

# Third Quarter Report

Contents:	
Financial Highlights	1
MD&A Forward–Looking Information	2
Results of Operations	2
Liquidity and Capital Resources	3
2016/17Outlook	5
Risk Assessment	5
Financial Statements	
Condensed Consolidated Interim Statement of Income and Other Comprehensive Income	6
Condensed Consolidated Interim Statement of Changes in Equity	7
Condensed Consolidated Interim Statement of Financial Position	8
Condensed Consolidated Interim Statement of Cash Flows	9
Notes to Condensed Consolidated Interim Financial Statements	10

Saskatchewan Telecommunications Holding Corporation

Third Quarter Report 2016/17
For the Period Ending December 31, 2016

### Saskatchewan Telecommunications Holding

Corporation (SaskTel) is a Saskatchewan Crown corporation. SaskTel is the leading full service communications provider in Saskatchewan, offering a wide range of communications products and services including competitive voice, data, Internet, entertainment, security monitoring, messaging, cellular, wireless data and directory services. In addition, SaskTel International offers software solutions and project consulting in countries around the world.

SaskTel and our wholly-owned subsidiaries have a workforce of approximately 3,900 full time equivalent employees.

Our vision is "Be the best at connecting people to their world." and our mission is "To provide the best customer experience through our superior networks, exceptional service, advanced solutions and applications."

1

### Financial Highlights

### **Consolidated Net Income**

	Three months ended December 31,			1	line mont			
Millions of dollars	2016	2015	Change %	Change	2016	2015	Change	% Change
Revenue	\$317.9	\$317.5	\$0.4	0.1	\$943.6	\$949.1	\$(5.5)	(0.6)
Other income	(0.7)	(0.5)	(0.2)	(40.0)	2.3	2.7	(0.4)	(14.8)
	317.2	317.0	0.2	0.1	945.9	951.8	(5.9)	(0.6)
Expenses	292.7	297.1	(4.4)	(1.5)	838.3	845.2	(6.9)	(0.8)
Results from operating activities	24.5	19.9	4.6	23.1	107.6	106.6	1.0	0.9
Net finance expense	15.0	7.3	7.7	105.5	26.1	29.7	(3.6)	(12.1)
Net income	\$9.5	\$12.6	\$(3.1)	(24.6)	\$81.5	\$76.9	\$4.6	6.0

Net income for the nine months ended December 31, 2016 is \$81.5 million, up \$4.6 million (6.0%) from the same period in 2015/16. Revenues decreased to \$943.6 million, down \$5.5 million (0.6%) from the same period in 2015/16 primarily due to decreased wireline accesses, long distance and equipment sales partially offset by increased wireless, Internet, managed and emerging services and maxTV entertainment revenues.

Expenses for the nine months ended December 31, 2016 decreased to \$838.3 million, down \$6.9 million from the same period in 2015/16. This decrease is primarily driven by decreased goods and services purchased and direct expenses partially offset by increased salaries, wages and benefits and customer acquisition costs. Net finance expense was \$26.1 million, down \$3.6 million over the same period in 2015/16, primarily driven by reduced sinking fund fair value losses compared to the same period in 2015/16.

### **Management Discussion and Analysis**

**February 8, 2017** 

### **Forward-Looking Information**

The following discussion focuses on the consolidated financial position and results of the operations of SaskTel for the third guarter 2016/17. This discussion and analysis should be read in conjunction with SaskTel's audited financial statements for the fiscal period ended March 31, 2016. Some sections of this discussion include forward-looking statements about SaskTel's corporate direction and financial objectives. A statement is forward-looking when it uses information known today to make an assertion about the future. Since these forward-looking statements reflect expectations and intentions at the time of writing, actual results could differ materially from those anticipated if known or unknown risks and uncertainties impact the business, or if estimates or assumptions turn out to be inaccurate. As a result,

SaskTel cannot guarantee that any of the predictions forecasted by forward-looking statements will occur. As well, forward-looking statements do not take into consideration the effect of transactions or non-recurring items announced or occurring subsequently. Therefore, SaskTel disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. For a full discussion of risk factors, please consult Management's Discussion & Analysis in SaskTel's 2015/16 annual report. These interim statements have been prepared in accordance with the International Financial Reporting Standard IAS 34, "Interim Financial Reporting". These interim statements have been approved by the SaskTel Board of Directors on February 8, 2017.

### **Results of Operations**

### Revenue

	2016	2015	Change	%
Three months ended December 31,	\$317.9	\$317.5	\$0.4	0.1
Nine months ended December 31,	\$943.6	\$949.1	\$(5.5)	(0.6)

Revenues for the third quarter were \$317.9 million, up \$0.4 million from the same period in 2015/16. Year-to-date revenues were \$943.6 million which represents a \$5.5 million decrease from 2015/16. This decrease is primarily driven by; decreased local and enhanced service and long distance revenues as a result of customers moving from wireline to wireless services, commonly referred to as wireless substitution, little to no wireline organic growth as a result of "cord nevers" and decreased equipment sales, partially offset by increased subscriber growth of the wireless customer base and increased revenue per customer, increased wireless wholesale revenue due to increased roaming within Saskatchewan by customers of other carriers, growth in Internet subscribers and increased revenue per subscriber, increased managed and emerging services revenue from increased accesses, and *maxTV* entertainment services due to increased number of customers.

