

# Second Quarter Report

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Saskatchewan Telecommunications  
Holding Corporation

Second Quarter Report 2020/21  
For the Period Ending September 30, 2020

**Saskatchewan Telecommunications Holding Corporation** (the Corporation, SaskTel) is a Saskatchewan Crown corporation. The Corporation's wholly-owned subsidiaries (Saskatchewan Telecommunications, Directwest, SecurTek and SaskTel International) offer a wide array of products, services, and solutions to customers in Saskatchewan and around the world. The Corporation has a workforce of approximately 3,400 full-time equivalent employees (FTE's), making the Corporation one of Saskatchewan's largest employers.

Our vision is *"Be the best at connecting people to their world."* and our mission is *"To provide the best customer experience through our superior networks, exceptional service, advanced solutions and applications."*

## **Pandemic Impact on Operating Environment**

SaskTel's annual report discussed the initial onset of the COVID-19 pandemic. Since then, the pandemic has significantly impacted the economic environment which has seen disruption in retail and commercial activities in most sectors of the economy and has created extreme volatility in financial markets. While commercial activities have been resuming at a controlled pace, it is uncertain as to what the continued impact of the pandemic will be on the economy as a whole and the specific operations of SaskTel. The potential impact is dependent on the duration of the pandemic, the consistency and speed of the recovery, and the possibility of a resurgence of the pandemic. To date, SaskTel has seen minimal negative impacts on revenue due to the pandemic, however, the long term impacts are still unknown. SaskTel has recognized less interest income on overdue accounts due to suspension of interest on all accounts since the start of the pandemic, and in addition, has recognized additional bad debt provisions related to the potential default of customer accounts. As we move to a more open economy, there is still significant uncertainty related to the future impacts of the pandemic.

As Saskatchewan's communications company, SaskTel continues to deliver critical services and support to consumers, businesses, governments and public health responders during the COVID-19 pandemic. SaskTel is guided by its five strategic goals during this crisis: Deliver an exceptional customer experience; Lead the market in broadband services; Reinvigorate SaskTel through digital transformation; Empower a high-performance workforce; and Maximize long-term financial sustainability. SaskTel has taken a number of steps aimed at maintaining essential services, ensuring the health and safety of the public, our customers and our employees, and supporting our customers, frontline workers and the community including;

- the delivery of an exceptional customer experience,
- continuing to focus on the delivery of broadband to increase connectivity,
- accelerating digital transformation to support "work from home" and "physical distancing" initiatives,
- simplifying work processes to allow our workforce to be effective wherever they need to be, and
- implementing initiatives that simplify customer processes while contributing to financial sustainability.

# Highlights

## FINANCIAL

<b>Net Income</b> <b>\$76.4M</b> <small>+ 28.6% vs Q2 2019/20</small>	<b>Revenue</b> <b>\$642.2M</b> <small>+ 1.1% vs Q2 2019/20</small>	<b>Return on Equity</b> <b>9.3%</b> <small>- 1.8 percentage points vs Q2 2019/20</small>	<b>Capital Investment</b> <b>\$147.8M</b> <small>+ 11.5% vs Q2 2019/20</small>
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## CUSTOMER CONNECTIONS

<b>Broadband Internet</b> <b>3.4%</b> <small>Subscriber Growth</small>	<b>maxTV Service</b> <b>0.3%</b> <small>Subscriber Growth</small>	<b>Wireless</b> <b>2.4%</b> <small>Subscriber Growth</small>	<b>Fibre</b> <b>6.4%</b> <small>Subscriber Growth</small>	<b>Wireline Voice</b> <b>(2.8%)</b> <small>Subscriber Decline</small>
<small>September 2020 818,688</small> <small>March 2020 791,421</small>	<small>September 2020 111,679</small> <small>March 2020 111,382</small>	<small>September 2020 633,053</small> <small>March 2020 618,188</small>	<small>September 2020 139,382</small> <small>March 2020 131,044</small>	<small>September 2020 299,983</small> <small>March 2020 308,719</small>

## Consolidated Net Income

Millions of dollars	Three months ended September 30,				Six months ended September 30,			
	2020	2019	Change	% Change	2020	2019	Change	% Change
Revenue	\$333.5	\$324.5	\$9.0	2.8	\$642.2	\$635.5	\$6.7	1.1
Other income	1.3	0.9	0.4	44.4	3.8	0.4	3.4	<i>nmf</i> <sup>1</sup>
	334.8	325.4	9.4	2.9	646.0	635.9	10.1	1.6
Expenses	285.2	280.0	5.2	1.9	552.3	558.8	(6.5)	(1.2)
Results from operating activities	49.6	45.4	4.2	9.3	93.7	77.1	16.6	21.5
Net finance expense	6.8	8.6	(1.8)	(20.9)	17.3	17.7	(0.4)	(2.3)
Net income	\$42.8	\$36.8	\$6.0	16.3	\$76.4	\$59.4	\$17.0	28.6

1. *nmf* - no meaningful figure

Net income for the six months ended September 30, 2020 is \$76.4 million, up \$17.0 million (28.6%) from the same period in 2019/20. Revenue increased to \$642.2 million, up \$6.7 million from the same period in 2019/20 primarily due to increased wireless network and equipment revenue and customer premise equipment revenue partially offset by decreased wireline access, long-distance and maxTV services revenue.

Expenses for the six months ended September 30, 2020 decreased to \$552.3 million, down \$6.5 million from the same period in 2019/20. This decrease is primarily driven by decreased goods and services purchased and salaries and wages.

Net finance expense was \$17.3 million, down \$0.4 million over the same period in 2019/20, primarily driven by increased sinking fund earnings and interest capitalized, partially offset by reduced interest income on overdue accounts.

# Management's Discussion and Analysis

November 5, 2020

## Forward-Looking Information

The following discussion focuses on the consolidated financial position and results of the operations of SaskTel for the second quarter of 2020/21. This discussion and analysis should be read in conjunction with SaskTel's audited financial statements for the fiscal year ended March 31, 2020. Some sections of this discussion include forward-looking statements about SaskTel's corporate direction and financial objectives. A statement is forward-looking when it uses information known today to make an assertion about the future. Since these forward-looking statements reflect expectations and intentions at the time of writing, actual results could differ materially from those anticipated if known or unknown risks and uncertainties impact the business, or if estimates or assumptions turn out to be inaccurate. As a result, SaskTel cannot guarantee that any of the predictions forecasted by forward-looking

statements will occur. As well, forward-looking statements do not take into consideration the effect of transactions or non-recurring items announced or occurring subsequently. Therefore, SaskTel disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. For a full discussion of risk factors, please refer to Management's Discussion & Analysis in SaskTel's 2019/20 Annual Report.

These interim statements have been prepared in accordance with the International Financial Reporting Standard IAS 34 *Interim Financial Reporting*.

These interim statements have been approved by the SaskTel Board of Directors on November 5, 2020.

