<b>(5,212)</b>	<b>1,058</b>	<b>(749)</b>
<b>Items that will never be reclassified to net income</b>					
Net actuarial losses on defined benefit pension plan	9	(180)	(8,539)	(542)	(31,222)
<b>Total other comprehensive income (loss)</b>		<b>684</b>	<b>(13,751)</b>	<b>516</b>	<b>(31,971)</b>
<b>Total comprehensive income</b>		<b>\$29,113</b>	<b>\$16,867</b>	<b>\$85,022</b>	<b>\$75,074</b>

All net income and total comprehensive income are attributable to Crown Investments Corporation of Saskatchewan (CIC).

See Accompanying Notes

## Condensed Consolidated Interim Statement of Changes in Equity

(Unaudited)

Thousands of dollars	Equity advances	Accumulated other comprehensive income	Retained earnings	Total equity
<b>Balance at April 1, 2021</b>	<b>\$237,000</b>	<b>\$102,666</b>	<b>\$848,866</b>	<b>\$1,188,532</b>
<b>Net income</b>	-	-	84,506	84,506
<b>Other comprehensive income</b>	-	516	-	516
<b>Total comprehensive income</b>	-	516	84,506	85,022
<b>Dividends declared</b>	-	-	67,523	67,523
<b>Balance at December 31, 2021</b>	<b>\$237,000</b>	<b>\$103,182</b>	<b>\$865,849</b>	<b>\$1,206,031</b>
Balance at April 1, 2020	\$237,000	\$109,204	\$835,784	\$1,181,988
Net income	-	-	107,045	107,045
Other comprehensive loss	-	(31,971)	-	(31,971)
Total comprehensive income	-	(31,971)	107,045	75,074
Dividends declared	-	-	85,050	85,050
Balance at December 31, 2020	\$237,000	\$77,233	\$857,779	\$1,172,012

*See Accompanying Notes*

## Condensed Consolidated Interim Statement of Financial Position

		(Unaudited)	
As at		December 31,	March 31,
Thousands of dollars	Note	2021	2021
<b>Assets</b>			
<b>Current assets</b>			
Cash		\$12,111	\$23,694
Trade and other receivables	11a	165,780	183,194
Inventories		19,039	26,347
Prepaid expenses		40,231	46,343
Contract assets	11a	76,092	66,567
Contract costs		20,199	19,224
		<b>333,452</b>	365,369
<b>Contract assets</b>	11a	<b>29,767</b>	32,396
<b>Contract costs</b>		<b>56,228</b>	57,110
<b>Property, plant and equipment</b>	5	<b>2,049,402</b>	2,000,391
<b>Right-of-use assets</b>	6	<b>43,560</b>	41,706
<b>Intangible assets</b>	7	<b>401,146</b>	264,012
<b>Sinking funds</b>	11c	<b>98,625</b>	84,619
<b>Other assets</b>		<b>9,135</b>	10,856
		<b>\$3,021,315</b>	\$2,856,459
<b>Liabilities and Province's equity</b>			
<b>Current liabilities</b>			
Trade and other payables	11a	\$148,228	\$171,990
Dividend payable	11c	25,447	32,688
Notes payable	11c	151,876	219,892
Contract liabilities	11a	57,074	56,629
Other liabilities		11,914	16,111
		<b>394,539</b>	497,310
<b>Contract liabilities</b>	11a	<b>298</b>	489
<b>Deferred income – government funding</b>		<b>15,437</b>	17,234
<b>Long-term debt</b>	8, 11c	<b>1,347,735</b>	1,096,606
<b>Lease liabilities</b>		<b>39,137</b>	37,087
<b>Employee benefit obligations</b>	9	<b>11,078</b>	12,337
<b>Provisions</b>		<b>7,060</b>	6,864
		<b>1,815,284</b>	1,667,927
<b>Province of Saskatchewan's equity</b>			
Equity advance		237,000	237,000
Accumulated other comprehensive income		103,182	102,666
Retained earnings		865,849	848,866
		<b>1,206,031</b>	1,188,532
		<b>\$3,021,315</b>	\$2,856,459