### **Expenses**

Millions of dollars	2016	2015	Change	%
Three months ended December 31,	\$292.7	\$297.1	\$(4.4)	(1.5)
Nine months ended December 31,	\$838.3	\$845.2	\$(6.9)	(0.8)

Expenses for the third quarter of 2016/17 decreased to \$292.7 million, down \$4.4 million from the same period in 2015/16. Year-to-date expenses of \$838.3 million were \$6.9 million lower than the same period in 2015/16 due to a decrease in goods and services purchased, partially offset by increased net salaries and customer acquisition costs. Goods and services purchased decreased due to improved contract management, reduced maintenance and support due to exit of legacy wireless billing system, lower satellite internet expense from product exit, lower maxTV direct costs from pay-per-view events and lower roaming rates in 2016 as a result of CRTC decision on mandatory roaming rates that did not impact financials until August 2015. Net salaries, wages and benefits increased as a result of economic increases partially offset by increased capitalized internal labour due to the internal development of network management software and increased labour related to network facilities. Customer acquisition costs increased as a result of increased competition resulting in higher device subsidies and increased units subsidized.

### **Net finance expense**

Millions of dollars	2016	2015	Change	%
Three months ended December 31,	\$15.0	\$7.3	\$7.7	105.5
Nine months ended December 31,	\$26.1	\$29.7	\$(3.6)	(12.1)

Net finance expense for the third quarter of 2016/17 was \$15.0 million, up \$7.7 million over the same period in 2015/16. Year-to-date net finance expense decreased to \$26.1 million from \$29.7 million in 2015/16. This is driven primarily by lower sinking fund fair value losses in 2016/17 compared to the same period in 2015/16.

### **Liquidity and Capital Resources**

### Cash provided by operating activities

Millions of dollars	2016	2015	Change	%
Nine months ended December 31,	\$203.6	\$220.0	\$(16.4)	(7.5)

Cash provided by operating activities for the nine months ended December 31, 2016 was down \$16.4 million compared to the same period in 2015/16 primarily due to increased working capital requirements partially offset by increased earnings.

### Cash used in investing activities

Millions of dollars	2016	2015	Change	%
Nine months ended December 31,	\$216.1	\$257.3	\$(41.2)	(16.0)

Cash used in investing activities in the nine months ended December 31, 2016 decreased to \$216.1 million, down \$41.2 million from the same period in 2015/16 primarily due to the purchase of 700 megahertz spectrum in 2015/16, planned spending reductions on the Fibre-to-the-Premise and demand access services, and the receipt of government funding, partially offset by increased data centre functionality and infrastructure spending, increased spending on internally developed software, as well as increased acquisition of customer accounts.

### **Capital Spending**

Total capital expenditures for the first nine months of 2016/17 were \$226.3 million, down \$32.2 million from the same period in 2015/16.

SaskTel's net spending on property, plant and equipment for the first nine months of 2016/17 was \$184.7 million, down \$11.2 million from the same period in 2015/16 primarily due to planned spending reductions on Fibre to the Premises (FTTP), demand access services and *maxTV* services partially offset by increased spending on data centre functionality and the Mosaic Stadium infrastructure project and externally funded programs to increase fibre penetration in designated areas. SaskTel's net spending on intangible assets was \$41.6 million, down \$21.0 million from the same period in 2015/16 primarily due to the 2015/16 purchase of 700 megahertz spectrum (MHz) partially offset by increased spending on network management software, administrative software and the acquisition of security monitoring customer accounts.

Capital expenditures in 2016/17 will focus on further investment in the core Saskatchewan network including: FTTP, wireless network enhancements and basic network growth and enhancements. This core network investment will ensure: increased Internet access speeds; enhanced *maxTV* services; increased wireless bandwidth, resulting in increased roaming capacity and data speeds; as well as continued network growth and refurbishment. Expenditures will also enhance customer interface and expand service offerings.

### Cash provided by financing activities

Millions of dollars	2016	2015	Change	%
Nine months ended December 31,	\$7.0	\$40.9	\$(33.9)	(82.9)

Cash provided by financing activities in the nine months ended December 31, 2016 was \$7.0 million compared to \$40.9 million for the same period in 2015/16. This reduction is primarily due to reduced net short-term borrowing compared to 2015/16 partially offset by increased long-term borrowing. SaskTel issued \$75.0 million in long-term debt through the Ministry of Finance during the third quarter.