## Results of Operations

### Revenue

Millions of dollars	2020	2019	Change	% Change
Three months ended September 30,	\$333.5	\$324.5	\$9.0	2.8
Six months ended September 30,	\$642.2	\$635.5	\$6.7	1.1

Revenue for the second quarter of 2020/21 was \$333.5 million, up \$9.0 million from the same period in 2019/20. Year-to-date revenue was \$642.2 million, a \$6.7 million increase from 2019/20. This is primarily due to a strong demand for telecommunication services as a result of; increased wireless network and equipment revenue resulting from increased customers, increased wireless device revenue, increased business grade equipment sales and increased fixed broadband and data services revenue. This growth was partially offset by ongoing declines in legacy wireline services and decreased MaxTV revenue due to ongoing over-the-top substitution.

### Expenses

Millions of dollars	2020	2019	Change	% Change
Three months ended September 30,	\$285.2	\$280.0	\$5.2	1.9
Six months ended September 30,	\$552.3	\$558.8	\$(6.5)	(1.2)

Expenses for the second quarter of 2020/21 increased to \$285.2 million, up \$5.2 million from the same period in 2019/20. Year-to-date expenses of \$552.3 million were \$6.5 million lower than the same period in 2019/20 due to reduced goods and services and reduced net salaries, partially offset by increased direct expenses and depreciation. Goods and services purchased, excluding direct expenses, decreased \$4.6 million due to reduced spending on advertising, consulting, materials and travel, slightly offset by increased bad debt expense as

receivable balances increased due to the postponement of collections due to the COVID-19 pandemic. Direct expenses increased \$1.3M as a result of the increased customer project costs and increased customer premise equipment sales, partially offset by decreased volume of wireless handset sales and reduced wireless commissions as a result of less contracted renewals due to the COVID-19 pandemic. Net salaries and wages decreased \$4.5 and depreciation and amortization increased \$0.9 million due to increased spending on our fixed and wireless broadband networks, including expenditures to expand the fibre footprint and increase wireless capacity, coverage and speeds across the province.

## Net finance expense

Millions of dollars	2020	2019	Change	% Change
Three months ended September 30,	\$6.8	\$8.6	\$(1.8)	(20.9)
Six months ended September 30,	\$17.3	\$17.7	\$(0.4)	(2.3)

Net finance expense for the second quarter of 2020/21 was \$6.8 million, down \$1.8 million from the same period in 2019/20. Year-to-date net finance expense decreased to \$17.3 million from \$17.7 million in 2019/20. This is driven primarily by increased sinking fund earnings and increased interest capitalized, partially offset by increased interest on new long-term debt issues and reduced income on overdue accounts due to the Crown Utility Interest Deferral Program which waives interest on overdue accounts in response to the COVID-19 pandemic.

## Financial Condition

Changes in the Corporation's assets, liabilities, and equity from March 31, 2020 to September 30, 2020 are discussed below:

Millions of dollars	Increase (decrease)	Explanation
<b>Cash</b>	<b>\$(10.7)</b>	See condensed consolidated statement of cash flows
<b>Trade and other receivables</b>	<b>32.1</b>	Timing of receipts and implementation of the Crown Utility Deferral program
<b>Inventories</b>	<b>2.7</b>	Increase in inventory is due to reduced device sales, timing of inventory purchases and the status of customer premise projects
<b>Prepaid expenses</b>	<b>(3.0)</b>	Recognition of prepaid employee benefits partially offset by additional contracts related to maintenance
<b>Contract assets</b>	<b>(3.6)</b>	Amortization of existing contract assets to revenue partially offset by new contract assets related to contracts initiated during the period
<b>Contract costs</b>	<b>(0.5)</b>	Amortization of existing contract costs partially offset by deferral of contract costs related to contracts initiated during the period
<b>Property, plant and equipment</b>	<b>48.5</b>	Capital spending partially offset by depreciation, retirements and disposals
<b>Right-of-use assets</b>	<b>(1.2)</b>	Depreciation of right-of-use assets, partially offset by the recognition of additional leased assets
<b>Intangible assets</b>	<b>(5.1)</b>	Amortization of intangible assets partially offset by capital spending on software
<b>Sinking funds</b>	<b>(17.4)</b>	Sinking fund redemptions partially offset by installments, earnings and market value gains
<b>Other assets</b>	<b>1.2</b>	No significant change
<b>Trade and other payables</b>	<b>0.1</b>	No significant change
<b>Notes payable</b>	<b>(53.0)</b>	Repayment of notes payable from issuance of long-term debt partially offset by capital spending requirements
<b>Contract liabilities</b>	<b>0.4</b>	No significant change
<b>Other liabilities</b>	<b>0.5</b>	No significant change
<b>Deferred revenue – government funding</b>	<b>(2.5)</b>	Amortization of previous funding to revenue partially offset by Connect to Innovate funding
<b>Long-term debt</b>	<b>60.8</b>	New debt issues and amortization of the net discount on debt partially offset by debt redemptions
<b>Lease liabilities</b>	<b>(0.5)</b>	No significant change
<b>Employee benefit obligations</b>	<b>21.9</b>	Primarily related to a reduction in the discount rate used to determine the net obligation, partially offset by increased return on plan assets
<b>Provisions</b>	<b>1.0</b>	No significant change
<b>Equity</b>	<b>9.2</b>	Total comprehensive income less dividends declared

## Cash Flows

### Cash provided by operating activities

Millions of dollars	2020	2019	Change	% Change
Six months ended September 30,	\$145.9	\$115.3	\$30.6	26.5

Cash provided by operating activities for the six months ended September 30, 2020 was up \$30.6 million compared to the same period in 2019/20 primarily due to increased cash from operations after adjusting for non-cash items and reduced working capital requirements.

### Cash used in investing activities

Millions of dollars	2020	2019	Change	% Change
Six months ended September 30,	\$144.8	\$129.3	\$15.5	12.0

Cash used in investing activities for the six months ended September 30, 2020 increased to \$144.8 million, up \$15.5 million from the same period in 2019/20 primarily due to spending related to the Wireless Sask program, Fibre to the Premise (FTTP) within the major centres, Fibre to the business and network modernization initiatives, partially offset by the 600-megahertz spectrum licenses purchased in the previous fiscal year.

### Cash provided by (used in) financing activities

Millions of dollars	2020	2019	Change	% Change
Six months ended September 30,	\$(11.8)	\$21.4	\$(33.2)	(155.1)

Cash used in financing activities in the six months ended September 30, 2020 was \$11.8 million compared to a source of funds of \$21.4 million for the same period in 2019/20. This is primarily due to reduced net borrowing partially offset by a sinking fund redemption and a reduced dividend payment compared to 2019/20.

## Liquidity and Capital Resource Ratio

### Debt ratio

	September 30, 2020	March 31, 2020	Change
Debt ratio	48.4%	47.8%	0.6

The debt ratio increased to 48.4%, up from 47.8% at March 31, 2020. The overall level of net debt increased \$35.9 million during the period due to increased borrowings as well as decreased sinking fund and cash balances.

