

# Second Quarter Report

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Saskatchewan Telecommunications  
Holding Corporation

Second Quarter Report 2010  
For the Period Ending June 30, 2010

**Saskatchewan Telecommunications Holding Corporation** (SaskTel) is a Saskatchewan Crown corporation. SaskTel is the leading full service communications provider in Saskatchewan, offering a wide range of communications products and services including competitive voice, data, internet, entertainment, security monitoring, messaging, cellular, wireless data and directory services. In addition, SaskTel International offers software solutions and project consulting in countries around the world.

SaskTel and our wholly-owned subsidiaries have a workforce of approximately 4,700

permanent, part-time, casual, and temporary employees including all interns, co-op and summer students.

Our vision is “*To improve the lives of everyone we serve each and every time*” and our mission is “*We will go beyond in delivering innovative information, communication and entertainment solutions to our customers in Saskatchewan and other select markets. We will be a socially and environmentally responsible organization that delivers sound financial returns. Our focus is our Customer. Our strength is our People*”.

## Financial Highlights

### Consolidated Net Income

Millions of dollars, (unaudited)	Three months ended			Six months ended		
	2010	June 30, 2009	% Change	2010	June 30, 2009	% Change
Operating revenues	<b>\$277.6</b>	\$278.1	(0.2)	<b>\$550.5</b>	\$553.4	(0.5)
Operating expenses	<b>234.1</b>	248.0	(5.6)	<b>468.9</b>	473.6	(1.0)
Income from operations	<b>43.5</b>	30.1	44.5	<b>81.6</b>	79.8	2.3
Other items	<b>3.1</b>	1.6	93.8	<b>8.8</b>	2.6	238.5
Interest and related items	<b>(3.3)</b>	(5.5)	(40.0)	<b>(9.3)</b>	(11.2)	(17.0)
Income before the following	<b>43.3</b>	26.2	65.3	<b>81.1</b>	71.2	13.9
Gain on disposal of intangible assets	-	3.1	(100.0)	-	3.1	(100.0)
Income from continuing operations	<b>43.3</b>	29.3	47.8	<b>81.1</b>	74.3	9.2
Net earnings from discontinued operations	<b>0.9</b>	0.8	12.5	<b>2.1</b>	1.3	61.5
Net income	<b>\$44.2</b>	\$30.1	46.8	<b>\$83.2</b>	\$75.6	10.1

<sup>1</sup> nmf – no meaningful figures

SaskTel’s net income for the second quarter of 2010 was \$44.2 million, up \$14.1 million (46.8%) from the same period in 2009.

Year-to-date net income is \$83.2 million, up \$7.6 million from 2009. Operating revenues decreased by \$2.9 million (0.5%) from the same period last year primarily due to decreased out-of-province revenues partially offset by growth in the cellular and Max™ Entertainment Services portfolios. Operating expenses decreased \$4.7 million (1.0%) from the same period last year due to reduced Expansion Division expenses, depreciation and restructuring charges partially offset by direct expenses related to revenue growth and one-time items recorded in 2009. Other items increased due to Provincial Sales Tax (PST) refunds and increased Rural Infrastructure Program deferred revenue amortization.

# Management Discussion and Analysis

## Forward-Looking Information

The following discussion focuses on the consolidated financial position and results of the operations of SaskTel for the second quarter 2010. This discussion and analysis should be read in conjunction with SaskTel's audited financial statements for the year ended December 31, 2009. Some sections of this discussion include forward-looking statements about SaskTel's corporate direction and financial objectives. A statement is forward-looking when it uses information known today to make an assertion about the future. Since these forward-looking statements reflect expectations and intentions at the time of writing, actual results could differ materially from those anticipated if known or unknown risks and uncertainties impact the business, or if estimates or assumptions turn out to be inaccurate. As a result,

SaskTel cannot guarantee that any of the predictions forecasted by forward-looking statements will occur. As well, forward-looking statements do not take into consideration the effect of transactions or non-recurring items announced or occurring subsequently. Therefore, SaskTel disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. For a full discussion of risk factors, please consult Management's Discussion & Analysis in SaskTel's 2009 annual report. These interim statements have been prepared in accordance with the Canadian Institute of Chartered Accountants section 1751, "Interim Financial Statements." These interim statements have been approved by the SaskTel Board of Directors.

## Results of Operations

### Operating revenues

Millions of dollars	2010	2009	Change	%
Three months ended June 30,	\$277.6	\$278.1	\$(0.5)	(0.2)
Year-to-date	\$550.5	\$553.4	\$(2.9)	(0.5)

Operating revenues for the second quarter were \$277.6 million, a decrease of \$0.5 million from the same period in 2009. Year-to-date operating revenues were \$550.5 million which represents a \$2.9 million decrease from 2009. The decrease was driven primarily by out-of-province revenue reductions as a result of the divestiture of the Expansion Division in 2009, partially offset by increased cellular, internet services and *Max* revenues.

### Operating expenses

Millions of dollars	2010	2009	Change	%
Three months ended June 30,	\$234.1	\$248.0	\$(13.9)	(5.6)
Year-to-date	\$468.9	\$473.6	\$(4.7)	(1.0)

Operating expenses were \$234.1 million for the second quarter, down \$13.9 million from the same period in 2009. Year-to-date expenses decreased to \$468.9 million, down \$4.7 million from 2009. The decrease was primarily due to reduced restructuring charges, depreciation and Expansion Division expenses, partially offset by increased direct costs to support revenue growth in cellular, *Max* Entertainment and internet services.