See Accompanying Notes

## Condensed Consolidated Interim Statement of Cash Flows

		(Unaudited)	
		Nine months ended December 31,	
Thousands of dollars	Note	2021	2020
<b>Operating activities</b>			
Net income		\$84,506	\$107,045
Adjustments to reconcile net income to cash provided			
by operating activities:			
Depreciation and amortization	5, 6, 7	180,043	163,572
Net finance expense	4	20,295	19,895
Interest paid		(34,244)	(46,046)
Interest received		5,473	4,294
Amortization of government funding		(4,384)	(4,377)
Other		3,058	588
Net change in non-cash working capital	11b	3,584	(60,640)
		<b>258,331</b>	<b>184,331</b>
<b>Investing activities</b>			
Property, plant and equipment expenditures		(199,903)	(206,606)
Intangible assets expenditures - finite life		(17,762)	(16,804)
Intangible assets expenditures - indefinite life		(145,276)	-
Government funding		-	518
		<b>(362,941)</b>	<b>(222,892)</b>
<b>Financing activities</b>			
Proceeds from long-term debt	11c	251,527	210,742
Repayment of long-term debt	11c	-	(276,600)
Net repayment of notes payable	11c	(68,016)	45,466
Sinking fund redemptions	11c	-	133,931
Payment of lease liabilities	11c	(4,170)	(4,299)
Sinking fund instalments	11c	(11,550)	(12,066)
Dividends paid	11c	(74,764)	(74,498)
		<b>93,027</b>	<b>22,676</b>
<b>Decrease in cash</b>		<b>(11,583)</b>	<b>(15,885)</b>
<b>Cash, beginning of period</b>		<b>23,694</b>	<b>17,221</b>
<b>Cash, end of period</b>		<b>\$12,111</b>	<b>\$1,336</b>

See Accompanying Notes

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended December 31, 2021

## Note 1 – General information

Saskatchewan Telecommunications Holding Corporation (the Corporation) is a corporation located in Canada. The address of the Corporation's registered office is 2121 Saskatchewan Drive, Regina, SK, S4P 3Y2. The Corporation is a Saskatchewan Provincial Crown corporation operating under the authority of *The Saskatchewan Telecommunications Holding Corporation Act* and, as such, the Corporation and its wholly owned subsidiaries are not subject to Federal or Provincial income taxes in Canada.

By virtue of *The Crown Corporations Act, 1993*, the Corporation has been designated as a subsidiary of Crown Investments Corporation of Saskatchewan (CIC). Accordingly, the financial results of the Corporation are included in the consolidated financial statements of CIC, a Provincial Crown corporation.

One of the Corporation's subsidiaries, Saskatchewan Telecommunications (SaskTel) is regulated by the Canadian Radio-television and Telecommunications Commission (CRTC) under the *Telecommunications Act (Canada)*.

The Corporation markets and supplies a range of wireless, voice, entertainment, internet, data, equipment, marketing, security, software products, and consulting services.

## Note 2 – Basis of presentation

The unaudited condensed consolidated interim financial statements (hereinafter referred to as the interim financial statements) as at and for the nine months ended December 31, 2021 should be read in conjunction with the Corporation's March 31, 2021 audited consolidated financial statements. The interim financial statements of the Corporation have been prepared in accordance with International Accounting Standard (IAS) 34 *Interim Financial Reporting*. These interim financial statements do not include all of the information required for full annual financial statements.

The interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). The accounting policies and methods of computation used in the preparation of these interim financial statements conform with those used in the Corporation's most recent annual consolidated financial statements and have been applied consistently to all periods presented in these interim financial statements.

The interim financial statements as at and for the nine-month period ended December 31, 2021 were approved by the Board of Directors on February 10, 2022.

### Functional and presentation currency

These interim financial statements are presented in Canadian dollars, which is the Corporation's functional currency.

### Basis of measurement

The interim financial statements have been prepared on the historical cost basis except for the following:

- Fair value through other comprehensive income financial instruments and fair value through profit and loss financial instruments are measured at fair value, and
- Employee benefit obligations are recognized as the fair value of the plan assets less the present value of the accrued benefit obligation.

## **Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended December 31, 2021**

### *Note 2 – Basis of presentation, continued*

#### **Use of estimates and judgments**

The preparation of the interim financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. These estimates and assumptions are based on several factors, including historical experience, current events including but not limited to the COVID-19 pandemic and actions that the Corporation may undertake in the future, and other assumptions that the Corporation believes are reasonable under the circumstances. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the interim financial statements includes the following:

- Revenue recognition,
- Use of the straight-line basis of depreciation and amortization,
- Classification of intangible assets – indefinite life,
- Classification of financial instruments,
- Accounting for government funding,
- Lease liability and right-of-use asset recognition, and
- Accounting for provisions.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year includes the following:

- Revenue recognition,
- Credit risk assessment of financial instruments,
- Useful lives and depreciation rates for property, plant and equipment and right-of-use assets,
- Useful lives and amortization rates for intangible assets,
- The measurement of employee benefit obligations,
- Lease liability and right-of-use asset measurement, and
- Accounting for provisions.