Equity increased by \$9.2 million to the end of the second quarter of 2020/21 after recording net income of \$76.4 million, other comprehensive loss of \$18.2 million and dividends of \$49.0 million, down \$9.2 million from 2019/20.

The debt ratio is calculated as net debt divided by end of period capitalization. Net debt is defined as total debt, including long-term debt, notes payable and the current portion of long-term debt, less sinking funds, and cash. Capitalization includes net debt, equity advances, accumulated other comprehensive loss and retained earnings at the period end.

## Capital Spending

Millions of dollars	2020	2019	Change	% Change
Property, plant and equipment	\$137.4	\$107.4	\$30.0	27.9
Intangible assets	10.4	25.1	(14.7)	(58.6)
Six months ended September 30,	\$147.8	\$132.5	\$15.3	11.5

Total capital expenditures for the first six months of 2020/21 were \$147.8 million, up \$15.3 million from the same period in 2019/20.

SaskTel's net spending on property, plant and equipment for the first six months of 2020/21 was \$137.4 million, up \$30.0 million from the same period in 2019/20. This is a result of network capacity enhancements to manage increased demand during the COVID-19 pandemic, increased spending on the Wireless Sask Program, and expansion of the fibre network partially offset by reduced access demand services and customer network facilities. SaskTel's net spending on intangible assets was \$10.4 million, down \$14.7 million from the same period in 2019/20 primarily due to the purchase of 600-megahertz spectrum licenses in 2019/20.

Capital expenditures in 2020/21 will focus on further investment in the core Saskatchewan network including: FTTP, wireless network enhancements and basic network growth and enhancements. This core network investment will ensure: increased internet access speeds; enhanced maxTV services; increased wireless bandwidth, resulting in increased roaming capacity and data speeds; as well as continued network growth and refurbishment. Expenditures will also enhance customer interface and expand service offerings.

## 2020/21 Outlook

Due to business impacts and uncertainties related to the COVID-19 pandemic, the 2019/20 SaskTel Annual Report did not identify a consolidated net income target for the fiscal year ended March 31, 2021. Since the publication of the 2019/20 SaskTel Annual Report, the Corporation has established a net income target of \$81.8 million. At this time, SaskTel believes it will exceed this target, however, significant risks still exist related to the duration of the COVID-19 pandemic, the consistency and speed of a recovery, and the possibility of a resurgence of the pandemic.

## Risk Assessment

The 2019/20 Annual Report discusses the risks and uncertainties in SaskTel's business environment focusing on both Strategic and Core Business Risks, including the impact of the COVID-19 pandemic. Strategic Risks are risks that may inhibit SaskTel from achieving goals and targets outlined in its Strategic Plan including the following areas: customer experience, broadband, transformation, and financial sustainability. Core Business Risks are risks associated with the execution of SaskTel's business functions including the following areas: operational, financial, and compliance and legal.

A strong governance process for enterprise risk management is in place. This is an iterative process designed to identify, evaluate, mitigate and control, report, monitor, and assess key corporate risks. As of September 30, 2020, SaskTel's key risk profile has changed slightly in relation to its COVID-19 pandemic risks. Impacts from the pandemic are still unknown especially with regard to revenue loss, however the risk of providing service has decreased through several mitigation efforts both by SaskTel and the Provincial Government that are helping to ensure we have a safe and healthy workforce.

## Condensed Consolidated Interim Statement of Income and Other Comprehensive Loss

		(Unaudited)			
		Three months ended September 30,		Six months ended September 30,	
Thousands of dollars	Note	2020	2019	2020	2019
<b>Revenue</b>	3	<b>\$333,532</b>	\$324,459	<b>\$642,162</b>	\$635,516
<b>Other income</b>		<b>1,303</b>	944	<b>3,891</b>	381
		<b>334,835</b>	325,403	<b>646,053</b>	635,897
<b>Expenses</b>					
Goods and services purchased		146,061	139,162	266,236	269,602
Salaries, wages and benefits		84,240	87,287	174,054	179,450
Internal labour capitalized		(5,207)	(6,072)	(10,894)	(11,816)
Depreciation - property, plant & equipment	5	43,901	43,069	87,828	85,273
Depreciation - right-of-use assets	6	1,564	1,699	3,108	3,365
Amortization	7	7,827	8,430	15,496	16,819
Saskatchewan taxes		6,885	6,426	16,481	16,100
		<b>285,271</b>	280,001	<b>552,309</b>	558,793
<b>Results from operating activities</b>		<b>49,564</b>	45,402	<b>93,744</b>	77,104
<b>Net finance expense</b>	4	<b>6,770</b>	8,604	<b>17,317</b>	17,749
<b>Net income</b>		<b>42,794</b>	36,798	<b>76,427</b>	59,355
<b>Other comprehensive loss</b>					
<b>Items that will be reclassified to net income</b>					
Sinking fund market value gains (losses)		(3,576)	730	4,463	4,779
<b>Items that will never be reclassified to net income</b>					
Net actuarial gains (losses) on defined benefit pension plan	9	(22,568)	3,243	(22,683)	(8,653)
<b>Total other comprehensive loss</b>		<b>(26,144)</b>	3,973	<b>(18,220)</b>	(3,874)
<b>Total comprehensive income</b>		<b>\$16,650</b>	\$40,771	<b>\$58,207</b>	\$55,481

All net income and total comprehensive loss are attributable to Crown Investments Corporation of Saskatchewan (CIC).

See *Accompanying Notes*

## Condensed Consolidated Interim Statement of Changes in Equity

Thousands of dollars	(Unaudited)			Total equity
	Equity advances	Accumulated other comprehensive income	Retained earnings	
<b>Balance at April 1, 2020</b>	<b>\$237,000</b>	<b>\$109,204</b>	<b>\$835,784</b>	<b>\$1,181,988</b>
Net income	-	-	76,427	76,427
Other comprehensive loss	-	(18,220)	-	(18,220)
<b>Total comprehensive income</b>	<b>-</b>	<b>(18,220)</b>	<b>76,427</b>	<b>58,207</b>
Dividends declared	-	-	49,050	49,050
<b>Balance at September 30, 2020</b>	<b>\$237,000</b>	<b>\$90,984</b>	<b>\$863,161</b>	<b>\$1,191,145</b>
Balance at April 1, 2019	\$237,000	\$104,362	\$823,806	\$1,165,168
Net income	-	-	59,355	59,355
Other comprehensive loss	-	(3,874)	-	(3,874)
Total comprehensive income	-	(3,874)	59,355	55,481
Dividends declared	-	-	58,270	58,270
Balance at September 30, 2019	\$237,000	\$100,488	\$824,891	\$1,162,379

