

# Third Quarter Report

## Contents:

Financial Highlights 1

### MD&A

Forward-Looking  
Information 2

Results of  
Operations 2

Liquidity and  
Capital Resources 4

2013 Outlook 5

Risk Assessment 5

### Financial Statements

Condensed Consolidated  
Interim Statement of Income and  
Other Comprehensive Income 6

Condensed Consolidated  
Interim Statement of Changes in  
Equity 7

Condensed Consolidated  
Interim Statement of Financial  
Position 8

Condensed Consolidated  
Interim Statement  
of Cash Flows 9

Notes to Condensed  
Consolidated Interim  
Financial Statements 10

Saskatchewan Telecommunications  
Holding Corporation

Third Quarter Report 2013  
For the Period Ending September 30, 2013

**Saskatchewan Telecommunications Holding Corporation** (SaskTel) is a Saskatchewan Crown corporation. SaskTel is the leading full service communications provider in Saskatchewan, offering a wide range of communications products and services including competitive voice, data, Internet, entertainment, security monitoring, messaging, cellular, wireless data and directory services. In addition, SaskTel International offers software solutions and project consulting in countries around the world.

SaskTel and our wholly-owned subsidiaries have a workforce of approximately 4,000 full time equivalent employees.

Our vision is “*Be the best at connecting people to their world.*” and our mission is “*To provide the best customer experience through our networks, exceptional service, advanced solutions and applications.*”

## Financial Highlights

### Consolidated Net Income

Millions of dollars	Three months ended			Nine months ended		
	September 30,			September 30,		
	2013	2012	% Change	2013	2012	% Change
Revenue	<b>\$301.2</b>	\$302.4	(0.4)	<b>\$883.7</b>	\$877.6	0.7
Other income	<b>1.7</b>	2.7	(37.0)	<b>7.4</b>	7.4	-
	<b>302.9</b>	305.1	(0.7)	<b>891.1</b>	885.0	0.7
Expenses	<b>269.1</b>	256.2	5.0	<b>809.4</b>	766.8	5.6
Results from operating activities	<b>33.8</b>	48.9	(30.9)	<b>81.7</b>	118.2	(30.9)
Net finance expense	<b>8.8</b>	7.8	12.8	<b>28.5</b>	23.6	20.8
Net income	<b>\$25.0</b>	\$41.1	(39.2)	<b>\$53.2</b>	\$94.6	(43.8)

Net income for the nine months ended September 30, 2013 is \$53.2 million, down \$41.4 million (43.8%) from the same period in 2012. Revenues increased to \$883.7 million, up \$6.1 million (0.7%) from the same period in 2012 primarily due to increased wireless revenue from customer growth and increased data usage, and *maxTV*<sup>TM</sup> revenues resulting from increased customer accesses and increased revenue per customer.

Expenses for the nine months ended September 30, 2013 increased to \$809.4 million, up \$42.6 million from the same period in 2012. This increase is primarily driven by increased contract, software licenses and maintenance, consulting, direct expenses and salaries, wages and benefits. Depreciation and amortization has increased \$5.0 million primarily due to increased application software in service. Net finance expense was \$28.5 million, up \$4.9 million over the same period in 2012. This is driven by increased borrowing and a decrease in the fair value of the sinking funds compared to the same period in 2012.

# Management Discussion and Analysis

November 7, 2013

## Forward-Looking Information

The following discussion focuses on the consolidated financial position and results of the operations of SaskTel for the third quarter 2013. This discussion and analysis should be read in conjunction with SaskTel's audited financial statements for the year ended December 31, 2012. Some sections of this discussion include forward-looking statements about SaskTel's corporate direction and financial objectives. A statement is forward-looking when it uses information known today to make an assertion about the future. Since these forward-looking statements reflect expectations and intentions at the time of writing, actual results could differ materially from those anticipated if known or unknown risks and uncertainties impact the business, or if estimates or assumptions turn out to be inaccurate. As a result,

SaskTel cannot guarantee that any of the predictions forecasted by forward-looking statements will occur. As well, forward-looking statements do not take into consideration the effect of transactions or non-recurring items announced or occurring subsequently. Therefore, SaskTel disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. For a full discussion of risk factors, please consult Management's Discussion & Analysis in SaskTel's 2012 annual report. These interim statements have been prepared in accordance with the International Financial Reporting Standard IAS 34, "Interim Financial Reporting". These interim statements have been approved by the SaskTel Board of Directors on November 7, 2013.