#### **Comparative information**

Certain elements of the prior period comparative information have been reclassified to conform with the financial statement presentation adopted for the current period.

#### **Application of new International Financial Reporting Standards, and amendments to standards and interpretations**

Certain new standards, interpretations and amendments to existing standards were issued by the IASB or International Financial Reporting Interpretations Committee (IFRIC) that are mandatory for annual accounting periods beginning after April 1, 2021 or later periods. There was no impact to the interim financial statements upon adoption of these new standards and amendments to the existing standards.

**Notes to Condensed Consolidated Interim Financial Statements (Unaudited)  
As at and for the nine months ended December 31, 2021**

**Note 3 – Revenue from contracts with customers**

Thousands of dollars	Three months ended December 31,		Nine months ended December 31,	
	2021	2020	2021	2020
<b>Revenue</b>				
Wireless network services and equipment	\$169,052	\$170,728	\$463,339	\$460,454
Fixed broadband and data services	71,537	69,033	211,111	204,283
Wireline communication services	43,910	48,143	134,791	149,278
maxTV services	25,156	26,215	75,931	77,408
Security monitoring services	8,570	8,578	25,784	25,592
Marketing services	5,943	6,176	18,358	19,154
Customer premise equipment	4,903	5,382	12,596	18,816
IT solutions services	3,425	3,161	9,980	9,250
International software and consulting services	2,129	2,505	7,015	6,970
Other services	7,115	7,172	16,139	18,050
	<b>\$341,740</b>	<b>\$347,093</b>	<b>\$975,044</b>	<b>\$989,255</b>

**Note 4 – Net finance expense**

Thousands of dollars	Three months ended December 31,		Nine months ended December 31,	
	2021	2020	2021	2020
<b>Recognized in consolidated net income</b>				
Interest on long-term debt	\$10,936	\$11,678	\$29,727	\$37,557
Interest on short-term debt	44	51	189	556
Interest capitalized	(1,290)	(1,327)	(2,971)	(3,860)
Net interest expense	9,690	10,402	26,945	34,253
Interest on lease liabilities	265	264	767	793
Net interest on defined benefit liability	(222)	(112)	(668)	(336)
Accretion expense	41	46	122	160
<b>Finance expense</b>	<b>9,774</b>	<b>10,600</b>	<b>27,166</b>	<b>34,870</b>
Sinking fund earnings				
Realized earnings	(478)	(4,541)	(1,398)	(6,974)
Reclassification to net income of realized gains on sinking funds	-	(803)	-	(3,707)
	(478)	(5,344)	(1,398)	(10,681)
Interest income	(1,987)	(2,678)	(5,473)	(4,294)
<b>Finance income</b>	<b>(2,465)</b>	<b>(8,022)</b>	<b>(6,871)</b>	<b>(14,975)</b>
<b>Net finance expense</b>	<b>\$7,309</b>	<b>\$2,578</b>	<b>\$20,295</b>	<b>\$19,895</b>
Interest capitalization rate			2.90%	3.88%