See Accompanying Notes

## Condensed Consolidated Interim Statement of Financial Position

As at		(Unaudited)	
Thousands of dollars	Note	September 30, 2020	March 31, 2020
<b>Assets</b>			
<b>Current assets</b>			
Cash		\$6,496	\$17,221
Trade and other receivables	11a	174,965	142,860
Inventories		18,056	15,371
Prepaid expenses		42,954	45,953
Contract assets	11a	59,874	61,548
Contract costs		17,708	16,735
Current portion of sinking funds	11c	95,138	123,603
		415,191	423,291
<b>Contract assets</b>	11a	20,439	22,341
<b>Contract costs</b>		56,837	58,349
<b>Property, plant and equipment</b>	5	1,953,165	1,904,655
<b>Right-of-use assets</b>	6	42,197	43,351
<b>Intangible assets</b>	7	266,387	271,486
<b>Sinking funds</b>	11c	85,964	74,887
<b>Other assets</b>		10,052	8,891
		<b>\$2,850,232</b>	<b>\$2,807,251</b>
<b>Liabilities and Province's equity</b>			
<b>Current liabilities</b>			
Trade and other payables	11a	\$150,443	\$150,302
Dividend payable	11c	30,651	25,448
Notes payable	11c	135,826	188,851
Contract liabilities	11a	56,478	55,978
Other liabilities		15,651	15,173
Current portion of long-term debt	11c	126,575	276,464
		515,624	712,216
<b>Contract liabilities</b>	11a	319	407
<b>Deferred income – government funding</b>		20,060	22,577
<b>Long-term debt</b>	8, 11c	1,043,738	833,065
<b>Lease liabilities</b>		37,087	37,592
<b>Employee benefit obligations</b>	9	34,806	12,913
<b>Provisions</b>		7,453	6,493
		1,659,087	1,625,263
<b>Province of Saskatchewan's equity</b>			
Equity advance		237,000	237,000
Accumulated other comprehensive income		90,984	109,204
Retained earnings		863,161	835,784
		1,191,145	1,181,988
		<b>\$2,850,232</b>	<b>\$2,807,251</b>

See Accompanying Notes

## Condensed Consolidated Interim Statement of Cash Flows

		(Unaudited)	
		Six months ended September 30,	
Thousands of dollars	Note	2020	2019
<b>Operating activities</b>			
Net income		\$76,427	\$59,355
Adjustments to reconcile net income to cash provided			
by operating activities:			
Depreciation and amortization	5, 6, 7	106,432	105,457
Net finance expense	4	17,317	17,749
Interest paid		(26,872)	(26,034)
Interest received		1,616	4,844
Amortization of government funding		(2,915)	(2,873)
Other		(7)	1,328
Net change in non-cash working capital	11b	(26,136)	(44,551)
		145,862	115,275
<b>Investing activities</b>			
Property, plant and equipment expenditures		(134,812)	(105,435)
Intangible assets expenditures		(10,443)	(25,138)
Government funding		425	1,256
		(144,830)	(129,317)
<b>Financing activities</b>			
Proceeds from long-term debt	11c	210,742	105,919
Repayment of long-term debt	11c	(150,000)	-
Net repayment of notes payable	11c	(53,025)	(18,734)
Sinking fund redemptions	11c	37,488	-
Payment of lease liabilities	11c	(2,815)	(3,250)
Sinking fund instalments	11c	(10,300)	(8,550)
Dividends paid	11c	(43,847)	(54,015)
		(11,757)	21,370
<b>Increase (decrease) in cash</b>		<b>(10,725)</b>	<b>7,328</b>
<b>Cash, beginning of period</b>		<b>17,221</b>	<b>5,121</b>
<b>Cash, end of period</b>		<b>\$6,496</b>	<b>\$12,449</b>

See Accompanying Notes

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the six months ended September 30, 2020

### Note 1 – General information

Saskatchewan Telecommunications Holding Corporation (the Corporation) is a corporation located in Canada. The address of the Corporation's registered office is 2121 Saskatchewan Drive, Regina, SK, S4P 3Y2. The Corporation is a Saskatchewan Provincial Crown corporation operating under the authority of The Saskatchewan Telecommunications Holding Corporation Act and, as such, the Corporation and its wholly owned subsidiaries are not subject to Federal or Provincial income taxes in Canada.

By virtue of The Crown Corporations Act, 1993, the Corporation has been designated as a subsidiary of Crown Investments Corporation of Saskatchewan (CIC). Accordingly, the financial results of the Corporation are included in the consolidated financial statements of CIC, a Provincial Crown corporation.

One of the Corporation's subsidiaries, Saskatchewan Telecommunications (SaskTel) is regulated by the Canadian Radio-television and Telecommunications Commission (CRTC) under the Telecommunications Act (Canada).

The Corporation markets and supplies a range of wireless, voice, entertainment, internet, data, equipment, marketing services, security, software products, and consulting services.

### Note 2 – Basis of presentation

The unaudited condensed consolidated interim financial statements (hereinafter referred to as the interim financial statements) as at and for the six months ended September 30, 2020 should be read in conjunction with the Corporation's March 31, 2020 audited consolidated financial statements. The interim financial statements of the Corporation have been prepared in accordance with International Accounting Standard (IAS) 34 *Interim Financial Reporting*. These interim financial statements do not include all of the information required for full annual financial statements.

The interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). The accounting policies and methods of computation used in the preparation of these interim financial statements conform with those used in the Corporation's most recent annual consolidated financial statements and have been applied consistently to all periods presented in these interim financial statements.

The interim financial statements as at and for the six month period ended September 30, 2020 were approved by the Board of Directors on November 5, 2020.

#### Functional and presentation currency

These interim financial statements are presented in Canadian dollars, which is the Corporation's functional currency.

#### Basis of measurement

The interim financial statements have been prepared on the historical cost basis except for the following:

- Fair value through other comprehensive income financial instruments are measured at fair value, and
- Employee benefit obligations are recognized as the fair value of the plan assets less the present value of the accrued benefit obligation.

#### Use of estimates and judgments

The preparation of the interim financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. These estimates and assumptions are based on several factors, including historical experience, current events including but not limited to the COVID-19 pandemic and actions that the Corporation may undertake in the future, and other assumptions that the Corporation believes are reasonable under the circumstances. Actual results may differ from these estimates.

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the six months ended September 30, 2020

### *Note 2 – Basis of presentation, continued*

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the interim financial statements includes the following:

- Revenue recognition,
- Use of the straight-line basis of depreciation and amortization,
- Classification of intangible assets – indefinite life,
- Classification of financial instruments,
- Accounting for government funding,
- Lease liability and right-of-use asset recognition, and
- Accounting for provisions.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year includes the following:

- Revenue recognition,
- Credit risk assessment of financial instruments,
- Useful lives and depreciation rates for property, plant and equipment and right-of-use assets,
- Useful lives and amortization rates for intangible assets,
- The measurement of employee benefit obligations,
- Lease liability and right-of-use asset measurement, and
- Accounting for provisions.