## Other items

Other items for the second quarter of 2010 were \$3.1 million, \$1.5 million higher than the same period in 2009. Year-to-date, other items were \$8.8 million; \$6.2 million higher than 2009 primarily due to PST refunds and increased Rural Infrastructure Program deferred revenue amortization.

## Interest and related items

Interest and related items were \$3.3 million for the second quarter, down \$2.2 million from the same period in 2009. Year-to-date, interest and related costs were \$9.3 million, down \$1.9 million from 2009 due to increases in the fair value of financial instruments.

## Liquidity and Capital Resources

### Cash provided by operating activities

Millions of dollars	2010	2009	Change	%
Three months ended June 30,	\$63.0	\$64.1	\$(1.1)	(1.7)
Year-to-date	\$120.7	\$130.5	\$(9.8)	(7.5)

Cash provided by operating activities during the second quarter of 2010 was \$63.0 million, down \$1.1 million from the same period in 2009 due to increased working capital requirements, partially offset by increased cash from operations.

Cash provided by operating activities in the first six months was down \$9.8 million when compared to the same period in 2009 primarily due to reduced cash from operations and increased working capital requirements.

### Cash used in investing activities

Millions of dollars	2010	2009	Change	%
Three months ended June 30,	\$75.8	\$14.7	\$61.1	415.6
Year-to-date	\$123.0	\$47.1	\$75.9	161.1

Cash used in investing activities increased by \$61.1 million to \$75.8 million in the second quarter of 2010 compared to the same period in 2009. Year-to-date cash used in investing activities increased by \$75.9 million from the same period in 2009 to \$123.0 million in 2010. The increase can be attributed to significant property, plant and equipment expenditures as well as government funding received for the Rural Infrastructure Program in 2009.

SaskTel's net capital spending for the second quarter of 2010 was \$75.1 million, up \$24.7 million from the same period in 2009. Net capital spending for the six months ended June 30, 2010 was \$118.7 million, up \$41.1 million from the same period in 2009. Spending increased primarily due to the cellular network upgrade to Universal Mobile Telecommunications System (UMTS)/High Speed Packet Access (HSPA) technology, commonly known as 3G+, and the Saskatchewan Infrastructure Improvement Program to provide last mile broadband to 100% of rural Saskatchewan, cellular expansion to 98% of the population of Saskatchewan and backbone infrastructure

upgrades to increase basic internet to 5 megabits per second. SaskTel's spending on intangible assets of \$9.3 million decreased \$5.1 million from 2009.

Capital expenditures in 2010 will focus on further investment in growth initiatives while sustaining current capital assets. A large portion of the growth expenditures will see capital investment to increase bandwidth to our customers. Capital investments will include the new 3G+ network, network growth and refurbishment, further investment in *Max* Entertainment Services, and improved high speed internet quality.

### Cash provided by (used in) financing activities

Millions of dollars	2010	2009	Change	%
Three months ended June 30,	\$13.1	\$(52.3)	\$65.4	(125.0)
Year-to-date	\$2.0	\$(82.4)	\$84.4	(102.4)

Cash provided by financing activities during the second quarter was \$13.1 million compared to a use of cash of \$52.3 million for the same period in 2009. Year-to-date cash provided by financing activities was \$2.0 million compared to a use of cash of \$82.4 million in 2009. During 2010, short term borrowings increased by \$63.5 million versus net repayment of \$31.7 million for the same period in 2009. In addition, SaskTel paid a dividend of \$60.6 million to Crown Investment Corporation of Saskatchewan compared to \$49.8 million for the same period in 2009.

### Liquidity and capital resource ratios

#### Debt ratio

	June 30, 2010	December 31, 2009
Debt ratio	28.0%	24.4%

The debt ratio as at June 30, 2010 increased to 28.0% from 24.4% at December 31, 2009. The overall level of net debt increased \$56.9 million due primarily to an increase in notes payable. In addition, retained earnings increased by \$8.4 million to the end of the second quarter after recording net income of \$83.2 million and dividends of \$74.8 million.

### 2010 Outlook

The 2009 SaskTel Annual Report identified a consolidated net income target for 2010 of \$118.3 million and at this time SaskTel believes that it will exceed this target.

### Risk Assessment

The 2009 Annual Report discusses the risks and uncertainties in SaskTel's business environment. They include developments in technology and the economic and regulatory environments, challenges faced by the defined benefit pension plan, competitive activity, cost management initiatives and more. SaskTel's basic risk profile remains unchanged as at June 30, 2010. Management continues to monitor individual risks as they change and evolve and employs the industry accepted risk management processes of identification, mitigation, transfer, assumption and control of key risks.

## Future Accounting Changes - International Financial Reporting Standards (IFRS)

Canadian public companies including Government Business Enterprises (GBEs) will be required to prepare their financial statements in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB), for fiscal years beginning on or after January 1, 2011. Effective January 1, 2011, SaskTel and its subsidiaries, as GBEs, will adopt IFRS as the basis for preparing consolidated financial statements. SaskTel will report financial results for the quarter ended March 31, 2011 prepared on an IFRS basis. SaskTel will also provide comparative data on an IFRS basis, including an opening balance sheet as at January 1, 2010.

SaskTel and its subsidiaries, have virtually finalized an IFRS conversion project including selection of accounting policies and financial statement presentation formats and determination of the most significant impacts of IFRS on processes, systems, internal controls over financial reporting and disclosures, and future financial position and results of operations. As part of the IFRS implementation, SaskTel has made changes to certain processes and systems to ensure transactions are recorded in accordance with IFRS for comparative reporting purposes.