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended December 31, 2021

### Note 5 – Property, plant and equipment

Thousands of dollars	Plant and equipment	Buildings and improvements	Office furniture and equipment	Plant under construction	Land	Total
<b>Cost</b>						
<b>Balance at April 1, 2021</b>	<b>\$3,704,946</b>	<b>\$613,989</b>	<b>\$133,101</b>	<b>\$199,286</b>	<b>\$41,275</b>	<b>\$4,692,597</b>
Additions	48,602	-	17,786	136,651	407	203,446
Transfers	96,024	35,907	88	(132,019)	-	-
Retirements, disposals and adjustments	(38,277)	(1,355)	(21,696)	-	(5)	(61,333)
<b>Balance at December 31, 2021</b>	<b>\$3,811,295</b>	<b>\$648,541</b>	<b>\$129,279</b>	<b>\$203,918</b>	<b>\$41,677</b>	<b>\$4,834,710</b>
Balance at April 1, 2020	\$3,639,106	\$587,515	\$153,572	\$145,124	\$39,723	\$4,565,040
Additions	45,898	-	22,131	214,332	1,561	283,922
Transfers	132,460	27,456	254	(160,170)	-	-
Retirements, disposals and adjustments	(112,518)	(982)	(42,856)	-	(9)	(156,365)
Balance at March 31, 2021	\$3,704,946	\$613,989	\$133,101	\$199,286	\$41,275	\$4,692,597
<b>Accumulated depreciation</b>						
<b>Balance at April 1, 2021</b>	<b>\$2,412,628</b>	<b>\$210,683</b>	<b>\$68,895</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$2,692,206</b>
Depreciation	120,691	12,440	17,072	-	-	150,203
Retirements, disposals and adjustments	(35,449)	(694)	(20,958)	-	-	(57,101)
<b>Balance at December 31, 2021</b>	<b>\$2,497,870</b>	<b>\$222,429</b>	<b>\$65,009</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$2,785,308</b>
Balance at April 1, 2020	\$2,376,967	\$195,695	\$87,723	\$ -	\$ -	\$2,660,385
Depreciation	143,712	15,606	23,643	-	-	182,961
Retirements, disposals and adjustments	(108,051)	(618)	(42,471)	-	-	(151,140)
Balance at March 31, 2021	\$2,412,628	\$210,683	\$68,895	\$ -	\$ -	\$2,692,206
<b>Carrying amounts</b>						
<b>At April 1, 2021</b>	<b>\$1,292,318</b>	<b>\$403,306</b>	<b>\$64,206</b>	<b>\$199,286</b>	<b>\$41,275</b>	<b>\$2,000,391</b>
<b>At December 31, 2021</b>	<b>\$1,313,425</b>	<b>\$426,112</b>	<b>\$64,270</b>	<b>\$203,918</b>	<b>\$41,677</b>	<b>\$2,049,402</b>
At April 1, 2020	\$1,262,139	\$391,820	\$65,849	\$145,124	\$39,723	\$1,904,655
At March 31, 2021	\$1,292,318	\$403,306	\$64,206	\$199,286	\$41,275	\$2,000,391

**Notes to Condensed Consolidated Interim Financial Statements (Unaudited)  
As at and for the nine months ended December 31, 2021**

**Note 6 – Right-of-use assets**

Thousands of dollars	Plant and equipment	Buildings and improvements	Land	Total
<b>Cost</b>				
<b>Balance at April 1, 2021</b>	<b>\$16,223</b>	<b>\$29,264</b>	<b>\$8,789</b>	<b>\$54,276</b>
Additions	1,927	1,256	3,406	6,589
Retirements and adjustments	(277)	(63)	-	(340)
<b>Balance at December 31, 2021</b>	<b>\$17,873</b>	<b>\$30,457</b>	<b>\$12,195</b>	<b>\$60,525</b>
Balance at April 1, 2020	\$13,298	\$27,724	\$8,879	\$49,901
Additions	2,985	1,602	124	4,711
Retirements and adjustments	(60)	(62)	(214)	(336)
Balance at March 31, 2021	\$16,223	\$29,264	\$8,789	\$54,276
<b>Accumulated depreciation</b>				
<b>Balance at April 1, 2021</b>	<b>\$6,302</b>	<b>\$4,965</b>	<b>\$1,303</b>	<b>\$12,570</b>
Depreciation	2,303	1,863	520	4,686
Retirements and adjustments	(236)	(56)	1	(291)
<b>Balance at December 31, 2021</b>	<b>\$8,369</b>	<b>\$6,772</b>	<b>\$1,824</b>	<b>\$16,965</b>
Balance at April 1, 2020	\$3,314	\$2,578	\$658	\$6,550
Depreciation	3,060	2,399	708	6,167
Retirements and adjustments	(72)	(12)	(63)	(147)
Balance at March 31, 2021	\$6,302	\$4,965	\$1,303	\$12,570
<b>Carrying amounts</b>				
<b>At April 1, 2021</b>	<b>\$9,921</b>	<b>\$24,299</b>	<b>\$7,486</b>	<b>\$41,706</b>
<b>At December 31, 2021</b>	<b>\$9,504</b>	<b>\$23,685</b>	<b>\$10,371</b>	<b>\$43,560</b>
At April 1, 2020	\$9,984	\$25,146	\$8,221	\$43,351
At March 31, 2021	\$9,921	\$24,299	\$7,486	\$41,706