### Liquidity and capital resource ratios

### **Debt ratio**

	December 31, 2016	March 31, 2016
Debt ratio	49.9%	51.9%

The debt ratio decreased to 49.9%, down from 51.9% at March 31, 2016. The overall level of net debt increased \$34.6 million during the period due to a net increase in outstanding debt and reduced cash balances partially offset by increased sinking funds.

Equity increased by \$102.2 million to the end of the third quarter of 2016/17 after recording net income of \$81.5 million, other comprehensive income of \$43.2 million related to actuarial gains in the employee defined benefit plan and dividends of \$22.5 million which are in line with the 2015/16.

The debt ratio is calculated as net debt divided by end of period capitalization. Net debt is defined as total debt, including long-term debt, notes payable and the current portion of long-term debt, less sinking funds, and cash and short-term investments. Capitalization includes net debt, equity advances, accumulated other comprehensive income (loss) and retained earnings at the period end.

### 2016/17 Outlook

The 2015/16 SaskTel Annual Report identified a consolidated net income target for the fiscal year ending March 31, 2017 of \$104.2 million. At this time SaskTel believes that it will exceed this target.

### **Risk Assessment**

The 2015/16 Annual Report discusses the risks and uncertainties in SaskTel's business environment focusing on both Strategic and Core Business Risks. The Strategic Risks include risks that may inhibit SaskTel from achieving its Strategic Plan including the following areas: customer, broadband, transformation, and profitability. The Core Business Risks focus on risks associated with the execution of SaskTel's business functions including the following areas: operational, financial and compliance and legal.

A strong governance process for risk management is in place. This is an iterative process designed to identify, evaluate, mitigate and control, report, monitor and assess key risks. At December 31, 2016 no additional risks were added to SaskTel's key risk profile.

# **Condensed Consolidated Interim Statement of Income and Other Comprehensive Income**

(Unaudited)

	Three months ended December			er 31, Nine months ended December 31,		
Thousands of dollars	Note	2016	2015	2016	2015	
Revenue	3	\$317,926	\$317,517	\$943,634	\$949,109	
Other income	3	(692)	(530)	2,306	2,692	
		317,234	316,987	945,940	951,801	
Expenses						
Goods and services purchased		153,358	162,553	423,645	435,987	
Salaries, wages and benefits		94,898	92,308	281,849	275,267	
Depreciation	5	41,581	39,707	123,147	125,407	
Amortization	6	9,445	9,092	28,778	25,586	
Internal labour capitalized		(6,627)	(6,587)	(19,127)	(17,029)	
		292,655	297,073	838,292	845,218	
Results from operating activities		24,579	19,914	107,648	106,583	
Net finance expense	4	15,111	7,345	26,182	29,695	
Net income		9,468	12,569	81,466	76,888	
Other comprehensive income						
Items that will never be reclassified to net income						
Net actuarial gains on defined benefit pension plan	9	59,724	30,412	43,262	53,082	
Demont periority plan	<u> </u>	33,124	30,412	43,202	33,002	
Total comprehensive income		\$69,192	\$42,981	\$124,728	\$129,970	

All net income and total comprehensive income are attributable to Crown Investments Corporation of Saskatchewan (CIC).

### **Condensed Consolidated Interim Statement of Changes in Equity**

(Unaudited)

		Accumulated other		
	Equity	comprehensive		Total
Thousands of dollars	advances	income (loss)	Retained earnings	equity
Polonos et Anvil 4, 2046	¢250.000	¢/55 025\	\$604.2 <b>7</b> 0	¢706 244
Balance at April 1, 2016	\$250,000	\$(55,035)	\$601,379	\$796,344
Net income	-	-	81,466	81,466
Other comprehensive income	-	43,262	-	43,262
Total comprehensive income for the period	-	43,262	81,466	124,728
Dividends declared	-	-	22,500	22,500
Balance at December 31, 2016	\$250,000	\$(11,773)	\$660,345	\$898,572
Balance at April 1, 2015	\$250,000	\$(54,954)	\$525,493	\$720,539
Net income	-	-	76,888	76,888
Other comprehensive income	-	53,082	-	53,082
Total comprehensive income for the period	-	53,082	76,888	129,970
Dividends declared	-	-	22,500	22,500
Balance at December 31, 2015	\$250,000	\$(1,872)	\$579,881	\$828,009

### **Condensed Consolidated Interim Statement of Financial Position**

		(Unaudite	ed)
As at		December 31,	March 31,
Thousands of dollars	Note	2016	2016
Assets			
Current assets			
Cash		\$10,621	\$16,099
Trade and other receivables	11a	157,324	132,788
Inventories	11a	20,372	24,627
Prepaid expenses	11a	43,082	45,336
		231,399	218,850
Property, plant and equipment	5	1,648,766	1,594,338
Intangible assets	6	313,610	301,054
Sinking funds		136,973	129,497
Other assets		9,201	9,322
		\$2,339,949	\$2,253,061
Liabilities and Province's equity  Current liabilities			
Trade and other payables	11a	\$147,839	\$158,190
Dividend payable	Πα	7,500	7,500
Notes payable		191,222	229,231
Other liabilities	11a	65,853	68,126
		412,414	463,047
Deferred revenue		8,998	10,417
Deferred income – government funding	7	39,859	38,117
Long-term debt	8	851,844	777,256
Employee benefit obligations	9	128,262	167,880
		1,441,377	1,456,717
Province of Saskatchewan's equity			
Equity advance		250,000	250,000
Accumulated other comprehensive loss		(11,773)	(55,035)
Retained earnings		660,345	601,379
		898,572	796,344
		\$2,339,949	\$2,253,061