SaskTel has provided a reconciliation of the Province's equity as at the date of transition and estimated impacts on Key Performance Indicators. While this reconciliation does not represent an official adoption of IFRS, it provides an indication of the major differences identified to date, relative to SaskTel's historical financial statements. The possibility exists that the information provided may require adjustment before constituting the comparative information in the first complete set of 2011 IFRS interim financial statements prepared in accordance with IAS 34: "Interim Financial Reporting", because of revisions or changes to standards or interpretations on the application of a particular IFRS, or voluntary changes to IFRS 1 exemptions (mandatory exceptions and optional exemptions) or policies as selected by the Corporation.

### Province's equity as at the date of transition:

(Thousands of dollars)	<b>January 1, 2010</b>
Province's equity under Canadian GAAP	\$811,799
1. Employee benefits expenses	(193,560)
2. Deemed cost	109,280
3. Directly attributable costs	(44,770)
4. Borrowing costs	26,562
5. Revenue recognition	21,522
6. Prepaid publishing costs	(5,129)
7. Componentization	294
8. Capital provisions	(402)
<b>Province's equity under IFRS</b>	<b>\$725,596</b>

#### 1. Employee benefits expenses

Canadian GAAP – Actuarial gains and losses are recognized on a systematic and consistent basis, subject to a minimum required amortization based on a "corridor" approach. Unrecognized actuarial gains and losses below the corridor are deferred.

IFRS – In accordance with SaskTel's IFRS1 election, actuarial gains and losses are recognized immediately into retained earnings.

2. Deemed cost  
Canadian GAAP – The measurement of capital assets is based on historical cost.  
  
IFRS – In accordance with SaskTel’s IFRS1 election certain items of property, plant and equipment have been revalued to fair value at the date of transition to IFRS.
3. Directly attributable costs  
Canadian GAAP – SaskTel capitalized overheads attributable to construction and development activities, including general and administrative overhead costs.  
  
IFRS – Only directly attributable costs are capitalized to an item of property plant and equipment.
4. Borrowing costs  
Canadian GAAP – SaskTel was not required to capitalize borrowing costs related to qualifying assets.  
  
IFRS – SaskTel is required to retroactively capitalize borrowing costs on qualifying assets.
5. Revenue recognition  
Canadian GAAP – SaskTel recognized directory advertising revenues in accordance with the contractual terms with advertisers, on a monthly basis over the life of the print directory.  
  
IFRS – Directory revenues are recognized when each directory is distributed to the public.
6. Prepaid publishing costs  
Canadian GAAP – Expenses directly related to directory publications were deferred and amortized over the life of the related directory.  
  
IFRS – Expenses are recognized when the related directory is distributed to the public.
7. Componentization  
Canadian GAAP – Certain asset components were recorded as normal repairs and maintenance due to their nature.  
  
IFRS – Under IFRSs these components are required to be recorded as assets and depreciated over the life of the component.
8. Capital provisions  
Canadian GAAP – Capital commitments related to healthcare contracts were recorded as incurred.  
  
IFRS – Capital commitments are accrued at the inception of the healthcare contract.

### **Key Performance Indicators**

The indicators most impacted by SaskTel’s adoption of IFRS are related to financial results and include revenue growth, net income, return on equity and the debt ratio.

Revenues will be impacted primarily by IFRS revenue recognition requirements to reduce sales revenues for subsidies provided to the consumer. The estimated annual impact for 2010 is a revenue reduction of \$15 million.

Net income will be impacted by; interest and overhead capitalization policies, accounting for actuarial gains and losses and changes in depreciation methodologies and estimated useful lives of certain assets. Based on results for the first two quarters of 2010, the estimated annual impact on net income is not expected to be material.

Return on equity and the debt ratio will be impacted by the equity adjustments at the date of transition to IFRS. It is anticipated that both indicators will increase by approximately two percentage points due to the reduction of equity upon transition.

The IASB plans to make revisions to or replace existing IFRS standards that may impact these areas as well as other accounting issues. Some of the anticipated changes may be in effect prior to SaskTel's transition date, such that IFRS may differ at transition date from its current form. However, it is likely that the majority of the changes will be in effect subsequent to the date of transition; with the result that the impact to SaskTel of adopting IFRS will extend beyond its transitional year.

## Consolidated Statement of Operations and Comprehensive Income

(Unaudited)

Thousands of dollars	Three months ended		Six months ended	
	June 30,		June 30,	
	2010	2009	2010	2009
<b>Operating revenues</b>	<b>\$277,575</b>	\$278,059	<b>\$550,508</b>	\$553,461
<b>Operating expenses</b>				
Operations	195,000	201,490	391,575	386,126
Depreciation and amortization	39,091	41,913	77,313	83,323
Restructuring charges	-	4,577	-	4,176
	<b>234,091</b>	247,980	<b>468,888</b>	473,625
<b>Income from operations</b>	<b>43,484</b>	30,079	<b>81,620</b>	79,836
<b>Other items</b>	<b>3,100</b>	1,569	<b>8,827</b>	2,592
<b>Interest and related items (Note 3)</b>	<b>(3,318)</b>	(5,457)	<b>(9,310)</b>	(11,223)
<b>Income before the following</b>	<b>43,266</b>	26,191	<b>81,137</b>	71,205
<b>Gain on disposal of intangible assets</b>	<b>-</b>	3,073	<b>-</b>	3,073
<b>Income from continuing operations</b>	<b>43,266</b>	29,264	<b>81,137</b>	74,278
<b>Net earnings from discontinued operations (Note 4)</b>	<b>955</b>	843	<b>2,111</b>	1,344
<b>Net income</b>	<b>44,221</b>	30,107	<b>83,248</b>	75,622
<b>Other comprehensive income</b>	<b>-</b>	-	<b>-</b>	-
<b>Comprehensive income</b>	<b>\$44,221</b>	\$30,107	<b>\$83,248</b>	\$75,622