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended December 31, 2021

### Note 7 – Intangible assets

Thousands of dollars	Software	Spectrum licences	Under development	Total
<b>Cost</b>				
<b>Balance at April 1, 2021</b>	<b>\$304,612</b>	<b>\$120,905</b>	<b>\$8,750</b>	<b>\$434,267</b>
Acquisitions	4,582	145,276	9,771	159,629
Acquisitions – internally developed	2,876	-	247	3,123
Transfers	8,206	-	(8,206)	-
Retirements, disposals and adjustments	(9,821)	-	-	(9,821)
<b>Balance at December 31, 2021</b>	<b>\$310,455</b>	<b>\$266,181</b>	<b>\$10,562</b>	<b>\$587,198</b>
Balance at April 1, 2020	\$440,413	\$120,905	\$12,172	\$573,490
Acquisitions	4,068	-	12,928	16,996
Acquisitions – internally developed	6,360	-	959	7,319
Transfers	17,309	-	(17,309)	-
Retirements, disposals and adjustments	(163,538)	-	-	(163,538)
Balance at March 31, 2021	\$304,612	\$120,905	\$8,750	\$434,267
<b>Accumulated amortization</b>				
<b>Balance at April 1, 2021</b>	<b>\$170,255</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$170,255</b>
Amortization	25,154	-	-	25,154
Retirements, disposals and adjustments	(9,357)	-	-	(9,357)
<b>Balance at December 31, 2021</b>	<b>\$186,052</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$186,052</b>
Balance at April 1, 2020	\$302,004	\$ -	\$ -	\$302,004
Amortization	31,781	-	-	31,781
Retirements, disposals and adjustments	(163,530)	-	-	(163,530)
Balance at March 31, 2021	\$170,255	\$ -	\$ -	\$170,255
<b>Carrying amounts</b>				
<b>At April 1, 2021</b>	<b>\$134,357</b>	<b>\$120,905</b>	<b>\$8,750</b>	<b>\$264,012</b>
<b>At December 31, 2021</b>	<b>\$124,403</b>	<b>\$266,181</b>	<b>\$10,562</b>	<b>\$401,146</b>
At April 1, 2020	\$138,409	\$120,905	\$12,172	\$271,486
At March 31, 2021	\$134,357	\$120,905	\$8,750	\$264,012

SaskTel was awarded 68 licenses for \$145.1 million in the Innovation, Science and Economic Development Canada (ISED) 3500 MHz spectrum license auction that began in June 2021. The auction price and associated consulting fees are included in the intangible assets balance at December 31, 2021.

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended December 31, 2021

### Note 8 – Long-term debt

On September 15, 2021, the Corporation issued \$245.0 million of long-term debt at a premium of \$6.5 million through the Saskatchewan Ministry of Finance. The debt issue has a coupon rate of 2.80%, an effective interest rate of 2.79%, and matures on December 2, 2052.

### Note 9 – Employee benefit obligations

Other comprehensive income (loss) results, in part, from changes to actuarial assumptions related to the assets and liabilities of the Corporation's employee benefit plan, specifically the discount rate used to calculate the liabilities of the employee defined benefit plan and changes in the fair value of the employee benefit defined plan assets resulting from differences in the actual versus estimated return on these assets. The discount rates used are as follows:

	2021/22	2020/21
June 30	3.10%	3.00%
September 30	2.80%	2.50%
December 31	3.00%	2.50%
March 31	n/a	3.10%

In addition to the other comprehensive income impact detailed below, these assumption changes, combined with pension income and benefits paid for the period, have resulted in a net decrease in the employee benefit obligations for the period which has been partially offset by the impact of the asset ceiling limit.

Thousands of dollars	Nine months ended December 31,	
	2021	2020
Actuarial loss on accrued benefit obligation	\$(10,346)	\$(151,595)
Return on plan assets excluding interest income	44,348	97,125
Effect of asset ceiling limit	(34,544)	23,248
Net actuarial losses on employee benefit plan	\$(542)	\$(31,222)

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended December 31, 2021

### Note 10 – Capital management

The Corporation does not have share capital. However, the Corporation has received advances from CIC to form its equity capitalization. The advances are an equity investment in the Corporation by CIC.

Due to its ownership structure, the Corporation has no access to capital markets for internal equity. Equity advances in the Corporation are determined by the shareholder on an annual basis. Dividends to CIC are determined through the Saskatchewan Provincial budget process on an annual basis.

The Corporation closely monitors its debt level utilizing the debt ratio as a primary indicator of financial health. The debt ratio measures the amount of debt in a corporation's capital structure. The Corporation uses this measure in assessing the extent of financial leverage and in turn, its financial flexibility. Too high a ratio relative to target indicates an excessive debt burden that may impair the Corporation's ability to withstand downturns in revenue and still meet fixed payment obligations. The ratio is calculated as net debt divided by capitalization at the end of the period.