### **Application of amendments to International Financial Reporting Standards**

#### Adoption of amendments to the Conceptual Framework for Financial Reporting

The Corporation has adopted the amendments to the Conceptual Framework for Financial Reporting (The Conceptual Framework) with a date of initial application of April 1, 2020. In accordance with the transitional provisions of The Conceptual Framework, the Corporation has applied The Conceptual Framework prospectively. The amendments provide revisions to the Conceptual Framework, a comprehensive set of concepts for financial reporting. There was no impact to the interim financial statements upon adoption of the amendments to the framework.

#### Adoption of amendments to IAS 1, *Presentation of Financial Statements* and amendments to IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors*

The Corporation has adopted the amendments to IAS 1, *Presentation of Financial Statements* (IAS 1) and amendments to IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors* (IAS 8) with a date of initial application of April 1, 2020. In accordance with the transitional provisions of IAS 1 and IAS 8, the Corporation has applied the amendments to IAS 1 and IAS 8 prospectively. The amendments refine the definition of material in IAS 1 and align the definitions used across IFRS Standards and other publications. There was no impact to the interim financial statements upon adoption of the amendments to the standards.

#### Adoption of amendments to IFRS 3 *Business combinations*

The Corporation has adopted the amendments to IFRS 3 *Business combinations* (IFRS 3) with a date of initial application of April 1, 2020. In accordance with the transitional provisions of IFRS 3, the Corporation has applied IFRS 3 prospectively. The amendments to IFRS 3 may affect whether future acquisitions are accounted for as business combinations or asset acquisitions, along with the resulting allocation of the purchase price between the net identifiable assets acquired and goodwill. The adoption of the amendments to IFRS 3 has not had a significant impact on the interim financial statements.

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the six months ended September 30, 2020

### Note 3 – Revenue from contracts with customers

Thousands of dollars	Three months ended September 30,		Six months ended September 30,	
	2020	2019	2020	2019
<b>Revenue</b>				
Wireless network services and equipment revenue	\$155,608	\$148,277	\$289,725	\$284,871
Fixed broadband and data	68,330	68,300	135,250	135,029
Wireline communication	49,565	53,278	101,135	108,124
maxTV services	25,509	26,159	50,952	52,124
Security monitoring services	8,407	7,653	17,014	15,020
Customer premise equipment	8,161	3,600	13,674	8,510
Marketing services	6,377	6,979	12,978	14,308
IT solutions	3,032	2,789	6,210	5,389
International software and consulting services	2,468	1,966	4,465	3,934
Other services	6,075	5,458	10,759	8,207
	<b>\$333,532</b>	\$324,459	<b>\$642,162</b>	\$635,516

### Note 4 – Net finance expense

Thousands of dollars	Three months ended September 30,		Six months ended September 30,	
	2020	2019	2020	2019
<b>Recognized in consolidated net income</b>				
Interest on long-term debt	\$12,719	\$12,489	\$25,879	\$24,957
Interest on short-term debt	82	622	505	1,122
Interest capitalized	(1,294)	(1,004)	(2,533)	(1,874)
Net interest expense	11,507	12,107	23,851	24,205
Interest on lease liabilities	263	280	529	567
Net interest on defined benefit liability	(112)	66	(224)	132
Interest on provisions	57	55	114	110
Finance expense	11,715	12,508	24,270	25,014
Sinking fund earnings	(3,940)	(1,440)	(5,337)	(2,419)
Interest income	(1,005)	(2,464)	(1,616)	(4,846)
Finance income	(4,945)	(3,904)	(6,953)	(7,265)
<b>Net finance expense</b>	<b>\$6,770</b>	\$8,604	<b>\$17,317</b>	\$17,749
Interest capitalization rate			3.95%	4.05%

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the six months ended September 30, 2020

### Note 5 – Property, plant and equipment

Thousands of dollars	Plant and equipment	Buildings and improvements	Office furniture and equipment	Plant under construction	Land	Total
<b>Cost</b>						
<b>Balance at April 1, 2020</b>	<b>\$3,639,106</b>	<b>\$587,515</b>	<b>\$153,572</b>	<b>\$145,124</b>	<b>\$39,723</b>	<b>\$4,565,040</b>
Additions	29,789	-	8,265	98,353	975	137,382
Transfers	66,730	11,318	149	(78,197)	-	-
Retirements, disposals and adjustments	(55,844)	417	(32,906)	-	(6)	(88,339)
<b>Balance at September 30, 2020</b>	<b>\$3,679,781</b>	<b>\$599,250</b>	<b>\$129,080</b>	<b>\$165,280</b>	<b>\$40,692</b>	<b>\$4,614,083</b>
Balance at April 1, 2019	\$3,537,767	\$575,017	\$176,534	\$103,484	\$38,670	\$4,431,472
Additions	59,259	-	21,592	146,507	1,055	228,413
Transfers	81,447	14,803	8,617	(104,867)	-	-
Retirements, disposals and adjustments	(39,367)	(2,305)	(53,171)	-	(2)	(94,845)
Balance at March 31, 2020	\$3,639,106	\$587,515	\$153,572	\$145,124	\$39,723	\$4,565,040
<b>Accumulated depreciation</b>						
<b>Balance at April 1, 2020</b>	<b>\$2,376,967</b>	<b>\$195,695</b>	<b>\$87,723</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$2,660,385</b>
Depreciation	68,338	7,685	11,805	-	-	87,828
Retirements, disposals and adjustments	(54,576)	(198)	(32,521)	-	-	(87,295)
<b>Balance at September 30, 2020</b>	<b>\$2,390,729</b>	<b>\$203,182</b>	<b>\$67,007</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$2,660,918</b>
Balance at April 1, 2019	\$2,281,955	\$181,497	\$113,330	\$ -	\$ -	\$2,576,782
Depreciation	135,206	15,417	22,420	-	-	173,043
Retirements, disposals and adjustments	(40,194)	(1,219)	(48,027)	-	-	(89,440)
Balance at March 31, 2020	\$2,376,967	\$195,695	\$87,723	\$ -	\$ -	\$2,660,385
<b>Carrying amounts</b>						
<b>At April 1, 2020</b>	<b>\$1,262,139</b>	<b>\$391,820</b>	<b>\$65,849</b>	<b>\$145,124</b>	<b>\$39,723</b>	<b>\$1,904,655</b>
<b>At September 30, 2020</b>	<b>\$1,289,052</b>	<b>\$396,068</b>	<b>\$62,073</b>	<b>\$165,280</b>	<b>\$40,692</b>	<b>\$1,953,165</b>
At April 1, 2019	\$1,255,812	\$393,520	\$63,204	\$103,484	\$38,670	\$1,854,690
At March 31, 2020	\$1,262,139	\$391,820	\$65,849	\$145,124	\$39,723	\$1,904,655

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the six months ended September 30, 2020