### **Condensed Consolidated Interim Statement of Cash Flows**

(Unaudited)

		Nine months ended	December 31,
Thousands of dollars	Note	2016	2015
Operating activities			
Netincome		\$81,466	\$76,888
Adjustments to reconcile net income to cash provided			
by operations			
Depreciation and amortization		151,925	150,993
Net financing expense	4	26,182	29,695
Interest paid		(31,952)	(32,036)
Interest received		4,461	3,804
Amortization of government funding	3	(4,013)	(3,898)
Other		7,022	4,493
Net change in non-cash working capital	11b	(31,507)	(9,976)
		203,584	219,963
Investing activities			
Property, plant and equipment expenditures		(183,064)	(192,537)
Intangible assets expenditures		(39,158)	(64,750)
Government funding		6,150	-
		(216,072)	(257,287)
Financing activities			
Proceeds from long-term debt		74,285	_
Net proceeds (repayment) of notes payable		(38,009)	70,136
Sinking fund installments		(6,766)	(6,766)
Dividends paid		(22,500)	(22,500)
		7,010	40,870
Increase (decrease) in cash		(5,478)	3,546
Cash, beginning of period		16,099	10,046
Cash, end of period		\$10,621	\$13,592

### Note 1 - Basis of preparation

The unaudited condensed consolidated interim financial statements (hereinafter referred to as the interim financial statements) as at and for the nine months ended December 31, 2016 should be read in conjunction with the Saskatchewan Telecommunications Holding Corporation's (the Corporation) March 31, 2016 audited consolidated financial statements. The interim financial statements of the Corporation have been prepared in accordance with International Accounting Standard (IAS) 34 Interim Financial Reporting. These interim financial statements do not include all of the information required for full annual financial statements.

The interim financial statements as at and for the nine-month period ended December 31, 2016 were approved by the Board of Directors on February 8, 2017.

### a) Basis of measurement

The interim financial statements have been prepared on the historical cost basis except for the following:

- Fair value through profit and loss financial instruments are measured at fair value, and
- The employee benefit obligations are recognized as the fair value of the plan assets less the present value of the accrued benefit obligation.

#### b) Functional and presentation currency

These interim financial statements are presented in Canadian dollars, which is the Corporation's functional currency.

### c) Use of estimates and judgments

The preparation of the interim financial statements in conformity with International Financial Reporting Standards (IFRS) requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the interim financial statements includes the following:

- Use of the straight-line basis of depreciation and amortization,
- Classification of intangible assets indefinite life, and
- Accounting for government funding.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year includes the following:

- Useful lives and depreciation rates for property plant and equipment,
- Useful lives and amortization rates for intangible assets, and
- The measurement of employee benefit obligations.

### Note 2 - Summary of significant accounting policies

The interim financial statements have been prepared in accordance with IFRS. The accounting policies used in the preparation of these interim financial statements conform with those used in the Corporation's most recent annual consolidated financial statements, and have been applied consistently to all periods presented in these interim financial statements.

The accounting policies have been applied consistently by the Corporation and its subsidiaries.

### **Application of revised International Financial Reporting Standards**

The following new standards, and amendments to standards, effective for fiscal periods beginning on or after January 1, 2016, have been applied in preparing these financial statements:

Standard	Description	Impact
Amendments to IAS 1, Presentation of financial statements	Issued to improve the effectiveness of presentation and disclosure in financial reports, with the objective of reducing immaterial disclosures.	The adoption of these amendments has had no material impact on the financial statements.
Amendments to IAS 16, Property, plant and equipment and IAS 38, Intangible assets	Issued to clarify acceptable methods of depreciation and amortization.	The adoption of these amendments has had no material impact on the financial statements.
Amendments to IFRS 11, Joint arrangements	Issued to provide additional guidance on accounting for the acquisition of an interest in a joint operation.	The adoption of these amendments has had no material impact on the financial statements.