See Accompanying Notes

## Consolidated Statement of Retained Earnings

(Unaudited)

Thousands of dollars	Three months ended		Six months ended	
	June 30,		June 30,	
	2010	2009	2010	2009
<b>Retained earnings, beginning of period</b>	<b>\$571,268</b>	\$558,306	<b>\$561,799</b>	\$535,997
<b>Net income</b>	<b>44,221</b>	30,107	<b>83,248</b>	75,622
	<b>615,489</b>	588,413	<b>645,047</b>	611,619
<b>Dividends</b>	<b>45,242</b>	23,207	<b>74,800</b>	46,413
<b>Retained earnings, end of period</b>	<b>\$570,247</b>	\$565,206	<b>\$570,247</b>	\$565,206

See Accompanying Notes

# Consolidated Statement of Financial Position

(Unaudited)

As at	June 30,	December 31,
Thousands of dollars	2010	2009
<b>Assets</b>		
<b>Current assets</b>		
Cash	\$5,280	\$2,904
Accounts receivable (Note 7a)	89,147	90,747
Inventories (Note 7a)	10,194	8,020
Prepaid expenses (Note 7a)	21,740	15,119
Current portion of sinking funds	10,977	10,519
Current assets of discontinued operations (Note 4)	7,875	8,822
	<b>145,213</b>	<b>136,131</b>
<b>Property, plant and equipment</b>		
	<b>3,041,157</b>	<b>2,937,962</b>
Less accumulated depreciation	<b>2,064,381</b>	<b>2,013,067</b>
	<b>976,776</b>	<b>924,895</b>
<b>Intangible assets – finite life</b>		
	<b>172,501</b>	<b>165,120</b>
Less accumulated amortization	<b>105,621</b>	<b>98,250</b>
	<b>66,880</b>	<b>66,870</b>
<b>Long-lived assets of discontinued operations (Note 4)</b>		
	<b>38,597</b>	<b>38,932</b>
<b>Intangible assets – indefinite life</b>		
	<b>65,981</b>	<b>65,981</b>
<b>Goodwill</b>		
	<b>6,076</b>	<b>6,076</b>
<b>Sinking funds</b>		
	<b>61,385</b>	<b>57,744</b>
<b>Deferred pension costs</b>		
	<b>120,472</b>	<b>108,145</b>
<b>Other assets</b>		
	<b>9,548</b>	<b>12,006</b>
	<b>\$1,490,928</b>	<b>\$1,416,780</b>
<b>Liabilities and Province's equity</b>		
<b>Current liabilities</b>		
Accounts payable and accrued liabilities (Note 7a)	\$116,372	\$129,037
Notes payable	72,200	8,700
Dividend payable	45,242	31,026
Services billed in advance (Note 7a)	54,828	51,762
Current portion of long-term debt	90,029	90,109
Current liabilities of discontinued operations (Note 4)	1,898	2,674
	<b>380,569</b>	<b>313,308</b>
<b>Non-current liabilities of discontinued operations (Note 4)</b>		
	<b>5,762</b>	<b>5,909</b>
<b>Deferred revenue</b>		
	<b>8,210</b>	<b>9,145</b>
<b>Deferred revenue – Government funding (Note 5)</b>		
	<b>41,884</b>	<b>42,400</b>
<b>Long-term debt</b>		
	<b>234,256</b>	<b>234,219</b>
	<b>670,681</b>	<b>604,981</b>
<b>Province of Saskatchewan's equity</b>		
Equity advance	250,000	250,000
Retained earnings	570,247	561,799
	<b>820,247</b>	<b>811,799</b>
	<b>\$1,490,928</b>	<b>\$1,416,780</b>

See Accompanying Notes

# Consolidated Statement of Cash Flows

(Unaudited)