### Note 6 – Right-of-use assets

Thousands of dollars	Plant and equipment	Buildings and improvements	Land	Total
<b>Cost</b>				
<b>Balance at April 1, 2020</b>	<b>\$13,298</b>	<b>\$27,724</b>	<b>\$8,879</b>	<b>\$49,901</b>
Additions	1,104	791	113	2,008
Retirements and adjustments	(8)	(62)	-	(70)
<b>Balance at September 30, 2020</b>	<b>\$14,394</b>	<b>\$28,453</b>	<b>\$8,992</b>	<b>\$51,839</b>
Balance at April 1, 2019	\$10,191	\$27,436	\$9,683	\$47,310
Additions	3,219	288	307	3,814
Retirements and adjustments	(112)	-	(1,111)	(1,223)
Balance at March 31, 2020	\$13,298	\$27,724	\$8,879	\$49,901
<b>Accumulated depreciation</b>				
<b>Balance at April 1, 2020</b>	<b>\$3,314</b>	<b>\$2,578</b>	<b>\$658</b>	<b>\$6,550</b>
Depreciation	1,515	1,255	338	3,108
Retirements and adjustments	(3)	(13)	-	(16)
<b>Balance at September 30, 2020</b>	<b>\$4,826</b>	<b>\$3,820</b>	<b>\$996</b>	<b>\$9,642</b>
Balance at April 1, 2019	\$ -	\$ -	\$ -	\$ -
Depreciation	3,343	2,578	658	6,579
Retirements and adjustments	(29)	-	-	(29)
Balance at March 31, 2020	\$3,314	\$2,578	\$658	\$6,550
<b>Carrying amounts</b>				
<b>At April 1, 2020</b>	<b>\$9,984</b>	<b>\$25,146</b>	<b>\$8,221</b>	<b>\$43,351</b>
<b>At September 30, 2020</b>	<b>\$9,568</b>	<b>\$24,633</b>	<b>\$7,996</b>	<b>\$42,197</b>
At April 1, 2019	\$10,191	\$27,436	\$9,683	\$47,310
At March 31, 2020	\$9,984	\$25,146	\$8,221	\$43,351

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the six months ended September 30, 2020

### Note 7 – Intangible assets

Thousands of dollars	Goodwill	Software	Spectrum licences	Under development	Total
<b>Cost</b>					
<b>Balance at April 1, 2020</b>	\$ -	\$440,413	\$120,905	\$12,172	\$573,490
Acquisitions	-	1,393	-	5,198	6,591
Acquisitions – internally developed	-	3,381	-	433	3,814
Transfers	-	11,401	-	(11,401)	-
Retirements, disposals and adjustments	-	(153,385)	-	-	(153,385)
<b>Balance at September 30, 2020</b>	\$ -	\$303,203	\$120,905	\$6,402	\$430,510
Balance at April 1, 2019	\$5,976	\$428,357	\$108,738	\$2,199	\$545,270
Acquisitions	-	4,612	12,167	10,945	27,724
Acquisitions – internally developed	-	5,794	-	961	6,755
Transfers	-	1,933	-	(1,933)	-
Impairment loss	(5,976)	-	-	-	(5,976)
Retirements, disposals and adjustments	-	(283)	-	-	(283)
Balance at March 31, 2020	\$ -	\$440,413	\$120,905	\$12,172	\$573,490
<b>Accumulated amortization</b>					
<b>Balance at April 1, 2020</b>	\$ -	\$302,004	\$ -	\$ -	\$302,004
Amortization	-	15,496	-	-	15,496
Retirements, disposals and adjustments	-	(153,377)	-	-	(153,377)
<b>Balance at September 30, 2020</b>	\$ -	\$164,123	\$ -	\$ -	\$164,123
Balance at April 1, 2019	\$ -	\$264,250	\$ -	\$ -	\$264,250
Amortization	-	33,353	-	-	33,353
Impairment loss	-	4,684	-	-	4,684
Retirements, disposals and adjustments	-	(283)	-	-	(283)
Balance at March 31, 2020	\$ -	\$302,004	\$ -	\$ -	\$302,004
<b>Carrying amounts</b>					
<b>At April 1, 2020</b>	\$ -	\$138,409	\$120,905	\$12,172	\$271,486
<b>At September 30, 2020</b>	\$ -	\$139,080	\$120,905	\$6,402	\$266,387
At April 1, 2019	\$5,976	\$164,107	\$108,738	\$2,199	\$281,020
At March 31, 2020	\$ -	\$138,409	\$120,905	\$12,172	\$271,486

### Note 8 – Long-term debt

On April 28, 2020, the Corporation issued \$100 million of long-term debt at a premium of \$11.1 million through the Saskatchewan Ministry of Finance. The debt issue has a coupon rate of 3.10%, an effective interest rate of 2.57%, and matures on June 2, 2050.

On June 2, 2020, the Corporation issued \$100 million of long-term debt at a discount of \$0.4 million through the Saskatchewan Ministry of Finance. The debt issue has a coupon rate of 2.35%, an effective interest rate of 2.37%, and matures on June 2, 2060.

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the six months ended September 30, 2020

## Note 9 – Employee benefit obligations

Other comprehensive loss results, in part, from changes to actuarial assumptions related to the assets and liabilities of the Corporation's employee benefit plans, specifically the discount rate used to calculate the liabilities of the employee defined benefit plan and changes in the fair value of the employee benefit defined plan assets resulting from differences in the actual versus estimated return on these assets. The discount rates used are as follows:

	2020/21	2019/20
June 30	3.00%	3.00%
September 30	2.50%	2.80%
December 31	n/a	2.90%
March 31	n/a	3.70%

In addition to the other comprehensive income impact detailed below, these assumption changes, combined with pension income and benefits paid for the period, have resulted in a net increase in the employee benefit obligations for the period which has been partially offset by the impact of the asset ceiling limit reversal.

Thousands of dollars	Six months ended September 30,	
	2020	2019
Actuarial loss on accrued benefit obligation	\$(126,910)	\$(45,600)
Return on plan assets excluding interest income	80,979	32,322
Effect of asset ceiling limit	23,248	4,625
Net actuarial losses on employee benefit plans	\$(22,683)	\$(8,653)

## Note 10 – Capital management

The Corporation does not have share capital. However, the Corporation has received advances from CIC to form its equity capitalization. The advances are an equity investment in the Corporation by CIC.

Due to its ownership structure, the Corporation has no access to capital markets for internal equity. Equity advances in the Corporation are determined by the shareholder on an annual basis. Dividends to CIC are determined through the Saskatchewan Provincial budget process on an annual basis.

The Corporation closely monitors its debt level utilizing the debt ratio as a primary indicator of financial health. The debt ratio measures the amount of debt in a corporation's capital structure. The Corporation uses this measure in assessing the extent of financial leverage and in turn, its financial flexibility. Too high a ratio relative to target indicates an excessive debt burden that may impair the Corporation's ability to withstand downturns in revenue and still meet fixed payment obligations. The ratio is calculated as net debt divided by capitalization at the end of the period.