#### New standards and interpretations not yet adopted

Certain new standards, interpretations and amendments to existing standards were issued by the International Accounting Standards Board or International Financial Reporting Interpretations Committee. These include:

Standard	Description	Impact	Effective Date
Amendments to IAS 7, Statement of cash flows	Issued to require a reconciliation of the opening and closing liabilities that form part of an entity's financing activities, including both changes arising from cash flows and non-cash changes.	The Corporation is currently evaluating the impact of these amendments on the financial statements, but does not anticipate a significant impact on operations from adoption.	Fiscal years beginning on or after January 1, 2017, applied prospectively.
IFRS 9 Financial instruments	The standard sets out the requirements for recognizing and measuring financial assets, financial liabilities and some contracts to buy and sell non-financial items. It also has modified the hedge accounting model to better link the economics of risk management with the accounting treatment of hedges.	IFRS 9 may affect the classification, measurement and valuation of certain assets and liabilities. The Corporation is currently evaluating the impact of IFRS 9 on the financial statements.	Fiscal years beginning on or after January 1, 2018, applied retrospectively with certain exceptions. Early adoption is permitted. SaskTel plans to early adopt IFRS 9 effective April 1, 2017.

Note 2 – Basis of presentation, continued

Standard	Description	Impact	Effective Date
IFRS 15 Revenue	This standard establishes	IFRS 15 will affect how the	Fiscal years
from contracts	principles to record revenues from	Corporation accounts for	beginning on or
with customers	contracts for the sale of goods or	revenues from contracts	after January 1,
	services, unless the contracts are	with customers and the	2018, applied
	in the scope of other IFRSs. Under	related contract costs for	retrospectively
	IFRS 15, revenue is recognized at	wireless operations and	with certain
	an amount that reflects the	other segments. The	practical
	expected consideration receivable	Corporation is currently	expedients
	in exchange for transferring goods	evaluating the impact of	available. Early
	or services to a customer, applying	IFRS 15 on the financial	adoption is
	the following five steps:	statements.	permitted.
	1. Identify the contract with a customer		
	2. Identify the performance obligations		
	in the contract		
	3. Determine the transaction price		
	4. Allocate the transaction price to the		
	performance obligations in the contract		
	5. Recognize revenue when (or as) the		
	entity satisfies a performance		
	obligation		
	, and the second		
	The new standard also provides		
	guidance relating to contract costs		
	and for the measurement and		
	recognition of gains and losses on		
	the sale of certain non-financial		
	assets such as property and		
	equipment. Additional disclosures		
	will also be required under the		
	new standard.		
IFRS 16 Leases	Under the new standard all leases	IFRS 16 may affect the	Fiscal years
	will be brought onto companies'	classification,	beginning on or
	balance sheets. IFRS 16 also	measurement and	after January 1,
	removes the classification of leases	valuation of leases.	2019, applied
	as either operating leases or	The Corporation is	retrospectively
	finance leases (for the lessee—the	currently evaluating the	with certain
	lease customer), treating all leases	impact of IFRS 16 on	practical
	as finance leases.	the financial	expedients
		statements.	available. Early
			adoption is
			permitted.

### Note 3 - Revenue and other income

	Three months ended	December 31,	Nine months ended December 31,		
Thousands of dollars	2016	2015	2016	2015	
Services revenue					
Wireless	\$126,390	\$123,421	\$376,957	\$370,723	
maxTV, Internet and data services	85,375	81,719	252,585	244,076	
Local and enhanced services	52,977	57,612	162,433	175,362	
Equipment	16,008	21,298	45,402	53,665	
Long distance services	10,420	11,320	31,960	35,472	
Advertising services	8,898	9,658	28,067	30,128	
Security monitoring services	6,187	5,704	18,042	17,191	
International software and	·		,		
consulting services	2,270	1,687	5,611	5,892	
Other services	9,401	5,098	22,577	16,600	
	317,926	317,517	943,634	949,109	
Other income					
Net loss on retirement or disposal of					
property, plant and equipment	(3,061)	(1,912)	(4,972)	(2,663)	
Amortization of government funding	1,479	1,279	4,013	3,898	
Other	890	103	3,265	1,457	
	(692)	(530)	2,306	2,692	
	\$317,234	\$316,987	\$945,940	\$951,801	

### Note 4 - Net finance expense

	Three months ended [	December 31,	Nine months ended [	December 31,
Thousands of dollars	2016	2015	2016	2015
Recognized in consolidated net income				
Interest expense on financial liabilities				
measured at amortized cost	\$10,448	\$10,321	\$31,234	\$31,003
Interest capitalized	(1,461)	(1,134)	(4,340)	(4,055)
Net interest expense	8,987	9,187	26,894	26,948
Net change in fair value of unimpaired financi	al			
assets at fair value through profit or loss	6,858	-	1,582	5,360
Net interest on defined benefit liability	1,487	1,427	4,460	4,281
Finance expense	17,332	10,614	32,936	36,589
Net change in fair value of unimpaired financi	al			
assets at fair value through profit or loss	-	(1,005)	-	-
Interest income on unimpaired financial asse	ets			
at fair value through profit or loss	(757)	(826)	(2,292)	(3,092)
Interest income on loans and receivables	(1,464)	(1,438)	(4,462)	(3,802)
Finance income	(2,221)	(3,269)	(6,754)	(6,894)
Net finance expense	\$15,111	\$7,345	\$26,182	\$29,695
nterest capitalization rate			4.02%	4.35%