Thousands of dollars	Three months ended		Six months ended	
	2010	June 30, 2009	2010	June 30, 2009
<b>Operating activities</b>				
Net income from continuing operations	\$43,266	\$29,264	\$81,137	\$74,278
Adjustments to reconcile net income to cash provided by operations				
Depreciation and amortization	39,091	41,913	77,313	83,323
Gain on disposal of intangible assets	-	(3,073)	-	(3,073)
Contributions to defined benefit pension plans	(4,145)	(2,062)	(8,284)	(4,151)
Pension income of defined benefit plans	(2,023)	(2,016)	(4,046)	(4,032)
Amortization of government funding	(467)	(73)	(1,838)	(73)
Sinking fund earnings	(736)	(703)	(1,768)	(1,530)
Change in fair value of financial instruments	(2,121)	48	(1,232)	457
Other	(1,541)	469	(2,340)	531
Net change in non-cash working capital (Note 7b)	(8,325)	365	(18,253)	(15,211)
	<b>62,999</b>	<b>64,132</b>	<b>120,689</b>	<b>130,519</b>
<b>Investing activities</b>				
Property, plant and equipment expenditures	(75,119)	(50,445)	(118,675)	(77,645)
Intangible assets	(5,740)	(9,238)	(9,335)	(14,439)
Redemption of preferred shares	3,733	-	3,733	-
Government funding (Note 5)	1,321	45,000	1,321	45,000
	<b>(75,805)</b>	<b>(14,683)</b>	<b>(122,956)</b>	<b>(47,084)</b>
<b>Financing activities</b>				
Sinking fund installments	-	-	(1,100)	(1,100)
Short-term borrowings (repayments)	42,700	(28,900)	63,500	(31,700)
Repayment of long-term debt	(4)	(127)	(9)	(198)
Capital lease obligations	-	33	-	(22)
Dividends paid	(29,558)	(23,206)	(60,584)	(49,818)
Financing leases	(45)	(79)	147	395
	<b>13,093</b>	<b>(52,279)</b>	<b>1,954</b>	<b>(82,443)</b>
<b>Increase (decrease) in cash from continuing operations</b>	<b>287</b>	<b>(2,830)</b>	<b>(313)</b>	<b>992</b>
<b>Increase (decrease) in cash from discontinued operations</b>	<b>(1,009)</b>	<b>1,593</b>	<b>2,271</b>	<b>837</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>11,993</b>	<b>8,008</b>	<b>9,313</b>	<b>4,942</b>
<b>Cash and cash equivalents, end of period</b>	<b>\$11,271</b>	<b>\$6,771</b>	<b>\$11,271</b>	<b>\$6,771</b>
<b>Comprised of:</b>				
Cash of continuing operations			\$5,280	\$1,141
Cash of discontinued operations			5,991	5,630
Cash and cash equivalents			\$11,271	\$6,771

See Accompanying Notes

# Notes to Consolidated Financial Statements (Unaudited)

## As at June 30, 2010

### Note 1 – Interim financial statements

The unaudited interim consolidated financial statements should be read in conjunction with the Saskatchewan Telecommunications Holding Corporation's (the Corporation) December 31, 2009 audited consolidated financial statements. The interim consolidated financial statements of the Corporation have been prepared in accordance with generally accepted accounting principles in Canada. The accounting policies and methods for interim reporting purposes are consistent with those used in the preparation of the Corporation's audited consolidated financial statements for the year ended December 31, 2009.

### Note 2 – Summary of significant accounting policies

These consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles (GAAP). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant items subject to such estimates and assumptions include the carrying amounts of property, plant and equipment and underlying estimations of useful lives of depreciable assets and capitalization of labour and overhead, the carrying amount of goodwill and intangible assets and underlying estimates of future cash flow, the carrying amounts of accounts receivable and underlying provision for bad debts and the carrying amounts of deferred pension costs and underlying actuarial assumptions. The inherent uncertainty involved in making such estimates and assumptions may impact the actual results reported in future periods.

The accounting policies used in the preparation of these interim financial statements conform with those used in the Corporation's most recent annual consolidated financial statements.

### Note 3 – Interest and related items

Thousands of dollars	Three months ended		Six months ended	
	June 30,		June 30,	
	2010	2009	2010	2009
Interest on long-term debt	\$6,175	\$6,189	\$12,311	\$12,325
Sinking fund earnings – held for trading	(736)	(703)	(1,767)	(1,530)
Change in fair value of sinking fund	(2,121)	48	(1,232)	457
Other interest expense (income)	-	(77)	(2)	(29)
	<b>\$3,318</b>	\$5,457	<b>\$9,310</b>	\$11,223

### Note 4 – Discontinued operations

During the second quarter of 2010, the Corporation, approved plans whereby the operations of Hospitality Network Canada, Inc. (Hospitality Network) and Saskatoon 2 Properties Limited Partnership (Saskatoon Square) will be divested and the criteria for classification as discontinued operations have been met. In addition, the Corporation had previously classified the operations of DirectWest Canada, Inc. (DirectWest Canada) as discontinued operations.

## Notes to Consolidated Financial Statements (Unaudited)

### As at June 30, 2010

#### Note 4 – Discontinued operations, continued

The results of the operations of these entities have been presented as discontinued operations in the Consolidated Statements of Operations and Cash Flows and the related assets and liabilities have been reported as assets of discontinued operations and liabilities of discontinued operations in the Consolidated Statement of Financial Position for all periods presented.

The results of discontinued operations are as follows:

Thousands of dollars	Three months ended		Six months ended	
	June 30,		June 30,	
	2010	2009	2010	2009
<b>Revenues</b>				
Hospitality Network	\$7,795	\$7,873	\$15,730	\$15,570
Saskatoon Square	708	650	1,407	1,290
DirectWest Canada	-	1,018	-	2,321
<b>Total revenues</b>	<b>\$8,503</b>	<b>\$9,541</b>	<b>\$17,137</b>	<b>\$19,181</b>
<b>Net earnings</b>				
Hospitality Network	\$832	\$1,110	\$1,897	\$2,099
Saskatoon Square	123	134	214	242
DirectWest Canada	-	(401)	-	(997)
<b>Net earnings from discontinued operations</b>	<b>\$955</b>	<b>\$843</b>	<b>\$2,111</b>	<b>\$1,344</b>

The assets and liabilities of discontinued operations are as follows:

Thousands of Dollars	June 30, 2010			December 31, 2009			
	Hospitality Network	Saskatoon Square	Total	Hospitality Network	Saskatoon Square	DirectWest Canada	Total
<b>Assets</b>							
Cash	\$5,595	\$396	\$5,991	\$5,693	\$315	\$401	\$6,409
Accounts receivable	1,548	1	1,549	1,968	77	42	2,087
Prepaid expenses	313	22	335	295	31	-	326
<b>Current assets of discontinued operations</b>	<b>\$7,456</b>	<b>\$419</b>	<b>\$7,875</b>	<b>\$7,956</b>	<b>\$423</b>	<b>\$443</b>	<b>\$8,822</b>
Property, plant and equipment	\$16,912	\$6,122	\$23,034	\$16,978	\$6,139	\$-	\$23,117
Intangible assets	2,661	1,064	3,725	2,916	1,061	-	3,977
Goodwill	11,838	-	11,838	11,838	-	-	11,838
<b>Long-lived assets of discontinued operations</b>	<b>\$31,411</b>	<b>\$7,186</b>	<b>\$38,597</b>	<b>\$31,732</b>	<b>\$7,200</b>	<b>\$-</b>	<b>\$38,932</b>
<b>Liabilities</b>							
Accounts payable and accrued liabilities	\$1,449	\$143	\$1,592	\$1,927	\$179	\$262	\$2,368
Services billed in advance	-	3	3	-	12	-	12
Current portion of long-term debt	-	303	303	-	294	-	294
<b>Current liabilities of discontinued operations</b>	<b>\$1,449</b>	<b>\$449</b>	<b>\$1,898</b>	<b>\$1,927</b>	<b>\$485</b>	<b>\$262</b>	<b>\$2,674</b>
Long-term debt	\$-	\$5,762	\$5,762	\$-	\$5,909	\$-	\$5,909
<b>Long-term liabilities of discontinued operations</b>	<b>\$-</b>	<b>\$5,762</b>	<b>\$5,762</b>	<b>\$-</b>	<b>\$5,909</b>	<b>\$-</b>	<b>\$5,909</b>

## Notes to Consolidated Financial Statements (Unaudited) As at June 30, 2010

The cash flows from discontinued operations are as follows:

Thousands of dollars	Three months ended		Six months ended	
	2010	June 30, 2009	2010	June 30, 2009
<b>Cash provided by (used in) operating activities</b>				
Hospitality Network	<b>\$(439)</b>	\$2,115	<b>\$3,428</b>	\$3,340
Saskatoon Square	<b>428</b>	326	<b>851</b>	843
DirectWest Canada	-	48	-	(1,296)
<b>Total cash provided by (used in) operating activities</b>	<b>(11)</b>	2,489	<b>4,279</b>	2,887
<b>Cash provided by (used in) investing activities</b>				
Hospitality Network	<b>(938)</b>	(1,061)	<b>(1,601)</b>	(2,253)
Saskatoon Square	<b>26</b>	(24)	<b>(248)</b>	(355)
DirectWest Canada	-	(48)	-	3,210
<b>Total cash provided by (used in) investing activities</b>	<b>(912)</b>	(1,133)	<b>(1,849)</b>	602
<b>Cash provided by (used in) financing activities</b>				
Hospitality Network	<b>(17)</b>	-	<b>(21)</b>	(33)
Saskatoon Square	<b>(69)</b>	(65)	<b>(138)</b>	(129)
DirectWest Canada	-	302	-	(2,490)
<b>Total cash provided by (used in) financing activities</b>	<b>(86)</b>	237	<b>(159)</b>	(2,652)
<b>Increase (decrease) in cash from discontinued operations</b>	<b>\$(1,009)</b>	\$1,593	<b>\$2,271</b>	\$837

### Note 5 – Deferred revenue – Government funding

During the second quarter of 2009, the Corporation received \$45,000,000 in funding from the Province of Saskatchewan through Crown Investments Corporation of Saskatchewan, as partial funding of the 2009 portion of the Rural Infrastructure Program. The \$45,000,000 has been classified as deferred revenue and will be recognized as related expenses are incurred or amortized as assets related to the program are put into service.

As at June 30, 2010, total funded expenditures amounted to \$45,000,000 (2009 - \$10,117,882) of which \$40,891,160 (2009 – \$10,045,134) related to capital expenditures. In accordance with the Corporation's accounting policy, \$1,837,856 (2009 - \$72,748) has been recognized as income and included in other items in the current period.

In addition, as part of the transfer of the satellite distribution and communication assets of Saskatchewan Communications Network Corporation (SCN) by the Corporation, the Government of Saskatchewan through the Ministry of Education has provided \$1,321,230 in funding for distance education hardware upgrades. To date there have been no expenditures related to the expansion. Funded expenditures are planned for the balance of 2010 and early 2011.

### Note 6 – Contingencies

On August 9, 2004, a proceeding under the *Class Actions Act* (Saskatchewan) was brought against several Canadian wireless and cellular service providers, including Saskatchewan Telecommunications Holding Corporation and Saskatchewan Telecommunications. The proceeding involves allegations by wireless customers of breach of contract, misrepresentation, negligence, collusion, unjust enrichment and breach of statutory

## Notes to Consolidated Financial Statements (Unaudited) As at June 30, 2010

### *Note 6 – Contingencies, continued*

obligations concerning system administration fees. The Plaintiffs seek unquantified damages from the defendant wireless communications service providers. Similar proceedings have been filed by, or on behalf of, Plaintiffs' counsel in other provincial jurisdictions. On September 17, 2007, the Saskatchewan court certified the Plaintiffs' proceeding as a class action with respect to an allegation of unjust enrichment only. The appeal from this decision by the Corporation, together with all other defendants will be heard by the Court of Appeal in October 2010. On July 24, 2009 a second proceeding under the *Class Actions Act* (Saskatchewan) was issued against several Canadian wireless and cellular service providers, including Saskatchewan Telecommunications Holding Corporation and Saskatchewan Telecommunications. The Corporation believes this second action involves substantially the same allegations as the 2004 claim and on December 23, 2009 the second action was conditionally stayed as an abuse of process by the Court of Queen's Bench. The Plaintiff's motion to discontinue the 2004 action was withdrawn leaving the 2004 action as an active lawsuit before the Court. The Plaintiffs have applied to obtain leave of the Court of Appeal to appeal the stay of the second action. The Corporation continues to believe that it has strong defenses to the allegations and that legal errors were made by the Court in the certification proceeding of the 2004 claim and that it has strong defenses to the allegations contained in the 2009 action.