## Results of Operations

### Revenue

Millions of dollars	2013	2012	Change	%
Three months ended September 30,	<b>\$301.2</b>	\$302.4	\$(1.2)	(0.4)
Year-to-date	<b>\$883.7</b>	\$877.6	\$6.1	0.7

Revenues for the third quarter were \$301.2 million, down \$1.2 million from the same period in 2012. Year-to-date revenues were \$883.7 million which represents a 0.7 percent increase from 2012. This increase is primarily due to: increased wireless revenue from customer growth and increased data usage; increased *maxTV* revenues resulting from increased customer accesses and increased revenue per customer; increased Internet revenues due to high speed Internet customer growth, partially offset by decreases in access and enhanced services revenue, due to residential and Centrex access decreases related to competition and wireless replacement.

### Other income

Millions of dollars	2013	2012	Change	%
Three months ended September 30,	<b>\$1.7</b>	\$2.7	\$(1.0)	(37.0)
Year-to-date	<b>\$7.4</b>	\$7.4	-	-

Other income for the third quarter of 2013 decreased to \$1.7 million down \$1.0 million from the same period in 2012. Year-to-date other income was \$7.4 million for both 2013 and 2012. Increased amortization of government funding was offset by one-time refunds and adjustments recognized in the same period in 2012 as well as asset retirement losses in 2013 versus gains in 2012.

## Expenses

Millions of dollars	2013	2012	Change	%
Three months ended September 30,	<b>\$269.1</b>	\$256.2	\$12.9	5.0
Year-to-date	<b>\$809.4</b>	\$766.8	\$42.6	5.6

Expenses for the third quarter of 2013 increased to \$269.1 million, up \$12.9 million from the same period in 2012. Year-to-date expenses of \$809.4 million were \$42.6 million higher than the same period in 2012 primarily due to a \$24.2 million increase in goods and services purchased. This increase is primarily to support the growth areas of wireless and *maxTV*, as well as increased contract, software licenses and maintenance, consulting costs. In addition, salaries, wages and benefits increased \$15.5 million due to salary restructuring and economic increases.

## Net finance expense

Millions of dollars	2013	2012	Change	%
Three months ended September 30,	<b>\$8.8</b>	\$7.8	\$1.0	12.8
Year-to-date	<b>\$28.5</b>	\$23.6	\$4.9	20.8

Net finance expense for the third quarter of 2013 was \$8.8 million down \$1.0 million over the same period in 2012. Year-to-date net finance expense increased \$4.9 million from \$23.6 million in 2012. This is driven by decreases in the fair value of the sinking funds and increased borrowing to fund the construction program partially offset by increased capitalized interest and reduced interest on the defined benefit liability compared to the same period in 2012.

## Liquidity and Capital Resources

### Cash provided by operating activities

Millions of dollars	2013	2012	Change	%
Nine months ended September 30,	<b>\$186.1</b>	\$191.9	\$(5.8)	(3.0)

Cash provided by operating activities for the nine months ended September 30, 2013 decreased \$5.8 million compared to the same period in 2012 primarily due to decreased income from operations partially offset by decreased working capital requirements.

### Cash used in investing activities

Millions of dollars	2013	2012	Change	%
Nine months ended September 30,	<b>\$223.2</b>	\$179.2	\$44.0	24.6

Cash used in investing activities in the nine months ended September 30, 2013 increased to \$223.2 million, up \$44.0 million from the same period in 2012. SaskTel's net spending on property, plant and equipment for the first nine months of 2013 was \$188.1 million, up \$41.2 million from the same period in 2012 primarily due to increased spending on Fibre to the Premises as well as enhancements to the 4G and LTE wireless networks, partially offset by government funding in the amount of \$10.0 million related to the First Nations Service Improvement Project and Aboriginal Affairs and Northern Development funding for First Nations schools and health facilities. SaskTel's net spending on intangible assets was \$45.1 million, up \$4.5 million from the same period in 2012 primarily due to increased spending on the new Wireless Delivery Environment, the Field Services Efficiency program and Customer Self Serve software, partially offset by reduced spending on Customer Relationship Management software.

Capital expenditures for the balance of 2013 will focus on further investment in growth initiatives while sustaining current capital assets. A large portion of the growth expenditures will see capital investment to increase bandwidth to our customers. Capital investments will include investment in Fiber to the Premise, which will significantly increase access speeds, as well as, the continued enhancements to the 4G cellular network, continued cellular network upgrade to LTE technology, network growth and refurbishment, further investment in *maxTV* Interactive Services, and improved high speed internet quality.