The Corporation reviews the debt ratio targets of all its subsidiaries on an annual basis to ensure consistency with industry standards. This review includes subsidiary corporations' plans for capital expenditures. The target debt ratios for subsidiaries are approved by their Boards. The Corporation uses targeted debt ratios to compile a weighted average debt to equity ratio for the consolidated entity. The budgeted ratio for 2021/22 is 52.5%.

The Corporation raises most of its capital requirements through internal operating activities, short-term debt, and long-term debt through the Saskatchewan Ministry of Finance. This type of borrowing allows the Corporation to take advantage of the Province of Saskatchewan's strong credit rating and receive financing at attractive interest rates.

The Corporation made no changes to its approach to capital management during the period.

The Corporation is not subject to any externally imposed capital requirements.

The debt ratio is as follows:

As at	December 31, 2021	March 31, 2021
Thousands of dollars		
Long-term debt	\$1,347,735	\$1,096,606
Notes payable	151,876	219,892
Less: Sinking funds	98,625	84,619
Cash	12,111	23,694
Net debt (a)	1,388,875	1,208,185
Province of Saskatchewan's equity (b)	1,206,031	1,188,532
Capitalization	\$2,594,906	\$2,396,717
Debt ratio	53.5%	50.4%

a) Net debt excludes lease liabilities

b) Equity includes equity advances, accumulated other comprehensive income, and retained earnings at the end of the period.

**Notes to Condensed Consolidated Interim Financial Statements (Unaudited)  
As at and for the nine months ended December 31, 2021**

**Note 11 – Additional financial information**

**a) Statement of financial position**

As at		December 31,	March 31,
Thousands of dollars	Note	2021	2021
<b>Trade and other receivables</b>			
Customer accounts receivable		\$111,808	\$111,770
Accrued receivables - customer		2,646	2,547
Allowance for doubtful accounts	12	(3,792)	(7,578)
		110,662	106,739
Other		55,118	76,455
		<b>\$165,780</b>	<b>\$183,194</b>
<b>Contract assets</b>			
Opening balance		\$101,116	\$85,350
Contract assets recognized in the current period		75,966	101,563
		177,082	186,913
Amortization of contract assets		(64,171)	(79,250)
Contract terminations transferred to trade receivables		(5,631)	(6,547)
		107,280	101,116
Impairment allowance		(1,421)	(2,153)
Closing balance		105,859	98,963
<b>Current portion</b>		<b>76,092</b>	<b>66,567</b>
<b>Long-term portion</b>		<b>\$29,767</b>	<b>\$32,396</b>
<b>As at</b>			
Thousands of dollars			
<b>Trade and other payables</b>			
Trade payables and accrued liabilities		\$106,968	\$124,939
Payroll and other employee-related liabilities		31,820	36,788
Other		9,440	10,263
		<b>\$148,228</b>	<b>\$171,990</b>
<b>Contract liabilities</b>			
Opening balance		\$57,118	\$56,385
Contract liabilities recognized in the current period		254,359	328,650
		311,477	385,035
Recognized in revenue		(254,089)	(327,895)
Terminations		(16)	(22)
Closing balance		57,372	57,118
<b>Current portion</b>		<b>57,074</b>	<b>56,629</b>
<b>Long-term portion</b>		<b>\$298</b>	<b>\$489</b>

**Notes to Condensed Consolidated Interim Financial Statements (Unaudited)**  
**As at and for the nine months ended December 31, 2021**

*Note 11 – Additional financial information, continued*

**b) Non-cash working capital changes**

Thousands of dollars	Nine months ended December 31,	
	2021	2020
Net change in non-cash working capital balances related to operations		
Trade and other receivables	\$17,414	\$(49,239)
Inventories	7,308	(4,776)
Prepaid expenses	6,112	11,171
Contract assets	(6,896)	(14,551)
Contract costs	(93)	(1,814)
Trade and other payables	(20,604)	50
Contract liabilities	254	(2,934)
Other liabilities	(486)	1,391
Other	575	62
	<b>\$3,584</b>	<b>\$(60,640)</b>