The Corporation reviews the debt ratio targets of all its subsidiaries on an annual basis to ensure consistency with industry standards. This review includes subsidiary corporations' plans for capital spending. The target debt ratios for subsidiaries are approved by their Boards. The Corporation uses targeted debt ratios to compile a weighted average debt to equity ratio for the consolidated entity. The budgeted ratio for 2020/21 is 51.6%.

The Corporation raises most of its capital requirements through internal operating activities, short-term debt and long-term debt through the Saskatchewan Ministry of Finance. This type of borrowing allows the Corporation to take advantage of the Province of Saskatchewan's strong credit rating and receive financing at attractive interest rates.

The Corporation made no changes to its approach to capital management during the period.

The Corporation is not subject to any externally imposed capital requirements.

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the six months ended September 30, 2020

### Note 10 – Capital management, continued

The debt ratio is as follows:

As at	September 30,	March 31,
Thousands of dollars	2020	2020
Long-term debt	\$1,170,313	\$1,109,529
Notes payable	135,826	188,851
Less: Sinking funds	181,102	198,490
Cash	6,496	17,221
Net debt (a)	1,118,541	1,082,669
Province of Saskatchewan's equity (b)	1,191,145	1,181,988
Capitalization	\$2,309,686	\$2,264,657
Debt ratio	48.4%	47.8%

a) Net debt excludes lease liabilities

b) Equity includes equity advances, accumulated other comprehensive income and retained earnings at the end of the period.

### Note 11 – Additional financial information

#### a) Statement of financial position

As at	September 30,	March 31,
Thousands of dollars	2020	2020
Trade and other receivables		
Customer accounts receivable	\$127,522	\$112,852
Accrued receivables - customer	1,533	2,190
Allowance for doubtful accounts	(6,812)	(2,606)
	122,243	112,436
High cost serving area subsidy	(847)	683
Other	53,569	29,741
	\$174,965	\$142,860
Contract assets		
Opening balance	\$85,350	\$79,103
Contract assets recognized in the current period	33,930	88,767
	119,280	167,870
Amortization of contract assets	(35,291)	(76,665)
Contract terminations transferred to trade receivables	(2,219)	(5,855)
	81,770	85,350
Impairment allowance	(1,457)	(1,461)
Closing balance	80,313	83,889
Current portion	59,874	61,548
Long-term portion	\$20,439	\$22,341

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the six months ended September 30, 2020

### Note 11 – Additional financial information, continued

#### a) Statement of financial position, continued

As at Thousands of dollars	September 30, 2020	March 31, 2020
Trade and other payables		
Trade payables and accrued liabilities	\$106,746	\$105,170
Payroll and other employee-related liabilities	33,143	33,066
Other	10,554	12,066
	<b>\$150,443</b>	<b>\$150,302</b>
Contract liabilities		
Opening balance	\$56,385	\$57,463
Contract liabilities recognized in the current period	160,845	324,342
	<b>217,230</b>	<b>381,805</b>
Recognized in revenue	(160,425)	(325,399)
Terminations	(8)	(21)
Closing balance	56,797	56,385
Current portion	56,478	55,978
Long-term portion	\$319	\$407

#### b) Non-cash working capital changes

Thousands of dollars	Six months ended September 30,	
	2020	2019
Net change in non-cash working capital balances related to operations		
Trade and other receivables	\$(32,105)	\$(17,191)
Inventories	(2,685)	1,354
Prepaid expenses	2,999	(3,595)
Contract assets	3,576	(3,430)
Contract costs	539	(2,172)
Trade and other payables	141	(19,192)
Contract liabilities	412	(221)
Other liabilities	810	(206)
Other	177	102
	<b>\$(26,136)</b>	<b>\$(44,551)</b>

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the six months ended September 30, 2020

Note 11 – Additional financial information, continued

### c) Changes in liabilities arising from financing activities

Thousands of dollars	Assets	Liabilities				Total
	Sinking funds	Long-term debt	Notes payable	Lease liabilities	Dividend payable	
<b>Balance at April 1, 2020</b>	<b>\$(198,490)</b>	<b>\$1,109,529</b>	<b>\$188,851</b>	<b>\$44,095</b>	<b>\$25,448</b>	<b>\$1,169,433</b>
<b>Changes from financing cash flows</b>						
Proceeds from loans and borrowings	-	210,742	297,822	-	-	508,564
Repayment of borrowings	-	(150,000)	(350,847)	(2,815)	-	(503,662)
Sinking fund redemptions	37,488	-	-	-	-	37,488
Instalments	(10,300)	-	-	-	-	(10,300)
Dividends paid	-	-	-	-	(43,847)	(43,847)
<b>Total changes from financing cash flows</b>	<b>27,188</b>	<b>60,742</b>	<b>(53,025)</b>	<b>(2,815)</b>	<b>(43,847)</b>	<b>(11,757)</b>
<b>Other changes</b>						
Dividends declared	-	-	-	-	49,050	49,050
Sinking fund earnings	(5,337)	-	-	-	-	(5,337)
Sinking fund valuation adjustments	(4,463)	-	-	-	-	(4,463)
New leases and assumption changes	-	-	-	1,951	-	1,951
Amortization of net discount on long-term debt	-	42	-	-	-	42
<b>Total other changes</b>	<b>(9,800)</b>	<b>42</b>	<b>-</b>	<b>1,951</b>	<b>49,050</b>	<b>41,243</b>
<b>Balance at September 30, 2020</b>	<b>\$(181,102)</b>	<b>\$1,170,313</b>	<b>\$135,826</b>	<b>\$43,231</b>	<b>\$30,651</b>	<b>\$1,198,919</b>
Balance at April 1, 2019	\$(176,021)	\$1,003,280	\$193,295	\$46,803	\$24,880	\$1,092,237
Changes from financing cash flows						
Proceeds from loans and borrowings	-	105,919	397,281	-	-	503,200
Repayment of borrowings	-	-	(416,015)	(3,250)	-	(419,265)
Instalments	(8,550)	-	-	-	-	(8,550)
Dividends paid	-	-	-	-	(54,015)	(54,015)
<b>Total changes from financing cash flows</b>	<b>(8,550)</b>	<b>105,919</b>	<b>(18,734)</b>	<b>(3,250)</b>	<b>(54,015)</b>	<b>21,370</b>
Other changes						
Dividends declared	-	-	-	-	58,270	58,270
Sinking fund earnings	(2,419)	-	-	-	-	(2,419)
Sinking fund valuation adjustments	(4,779)	-	-	-	-	(4,779)
New leases and assumption changes	-	-	-	2,572	-	2,572
Amortization of net discount on long-term debt	-	162	-	-	-	162
<b>Total other changes</b>	<b>(7,198)</b>	<b>162</b>	<b>-</b>	<b>2,572</b>	<b>58,270</b>	<b>53,806</b>
<b>Balance at September 30, 2019</b>	<b>\$(191,769)</b>	<b>\$1,109,361</b>	<b>\$174,561</b>	<b>\$46,125</b>	<b>\$29,135</b>	<b>\$1,167,413</b>

### Note 12 – Financial risk management

The Corporation is exposed to fluctuations in foreign exchange rates and interest rates, as well as credit and liquidity risk. The Corporation utilizes a number of financial instruments to manage these exposures. The Corporation mitigates the risk associated with these financial instruments through Board-approved policies, limits on use and amount of exposure, internal monitoring, and compliance reporting to senior management and the Board. At September 30, 2020, the Corporation had foreign currency derivatives outstanding with face values of \$34.8 million and maturities up to March 31, 2021. The Corporation does not actively trade financial instruments.