On June 26th, 2008, a proceeding under the *Class Actions Act* (Saskatchewan) was brought against several Canadian wireline, wireless and cellular service providers, including Saskatchewan Telecommunications Holding Corporation and Saskatchewan Telecommunications. The proceeding involves allegations by wireline and wireless customers of breach of contract, misrepresentation, negligence, collusion, unjust enrichment and breach of statutory obligations concerning fees and charges paid for 9-1-1 service. The Plaintiffs seek unquantified damages from the defendant communications service providers. Thus far the claim has simply been issued by the Plaintiffs. The Corporation is not aware whether all the named defendant carriers have been served with the claim yet. The Corporation believes that it has strong defenses to the allegations that are made by the Plaintiffs in the claim and will be strongly defending and opposing the claims that have been made. External legal counsel has been retained by the Corporation to handle this matter.

Should the ultimate resolution of these actions differ from management's assessments and assumptions, a material adjustment to the Corporation's financial position or results of operations could result.

In the normal course of operations, the Corporation becomes involved in various claims and litigation. While the final outcome with respect to claims and litigation pending at June 30, 2010 cannot be predicted with certainty, it is the opinion of management that their resolution will not have a material adverse effect on the Corporation's consolidated financial position or results of operations.

# Notes to Consolidated Financial Statements (Unaudited)

## As at June 30, 2010

### Note 7 – Additional financial information

#### a) Balance sheet

Thousands of dollars	June 30, 2010	December 31, 2009
Accounts receivable		
Customer accounts receivable	\$73,582	\$77,838
Accrued receivables - customer	4,688	4,704
Allowance for doubtful accounts	(4,221)	(3,599)
	<b>74,049</b>	78,943
High cost serving area subsidy	6,262	5,446
Other	8,836	6,358
	<b>\$89,147</b>	\$90,747
Inventories		
Inventories for resale	\$6,565	\$6,106
Work in progress	3,396	1,641
Raw materials	233	273
	<b>\$10,194</b>	\$8,020
Prepaid expenses		
Prepaid expenses	\$16,454	\$9,396
Deferred service connection charges	5,286	5,723
	<b>\$21,740</b>	\$15,119
Accounts payable and accrued liabilities		
Trade accounts payable and accrued liabilities	\$61,778	\$71,742
Payroll and other employee-related liabilities	44,295	47,498
Taxes payable	5,432	4,971
Interest payable	4,310	4,310
Other	557	516
	<b>\$116,372</b>	\$129,037
Services billed in advance		
Advance billings	\$42,654	\$38,874
Deferred customer activation and connection fees	7,444	7,967
Customer deposits	4,730	4,921
	<b>\$54,828</b>	\$51,762

## Notes to Consolidated Financial Statements (Unaudited) As at June 30, 2010

Note 7 – Additional financial information, continued

### b) Supplementary cash flow information

Thousands of dollars	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
Net change in non-cash working capital				
Accounts receivable	<b>\$(8,621)</b>	\$6,832	<b>\$323</b>	\$516
Inventories	<b>744</b>	(1,804)	<b>(2,173)</b>	(560)
Prepaid expenses	<b>759</b>	(72)	<b>(6,621)</b>	(5,518)
Accounts payable and accrued liabilities	<b>315</b>	(3,006)	<b>(12,681)</b>	(10,867)
Deferred revenue	<b>(237)</b>	(561)	<b>(936)</b>	(1,103)
Deferred expenses	<b>216</b>	417	<b>770</b>	736
Services billed in advance	<b>(1,501)</b>	(1,441)	<b>3,065</b>	1,585
	<b>\$(8,325)</b>	\$365	<b>\$(18,253)</b>	\$(15,211)
Interest Paid	<b>\$6,381</b>	\$6,381	<b>\$12,284</b>	\$12,284

### Note 8 – Financial instruments

The Corporation's financial instruments include cash, accounts receivable, sinking funds, accounts payable and accrued liabilities, notes payable, dividend payable and long-term debt, which by their nature are subject to risks.

#### a) Fair value

Fair values approximate amounts at which financial instruments could be exchanged between willing parties based on current markets for instruments with similar characteristics such as risk, principal and remaining maturities. Fair values are estimates using present value and other valuation techniques which are significantly affected by the assumptions used concerning the amount and timing of estimated future cash flows and discount rates that reflect varying degrees of risk. Therefore, due to the use of judgment and future-orientated information, aggregate fair value amounts should not be interpreted as being realizable in an immediate settlement of the instruments.