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended December 31, 2021

### Note 11 – Additional financial information, continued

#### c) Changes in liabilities arising from financing activities

Thousands of dollars	Assets		Liabilities			Total
	Sinking funds	Long-term debt	Notes payable	Lease liabilities	Dividend payable	
<b>Balance at April 1, 2021</b>	<b>\$(84,619)</b>	<b>\$1,096,606</b>	<b>\$219,892</b>	<b>\$42,861</b>	<b>\$32,688</b>	<b>\$1,307,428</b>
<b>Changes from financing cash flows</b>						
Proceeds from loans and borrowings	-	251,527	731,062	-	-	982,589
Repayment of borrowings	-	-	(799,078)	(4,170)	-	(803,248)
Sinking fund redemptions	-	-	-	-	-	-
Instalments	(11,550)	-	-	-	-	(11,550)
Dividends paid	-	-	-	-	(74,764)	(74,764)
<b>Total changes from financing cash flows</b>	<b>(11,550)</b>	<b>251,527</b>	<b>(68,016)</b>	<b>(4,170)</b>	<b>(74,764)</b>	<b>93,027</b>
<b>Other changes</b>						
Dividends declared	-	-	-	-	67,523	67,523
Sinking fund earnings	(1,398)	-	-	-	-	(1,398)
Sinking fund valuation adjustments	(1,058)	-	-	-	-	(1,058)
New leases and assumption changes	-	-	-	6,538	-	6,538
Amortization of net premium on long-term debt	-	(398)	-	-	-	(398)
<b>Total other changes</b>	<b>(2,456)</b>	<b>(398)</b>	<b>-</b>	<b>6,538</b>	<b>67,523</b>	<b>71,207</b>
<b>Balance at December 31, 2021</b>	<b>\$(98,625)</b>	<b>\$1,347,735</b>	<b>\$151,876</b>	<b>\$45,229</b>	<b>\$25,447</b>	<b>\$1,471,662</b>
Balance at April 1, 2020	\$(198,490)	\$1,109,529	\$188,851	\$44,095	\$25,448	\$1,169,433
Changes from financing cash flows						
Proceeds from loans and borrowings	-	210,742	626,812	-	-	837,554
Repayment of borrowings	-	(276,600)	(581,346)	(4,299)	-	(862,245)
Sinking fund redemptions	133,931	-	-	-	-	133,931
Instalments	(12,066)	-	-	-	-	(12,066)
Dividends paid	-	-	-	-	(74,498)	(74,498)
Total changes from financing cash flows	121,865	(65,858)	45,466	(4,299)	(74,498)	22,676
Other changes						
Dividends declared	-	-	-	-	85,050	85,050
Sinking fund earnings	(10,681)	-	-	-	-	(10,681)
Sinking fund valuation adjustments	749	-	-	-	-	749
New leases and assumption changes	-	-	-	4,172	-	4,172
Amortization of net discount on long-term debt	-	23	-	-	-	23
Total other changes	(9,932)	23	-	4,172	85,050	79,313
Balance at December 31, 2020	\$(86,557)	\$1,043,694	\$234,317	\$43,968	\$36,000	\$1,271,422

#### Note 12 – Financial risk management

The Corporation is exposed to fluctuations in foreign exchange rates and interest rates, as well as credit and liquidity risk. The Corporation utilizes a number of financial instruments to manage these exposures. The Corporation mitigates the risk associated with these financial instruments through Board-approved policies, limits on use and amount of exposure, internal monitoring, and compliance reporting to senior management and the Board. At December 31, 2021, the Corporation had foreign currency derivatives outstanding with notional values of \$34.2 million and maturities up to October 31, 2022. The Corporation does not actively trade financial instruments.

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended December 31, 2021

### Note 12 – Financial risk management, continued

#### **Market risks**

Market risk represents the potential for loss from changes in the value of financial instruments. Value can be affected by changes in interest rates, foreign exchange rates, and equity prices. These risks have not changed significantly from the prior period.

#### **Fair value**

Fair values are approximate amounts at which financial instruments could be exchanged between willing parties based on current markets for instruments with similar characteristics, such as risk, principal, and remaining maturities. Fair values are estimates using present value and other valuation techniques which are significantly affected by the assumptions used concerning the amount and timing of estimated future cash flows and discount rates that reflect varying degrees of risk. Therefore, due to the use of judgment and future-oriented information, aggregate fair value amounts should not be interpreted as being realizable in an immediate settlement of the instruments.

As at	Thousands of dollars	Classification (a)	Fair value hierarchy	December 31, 2021		March 31, 2021	
				Carrying amount	Fair value	Carrying amount	Fair value
<b>Financial assets</b>							
Investments - sinking funds		FVOCI	Level 2	\$98,625	\$98,625	\$84,619	\$84,619
<b>Financial liabilities</b>							
Long-term debt		Amortized cost	Level 2	\$1,347,735	\$1,466,326	\$1,096,606	\$1,161,618
<b>Derivative financial instruments</b>							
Foreign exchange derivative asset		FVTPL	Level 2	\$155	\$155	\$ -	\$ -

(a) Classification details are:  
FVOCI – fair value through other comprehensive income, FVTPL – fair value through profit or loss

#### **Fair value hierarchy**

When the carrying amount of a financial instrument is the most reasonable approximation of fair value, reference to market quotations and estimation techniques is not required. The carrying values of cash, trade and other receivables, trade and other payables and notes payable approximate their fair values due to the short-term maturity of these financial instruments.