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the six months ended September 30, 2020

### Note 12 – Financial risk management, continued

#### **Market risks**

Market risk represents the potential for loss from changes in the value of financial instruments. Value can be affected by changes in interest rates, foreign exchange rates, and equity prices. These risks have not changed significantly from the prior period.

#### **Fair value**

Fair values are approximate amounts at which financial instruments could be exchanged between willing parties based on current markets for instruments with similar characteristics, such as risk, principal and remaining maturities. Fair values are estimates using present value and other valuation techniques which are significantly affected by the assumptions used concerning the amount and timing of estimated future cash flows and discount rates that reflect varying degrees of risk. Therefore, due to the use of judgment and future-oriented information, aggregate fair value amounts should not be interpreted as being realizable in an immediate settlement of the instruments.

As at	Classification (a)	Fair value hierarchy	September 30, 2020		March 31, 2020	
			Carrying amount	Fair value	Carrying amount	Fair value
Thousands of dollars						
<b>Financial assets</b>						
Investments - sinking funds	FVOCI	Level 2	\$181,102	\$181,102	\$198,490	\$198,490
<b>Financial liabilities</b>						
Long-term debt	Amortized cost	Level 2	\$1,170,313	\$1,388,958	\$1,109,529	\$1,225,745
<b>Derivative financial instruments</b>						
Foreign exchange derivative asset	FVTPL	Level 2	\$251	\$251	\$ -	\$ -

(a) Classification details are:  
FVOCI – fair value through other comprehensive income, FVTPL – fair value through profit or loss

#### **Fair value hierarchy**

When the carrying amount of a financial instrument is the most reasonable approximation of fair value, reference to market quotations and estimation techniques is not required. The carrying values of cash, trade and other receivables, trade and other payables and notes payable approximate their fair values due to the short-term maturity of these financial instruments.

For financial instruments, fair value is best evidenced by an independent quoted market price for the same instrument in an active market. An active market is one where quoted prices are readily available, representing regularly occurring transactions. Accordingly, the determination of fair value requires judgment and is based on market information where available and appropriate. Fair value measurements are categorized into levels within a fair value hierarchy based on the nature of the inputs used in the valuation.

Level 1 – Where quoted prices are readily available from an active market.

Level 2 – Valuation model not using quoted prices, but still using predominantly observable market inputs, such as market interest rates.

Level 3 – Where valuation is based on unobservable inputs.

There were no items measured at fair value using Level 3 inputs during 2019/20 or to date in 2020/21 and no items transferred between levels in 2019/20 or to date in 2020/21.

#### **Investments carried at fair value through OCI**

Investments carried at fair value through OCI are categorized as Level 2 in the hierarchy consist of sinking funds. The fair value of sinking funds is determined by the Saskatchewan Ministry of Finance using information provided by investment dealers. To the extent possible, valuations reflect secondary pricing for these securities.

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the six months ended September 30, 2020

## Note 12 – Financial risk management, continued

### Long-term debt

The fair value of long-term debt is determined by the present value of future cash flows, discounted at the market rate of interest for the equivalent Province of Saskatchewan debt instruments.

### Derivative financial instruments carried at fair value through profit or loss

The fair value of derivative financial instruments that are used to manage foreign currency exposure risks are estimated based upon quoted market prices in active markets for the same or similar financial instruments or current rates offered to the Corporation for financial instruments of similar maturity, as well as discounted future cash flows determined using current rates for similar financial instruments of similar maturities subject to similar risks (such fair value estimates being largely based on the Canadian dollar versus U.S. dollar forward exchange rate as at the statement of financial position dates).

### Credit risk

Credit risk is the risk that one party to a transaction will fail to discharge an obligation and cause the other party to incur a financial loss. Concentration of credit risk relates to groups of customers or counterparties that have similar economic or industry characteristics that cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. The Corporation does not have material concentrations of credit risk. Current credit risk relates to trade and other receivables and unbilled revenue, contract assets, sinking funds, interest receivable and counterparties to financial derivatives. The maximum exposure to credit risk is represented by the carrying amounts reported in the statement of financial position. There is minimal credit risk related to non-customer related financial instruments and derivative instruments at September 30, 2020 and March 31, 2020 due to the investment-grade assets held within the sinking funds and investment-grade counterparties to derivative instruments.

Credit risk related to customer related financial instruments is primarily reflected in the allowance for doubtful accounts. The allowance for doubtful accounts has been increased for the period ended September 30, 2020 mainly due to the impact of the COVID-19 pandemic as noted below:

Periods ended September 30, Thousands of dollars	Three months		Six months	
	2020	2019	2020	2019
<b>Balance, beginning of period</b>	<b>\$2,874</b>	\$2,295	<b>\$2,606</b>	\$2,395
Less: accounts written off	(1,886)	(2,081)	(2,959)	(4,352)
Recoveries	2,013	808	2,622	1,740
Provisions for losses	3,811	1,312	4,543	2,551
<b>Balance, end of period</b>	<b>\$6,812</b>	\$2,334	<b>\$6,812</b>	\$2,334

## Note 13 – COVID-19

The Corporation's telecommunications and security operations have been recognized by Canadian governments as essential services. To date there has been minimal impact as a result of the emergency measures adopted to combat the spread of the COVID-19 pandemic, and the resulting economic conditions, on the Corporation's business. The controlled easing of the measures to combat the spread of the pandemic are yet to contribute to a stable economic environment conducive to operations of the Corporation with the potential to be impacted by the pandemic, including: wireless network services, roaming revenue and equipment sales; wireless and internet data services; business premise equipment sales; and the business consumer market. Measures taken to address the pandemic started in March of 2020 and there is now the potential for continued easing of these measures. Depending on the severity and duration of the pandemic disruptions, as well as the uncertain consequences of re-opening the economy, the impacts on the Corporation's operations and financial results continue to be equally uncertain with the potential to be negatively impacted more significantly in future periods.

## **Notes to Condensed Consolidated Interim Financial Statements (Unaudited)** **As at and for the six months ended September 30, 2020**

### **Note 14 – Comparative information**

Certain of the 2020/21 comparative information has been reclassified to conform with the financial statement presentation adopted for the current fiscal period.