Note 5 - Property, plant and equipment

Thousands of dollars	Plant and equipment	Buildings and improvements	Office furniture and equipment	Plant under construction	Land	Total
		•				
Cost Balance at April 1, 2016	\$3,384,440	\$470,908	\$157,951	\$148,707	\$37,507	\$4,199,513
Additions	42,086	6,721	7,893	127,947	8	184,655
Transfers	82,657	24,575	2,027	(109,259)	-	-
Retirements and disposals	(56,405)	(482)	(2,003)		(14)	(58,904)
Balance at December 31, 2016	\$3,452,778	\$501,722	\$165,868	\$167,395	\$37,501	\$4,325,264
Balance at April 1, 2015	\$3,188,994	\$456,894	\$161,269	\$157,080	\$37,330	\$4,001,567
Additions	55,088	301	19,609	183,135	-	258,133
Transfers	171,075	16,060	4,180	(191,508)	193	-
Retirements and disposals	(30,717)	(2,347)	(27,107)	-	(16)	(60,187)
Balance at March 31, 2016	\$3,384,440	\$470,908	\$157,951	\$148,707	\$37,507	\$4,199,513
Accumulated depreciation						
Balance at April 1, 2016	\$2,359,252	\$146,716	\$99,207	\$ -	\$ -	\$2,605,175
Depreciation for the period	99,373	8,234	15,540	-	-	123,147
Retirements and disposals	(49,326)	(174)	(2,324)	-	-	(51,824)
Balance at December 31, 2016	\$2,409,299	\$154,776	\$112,423	\$ -	\$ -	\$2,676,498
Balance at April 1, 2015	\$2,249,645	\$137,519	\$104,810	\$ -	\$ -	\$2,491,974
Depreciation for the year	135,372	10,703	21,529	-	-	167,604
Retirements and disposals	(25,765)	(1,506)	(27,132)	-	-	(54,403)
Balance at March 31, 2016	\$2,359,252	\$146,716	\$99,207	\$ -	\$ -	\$2,605,175
Carrying amounts						
At April 1, 2016	\$1,025,188	\$324,192	\$58,744	\$148,707	\$37,507	\$1,594,338
At December 31, 2016	\$1,043,479	\$346,946	\$53,445	\$167,395	\$37,501	\$1,648,766
At April 1, 2015	\$939,349	\$319,375	\$56,459	\$157,080	\$37,330	\$1,509,593
At March 31, 2016	\$1,025,188	\$324,192	\$58,744	\$148,707	\$37,507	\$1,594,338

Effective July 1, 2016 the Corporation adjusted the useful lives of certain assets to coincide with the revised exit dates for the related technologies. The impacts are as follows:

Fiscal year ending March 31,

Millions of dollars	2017	2018	2019	2020	2021	2022 and beyond
Depreciation expense						
increase (decrease)	\$(9.2)	\$(6.5)	\$(5.6)	\$(1.9)	\$14.3	\$8.9

### Note 6 - Intangible assets

Thousands of dollars	Goodwill	Software	Customer accounts	Spectrum licenses	Under development	Total
Cost						
Balance at April 1, 2016	\$5,976	\$324,737	\$92,035	\$108,738	\$7,180	\$538,666
Acquisitions	-	10,014	12,105	-	16,614	38,733
Acquisitions – internally developed	-	1,690	-	-	1,180	2,870
Transfers	-	1,993	-	-	(1,993)	-
Balance at December 31, 2016	\$5,976	\$338,434	\$104,140	\$108,738	\$22,981	\$580,269
	<b>45.050</b>	<b>***</b>	<b>*</b>	4=0 =00	<b>4.</b> - 00.	<b>0.17.1 70.0</b>
Balance at April 1, 2015	\$5,976	\$287,233	\$87,102	\$73,538	\$17,934	\$471,783
Acquisitions	-	7,106	4,933	35,200	8,662	55,901
Acquisitions – internally developed	-	1,858	-	-	12,837	14,695
Transfers Retirements and disposals	-	32,253	-	-	(32,253)	(2.712)
Retirements and disposals	-	(3,713)	<u>-</u>	-	<del>-</del>	(3,713)
Balance at March 31, 2016	\$5,976	\$324,737	\$92,035	\$108,738	\$7,180	\$538,666
Accumulated amortization						
Balance at April 1, 2016	\$-	\$177,381	\$60,231	\$ -	\$ -	\$237,612
Amortization for the period		23,982	4,796		-	28,778
Retirements, disposals and adjustments	-	269	-	-	-	269
Balance at December 31, 2016	\$ -	\$201,632	\$65,027	\$ -	\$ -	\$266,659
Balance at April 1, 2015	\$ -	\$150,326	\$54,278	\$ -	\$ -	\$204,604
Amortization for the year	-	31,339	5,953	-	-	37,292
Impairment losses	-	(2,000)	-	-	-	(2,000)
Retirements and disposals	-	(2,284)	-	-	-	(2,284)
Balance at March 31, 2016	\$ -	\$177,381	\$60,231	\$ -	\$ -	\$237,612
Carrying amounts						
At April 1, 2016	\$5,976	\$147,356	\$31,804	\$108,738	\$7,180	\$301,054
At December 31, 2016	\$5,976	\$136,802	\$39,113	\$108,738	\$22,981	\$313,610
At April 1, 2015	\$5,976	\$136,907	\$32,824	\$73,538	\$17,934	\$267,179
At March 31, 2016	\$5,976	\$147,356	\$31,804	\$108,738	\$7,180	\$301,054