The following table represents the carrying amounts and fair values of financial assets and liabilities measured at fair value or amortized cost:

(Thousands of dollars)	Classification <sup>1</sup>	June 30, 2010		December 31, 2009	
		Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial Assets</b>					
Cash	HFT	<b>\$5,280</b>	<b>\$5,280</b>	\$2,904	\$2,904
Cash of discontinued operations	HFT	<b>5,991</b>	<b>5,991</b>	6,409	6,409
Accounts receivable	LAR	<b>89,147</b>	<b>89,147</b>	90,747	90,747
Accounts receivable – discontinued operations	LAR	<b>1,549</b>	<b>1,549</b>	2,087	2,087
Sinking funds	HFT	<b>72,362</b>	<b>72,362</b>	68,263	68,263

# Notes to Consolidated Financial Statements (Unaudited)

## As at June 30, 2010

### Note 8– Financial instruments, continued

(Thousands of dollars)		June 30, 2010		December 31, 2009	
Financial Instruments	Classification <sup>1</sup>	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial Liabilities</b>					
Accounts payable and accrued liabilities	OL	116,372	116,372	129,037	129,037
Accounts payable and accrued liabilities – discontinued operations	OL	1,592	1,592	2,368	2,368
Notes payable	OL	72,200	72,200	8,700	8,700
Dividend payable	OL	45,242	45,242	31,026	31,026
Long-term debt	OL	324,285	410,552	324,328	402,151
Long-term debt – discontinued operations	OL	6,065	6,204	6,203	6,624

<sup>1</sup> Classification details are:

AFS – available for sale

HFT – held-for-trading

LAR – loans and receivables

OL – other liabilities

#### Determination of fair value

When the carrying amount of a financial instrument is the most reasonable approximation of fair value, reference to market quotations and estimation techniques is not required. The carrying values of cash and short-term investments, accounts receivable, accounts payable and accrued liabilities, dividend payable and notes payable approximate their fair values due to the short-term maturity of these financial instruments.

For financial instruments listed below, fair value is best evidenced by an independent quoted market price for the same instrument in an active market. An active market is one where quoted prices are readily available, representing regularly occurring transactions. Accordingly, the determination of fair value requires judgement and is based on market information where available and appropriate. Fair value measurements are categorized into levels within a fair value hierarchy based on the nature of the inputs used in the valuation.

Level 1 – Where quoted prices are readily available from an active market.

Level 2 – Valuation model not using quoted prices, but still using predominantly observable market inputs, such as market interest rates.

(Thousands of dollars)	June 30, 2010			December 31, 2009		
	Level 1	Level 2	Total	Level 1	Level 2	Total
Sinking funds	-	\$72,362	\$72,362	-	\$68,263	\$68,263
Long-term debt	-	\$410,552	\$410,552	-	\$402,151	\$402,151
Long-term debt - discontinued operations	-	6,204	6,204	-	6,624	6,624
Total liabilities	-	\$416,756	\$416,756	-	\$408,775	\$408,775

#### b) Credit risk

The Corporation is exposed to credit risk through its short-term investments, accounts receivable and sinking fund assets. Credit risk related to short-term investments and sinking fund assets is minimized by dealing with institutions that have strong credit ratings. Credit risk related to customer accounts receivable is minimized because of the large and diverse customer base covering many consumer and business sectors. The Corporation evaluates customer credit risk and limits credit availability when necessary.

## Notes to Consolidated Financial Statements (Unaudited)

### As at June 30, 2010

#### Note 8– Financial instruments, continued

The aging of customer receivables from continuing operations and related to assets held for sale, which indicates potential impairment losses, are as follows:

Continuing operations	June 30, 2010	December 31, 2009
		Thousands of dollars
Current	\$51,965	\$57,523
30-60 days past billing date	14,548	12,853
61-90 days past billing date	4,330	4,346
Greater than 90 days past billing date	2,739	3,116
<b>Total</b>	<b>\$73,582</b>	<b>\$77,838</b>
Discontinued operations	June 30, 2010	December 31, 2009
		Thousands of dollars
Current	\$905	\$1,221
30-60 days past billing date	122	191
61-90 days past billing date	13	141
Greater than 90 days past billing date	147	2,023
<b>Total</b>	<b>\$1,187</b>	<b>\$3,576</b>

Provisions for credit losses are maintained and regularly reviewed by the Corporation, based on an analysis of the aging of customer accounts. Amounts are written off once reasonable collection efforts have been exhausted. Details of the related allowance accounts are as follows:

Continuing operations	June 30, 2010	December 31, 2009
		Thousands of dollars
Allowance for doubtful accounts, opening balance	\$3,599	\$9,147
Transfer from held for sale	1,783	2,966
Accounts written off	(5,900)	(13,344)
Recoveries	1,406	4,118
Provision for losses	3,333	712
<b>Allowance for doubtful accounts, closing balance</b>	<b>\$4,221</b>	<b>\$3,599</b>
Discontinued operations	June 30, 2010	December 31, 2009
		Thousands of dollars
Allowance for doubtful accounts, opening balance	\$1,807	\$1,106
Transfers to continuing operations	(1,783)	-
Accounts written off	2	(139)
Recoveries	-	5
Provision for losses (recovery)	(5)	835
<b>Allowance for doubtful accounts, closing balance</b>	<b>\$19</b>	<b>\$1,807</b>

## **Notes to Consolidated Financial Statements (Unaudited)**

### **As at June 30, 2010**

#### **Note 9 – Subsequent event**

On July 28, 2010 the Corporation issued \$150,000,000 of long term debt through the Province of Saskatchewan maturing on July 28, 2020 at a rate of 3.9%. The debt was issued at a discount of \$1,330,500 yielding an effective interest rate of 4.01%.

#### **Note 10 – Comparative figures**

Certain of the 2009 figures have been reclassified to conform to the current period's presentation.