For financial instruments, fair value is best evidenced by an independent quoted market price for the same instrument in an active market. An active market is one where quoted prices are readily available, representing regularly occurring transactions. Accordingly, the determination of fair value requires judgment and is based on market information where available and appropriate. Fair value measurements are categorized into levels within a fair value hierarchy based on the nature of the inputs used in the valuation.

Level 1 – Where quoted prices are readily available from an active market.

Level 2 – Valuation model not using quoted prices, but still using predominantly observable market inputs, such as market interest rates.

Level 3 – Where valuation is based on unobservable inputs.

There were no items measured at fair value using Level 3 inputs during 2020/21 or to date in 2021/22 and no items transferred between levels in 2020/21 or to date in 2021/22.

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended December 31, 2021

### Note 12 – Financial risk management, continued

#### Investments carried at fair value through OCI

Investments carried at fair value through OCI are categorized as Level 2 in the hierarchy consist of sinking funds. The fair value of sinking funds is determined by the Saskatchewan Ministry of Finance using information provided by investment dealers. To the extent possible, valuations reflect secondary pricing for these securities.

#### Long-term debt

The fair value of long-term debt is determined by the present value of future cash flows, discounted at the market rate of interest for the equivalent Province of Saskatchewan debt instruments.

#### Derivative financial instruments carried at fair value through profit or loss

The fair value of derivative financial instruments that are used to manage foreign currency exposure risks are estimated based upon quoted market prices in active markets for the same or similar financial instruments or current rates offered to the Corporation for financial instruments of similar maturity, as well as discounted future cash flows determined using current rates for similar financial instruments of similar maturities subject to similar risks (such fair value estimates being largely based on the Canadian dollar versus U.S. dollar forward exchange rate as at the statement of financial position dates).

#### Credit risk

Credit risk is the risk that one party to a transaction will fail to discharge an obligation and cause the other party to incur a financial loss. Concentration of credit risk relates to groups of customers or counterparties that have similar economic or industry characteristics that cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. The Corporation does not have material concentrations of credit risk. Current credit risk relates to trade and other receivables, device financing receivables, unbilled revenue, contract assets, sinking funds, interest receivable and counterparties to financial derivatives. The maximum exposure to credit risk is represented by the carrying amounts reported in the statement of financial position. There is minimal credit risk related to non-customer related financial instruments and derivative instruments at December 31, 2021 and March 31, 2021 due to the investment-grade assets held within the sinking funds and investment-grade counterparties to derivative instruments.

Credit risk related to customer related financial instruments is primarily reflected in the allowance for doubtful accounts. The allowance for doubtful accounts has been decreased for the period ended December 31, 2021 mainly due to lower customer defaults and conclusion of the Crown Deferral Program.

Periods ended December 31, 2021	Three months ended		Nine months ended	
	2021	2020	2021	2020
Thousands of dollars				
<b>Balance, beginning of period</b>	<b>\$4,419</b>	\$6,812	<b>\$7,578</b>	\$2,606
Less: accounts written off	(1,288)	(1,119)	(4,484)	(4,078)
Recoveries	526	1,122	408	3,744
Provisions for losses	135	1,728	290	6,271
<b>Balance, end of period</b>	<b>\$3,792</b>	\$8,543	<b>\$3,792</b>	\$8,543

**Notes to Condensed Consolidated Interim Financial Statements (Unaudited)  
As at and for the nine months ended December 31, 2021**

**Note 13 – COVID-19**

The Corporation's telecommunications and security operations have been recognized by Canadian governments as essential services. To date, there has been minimal impact as a result of the emergency measures adopted to combat the spread of the COVID-19 pandemic, and the resulting economic conditions on the Corporation's business. Public health measures in certain areas have intensified during the quarter with the proliferation of variants of concern. Canada has expanded vaccine programs to include younger children while many provinces have introduced proof of vaccination requirements to access non-essential businesses and services. As the pandemic has progressed, the risk of experiencing negative impacts from reduced customer spending or SaskTel's inability to serve customers has diminished.