### Note 7 – Deferred income – government funding

During the period, the Corporation has received additional funding related to the Connecting Canadians program of \$1.0 million and funding related to the Fibre to First Nation Band Offices and Tribal Council Offices (FTFN) program of \$1.7 million. The FTFN program is funded by Aboriginal Affairs and Northern Development Canada to provide dedicated Internet service to specific First Nation offices and Tribal Council offices. These amounts will be recognized as income in accordance with the Corporation's accounting policy.

### Note 8 – Long-term debt

On December 6, 2016, the Corporation issued \$75 million of long-term debt at a discount of \$0.7 million through the Saskatchewan Ministry of Finance. The debt issue has a coupon rate of 3.30%, an effective interest rate of 3.349% and matures on June 2, 2048.

### Note 9 - Employee benefit obligations

Other comprehensive income results from changes to actuarial assumptions related to the assets and liabilities of the Corporation's employee benefit plans, specifically the discount rate used to calculate the liabilities of the employee defined benefit plan and changes in the fair value of the employee benefit defined plan assets resulting from differences in the actual versus estimated return on these assets. The discount rates used are as follows:

	2016/17	2015/16
June 30	3.50%	3.60%
September 30	3.10%	3.80%
December 31	3.60%	3.90%
March 31	n/a	3.60%

In addition to the other comprehensive income impact detailed below, these assumption changes, combined with pension income and benefits paid for the period, have resulted in a net decrease in the employee benefit obligations for the period.

	Nine months ended December 3		
Thousands of dollars	2016	2015	
Actuarial gain on accrued benefit obligation	\$ -	\$83,879	
Actuarial gain (loss) on plan assets	43,262	(30,797)	
Actuarial gain (loss) on employee benefit plans	\$43,262	\$53,082	

### Note 10 - Capital management

The Corporation does not have share capital. However, the Corporation has received advances from CIC to form its equity capitalization. The advances are an equity investment in the Corporation by CIC.

Due to its ownership structure, the Corporation has no access to capital markets for internal equity. Equity advances in the Corporation are determined by the shareholder on an annual basis. Dividends to CIC are determined through the Saskatchewan Provincial budget process on an annual basis.

The Corporation closely monitors its debt level utilizing the debt ratio as a primary indicator of financial health. The debt ratio measures the amount of debt in a corporation's capital structure. The Corporation uses this measure in assessing the extent of financial leverage and in turn, its financial flexibility. Too high a ratio relative to target indicates an excessive debt burden that may impair the Corporation's ability to withstand downturns in revenues and still meet fixed payment obligations. The ratio is calculated as net debt divided by capitalization at the end of the period.

### Note 10 – Capital management, continued

The Corporation reviews the debt ratio targets of all its subsidiaries on an annual basis to ensure consistency with industry standards. This review includes subsidiary corporations' plans for capital spending. The target debt ratios for subsidiaries are approved by their Boards. The Corporation uses targeted debt ratios to compile a weighted average debt to equity ratio for the consolidated entity. The budgeted ratio for 2016/17 is 50.8%.

The Corporation raises most of its capital requirements through internal operating activities and long-term debt through the Saskatchewan Ministry of Finance. This type of borrowing allows the Corporation to take advantage of the Province of Saskatchewan's strong credit rating and receive financing at attractive interest rates.

The Corporation made no changes to its approach to capital management during the period.

The Corporation is not subject to any externally imposed capital requirements.

The debt ratio is as follows:

As at	December 31,	March 31,
Thousands of dollars	2016	2016
Long-term debt	\$851,844	\$777,256
Short-term debt	191,222	229,231
Less: Sinking funds	136,973	129,497
Cash	10,621	16,099
Net debt	895,472	860,891
Equity (a)	898,572	796,344
Capitalization	\$1,794,044	\$1,657,235
Debt ratio	49.9%	51.9%

Equity includes equity advances, accumulated other comprehensive income (loss) and retained earnings at the end of the period.

### Note 11 - Additional financial information

### a) Statement of Financial Position

As at	December 31,	March 31, 2016	
Thousands of dollars	2016		
Trade and other receivables			
Customer accounts receivable	\$95,894	\$86,279	
Accrued receivables - customer	3,098	2,215	
Allowance for doubtful accounts	(2,079)	(2,227)	
	96,913	86,267	
High cost serving area subsidy	2,160	2,708	
Other	58,251	43,813	
	\$157,324	\$132,788	

### Note 11 – Additional financial information

### a) Statement of Financial Position, continued

As at	December 31,	March 31,
Thousands of dollars	2016	2016
Inventories		
Inventories for resale	\$15,240	\$21,822
Materials and supplies	5,132	2,805
	\$20,372	\$24,627
Prepaid expenses		
Prepaid expenses	\$34,004	\$37,913
Deferred service connection charges	3,483	3,940
Short-term prepaid customer incentives	5,595	3,483
	\$43,082	\$45,336
Trade and other payables		
Trade accounts payable and accrued liabilities	\$110,080	\$116,237
Payroll and other employee-related liabilities	28,568	31,490
Other	9,191	10,463
	\$147,839	\$158,190
Other liabilities		
Advance billings	\$51,866	\$53,538
Deferred customer activation and connection fees	4,418	4,892
Current portion of deferred income		
- government funding	5,069	5,069
Customer deposits	4,500	4,627
	\$65,853	\$68,126

### b) Supplementary cash flow information

	Nine months ended December 31,	
Thousands of dollars	2016	2015
Net change in non-cash working capital balances related to operations		
Trade and other receivables	\$(24,931)	\$(27,595)
Inventories	4,255	(5,370)
Prepaid expenses	2,254	4,005
Trade and other payables	(10,351)	19,568
Other liabilities	(2,273)	(3,296)
Deferred revenue	(1,419)	2
Other	958	2,710
	\$(31,507)	\$(9,976)

### Note 12 – Financial risk management

The Corporation is exposed to fluctuations in foreign exchange rates and interest rates, as well as credit and liquidity risk. The Corporation utilizes a number of financial instruments to manage these exposures. The Corporation mitigates the risk associated with these financial instruments through Board-approved policies, limits on use and amount of exposure, internal monitoring, and compliance reporting to senior management and the Board. The Corporation's financial risks have not changed significantly from the prior period.

Fair values are approximate amounts at which financial instruments could be exchanged between willing parties based on current markets for instruments with similar characteristics, such as risk, principal and remaining maturities. Fair values are estimates using present value and other valuation techniques which are significantly affected by the assumptions used concerning the amount and timing of estimated future cash flows and discount rates that reflect varying degrees of risk. Therefore, due to the use of judgment and future-oriented information, aggregate fair value amounts should not be interpreted as being realizable in an immediate settlement of the instruments.

As at		December 31, 2016		March 31, 2016	
		Carrying	Fair	Carrying	Fair
Thousands of dollars	Classification (a)	Amount	Value	Amount	Value
Financial assets Investments - sinking funds	FVTPL	\$136,973	\$136,973	\$129,497	\$129,497
Financial liabilities Long-term debt (a) Classification details FVTPL - fair value th		<b>\$851,844</b> OL - other liabilities	\$972,426	\$777,256	\$923,203

#### a) Fair value hierarchy

When the carrying amount of a financial instrument is the most reasonable approximation of fair value, reference to market quotations and estimation techniques is not required. The carrying values of cash, trade and other receivables, trade and other payables and notes payable approximate their fair values due to the short-term maturity of these financial instruments.

For financial instruments listed below, fair value is best evidenced by an independent quoted market price for the same instrument in an active market. An active market is one where quoted prices are readily available, representing regularly occurring transactions. Accordingly, the determination of fair value requires judgment and is based on market information where available and appropriate. Fair value measurements are categorized into levels within a fair value hierarchy based on the nature of the inputs used in the valuation.

Level 1 – Where quoted prices are readily available from an active market.

Level 2 – Valuation model not using quoted prices, but still using predominantly observable market inputs, such as market interest rates.

Level 3 – Where valuation is based on unobservable inputs.

There were no items measured at fair value using level 3 during 2015/16 or 2016/17 and no items transferred between levels in 2015/16 or 2016/17.

As at	December 31, 20	<b>16</b> M	arch 31, 2016		
Thousands of dollars	Level 2	Total	Level 2	Total	
Sinking funds	\$136,973	\$136,973	\$129,497	\$129,497	
Long-term debt	\$972,426	\$972,426	\$923,203	\$923,203	

Note 12 – Financial risk management, continued

### Investments carried at fair value through profit or loss

Investments carried at fair value through profit and loss and categorized as level 2 in the hierarchy include sinking funds.

The fair value of sinking funds is determined by the Saskatchewan Ministry of Finance using information provided by investment dealers. To the extent possible, valuations reflect secondary pricing for these securities.

### Long-term debt

The fair value of long-term debt is determined by the present value of future cash flows, discounted at the market rate of interest for the equivalent Province of Saskatchewan debt instruments.

### Note 13 – Comparative figures

Certain of the 2015/16 comparative figures have been reclassified to conform with the financial statement presentation adopted for the current fiscal period.