### Cash provided by (used in) financing activities

Millions of dollars	2013	2012	Change	%
Nine months ended September 30,	<b>\$43.9</b>	\$(10.5)	\$54.4	<i>nmf</i> <sup>1</sup>

Cash provided by financing activities in the nine months ended September 30, 2013 increased to \$43.9 million, up \$54.4 million from the same period in 2012. This is primarily due to increased short term borrowings and reduced dividend payments, partially offset by reduced long term borrowing compared to 2012.

<sup>1</sup> *nmf* – no meaningful figure

## Liquidity and capital resource ratios

### Debt ratio

	September 30, 2013	December 31, 2012
Debt ratio	47.4%	43.5%

The debt ratio increased to 47.4%, up from 43.5% at December 31, 2012. The December 31, 2012 debt ratio has been restated for the impact of the adoption of IAS 19 as discussed in Note 2 of the financial statements. Previously it was reported as 42.0%.

The overall level of net debt increased \$100.0 million during the period due to increased short-term debt, partially offset by increased cash and sinking funds.

Retained earnings increased by \$2.5 million to the end of the third quarter of 2013 after recording net income of \$53.2 million and dividends of \$50.7 million.

The debt ratio is calculated as net debt divided by end of period capitalization. Net debt is defined as total debt, including long-term debt, notes payable and the current portion of long-term debt, less sinking funds, and cash and short-term investments. Capitalization includes net debt, equity advances and retained earnings at the period end but excludes amounts included in accumulated other comprehensive loss.

## 2013 Outlook

The 2012 SaskTel Annual Report identified a consolidated net income target for 2013 of \$93.8 million. At this time, SaskTel is projecting a net income of \$80.1 million.

## Risk Assessment

The 2012 Annual Report discusses the risks and uncertainties in SaskTel's business environment. They include developments in the technological, economic and regulatory environments, competitive activity and cost management initiatives. SaskTel's basic risk profile remains unchanged as at September 30, 2013. Management continues to monitor individual risks as they change and evolve and employs the industry accepted risk management processes of identification, mitigation, transfer, assumption and control of key risks.

## Condensed Consolidated Interim Statement of Income and Other Comprehensive Income

		(Unaudited)			
		Three months ended September 30,		Nine months ended September 30,	
		2013	2012	2013	2012
Thousands of dollars	Note	(Restated - Note 2)		(Restated - Note 2)	
<b>Revenue</b>	4	<b>\$301,157</b>	\$302,372	<b>\$883,633</b>	\$877,593
<b>Other income</b>	4	<b>1,733</b>	2,692	<b>7,505</b>	7,432
		<b>302,890</b>	305,064	<b>891,138</b>	885,025
<b>Expenses</b>					
Goods and services purchased		<b>139,034</b>	134,791	<b>416,652</b>	392,418
Salaries, wages and benefits		<b>88,747</b>	83,161	<b>272,498</b>	256,999
Depreciation	7	<b>39,028</b>	36,383	<b>113,847</b>	114,997
Amortization		<b>8,001</b>	6,773	<b>23,393</b>	17,265
Internal labour capitalized		<b>(5,725)</b>	(4,910)	<b>(16,968)</b>	(14,833)
		<b>269,085</b>	256,198	<b>809,422</b>	766,846
<b>Results from operating activities</b>		<b>33,805</b>	48,866	<b>81,716</b>	118,179
<b>Net finance expense</b>	5	<b>8,807</b>	7,837	<b>28,530</b>	23,559
<b>Net income</b>		<b>24,998</b>	41,029	<b>53,186</b>	94,620
<b>Other comprehensive income (loss)</b>					
Net actuarial gains (losses) on defined benefit pension plan	6	<b>59,443</b>	(7,290)	<b>107,891</b>	(46,578)
<b>Total comprehensive income (loss)</b>		<b>\$84,441</b>	\$33,739	<b>\$161,077</b>	\$48,042

All net income and total comprehensive income are attributable to Crown Investments Corporation of Saskatchewan (CIC).

See *Accompanying Notes*

## Condensed Consolidated Interim Statement of Changes in Equity

(Unaudited)

Thousands of dollars	Equity advances	Accumulated other comprehensive loss (Restated - Note 2)	Retained earnings (Restated - Note 2)	Total equity
<b>Balance at January 1, 2013</b>	<b>\$250,000</b>	<b>\$(169,390)</b>	<b>\$498,247</b>	<b>\$578,857</b>
<b>Net income</b>	-	-	<b>53,186</b>	<b>53,186</b>
<b>Other comprehensive income</b>	-	<b>107,891</b>	-	<b>107,891</b>
<b>Total comprehensive income for the period</b>	-	<b>107,891</b>	<b>53,186</b>	<b>161,077</b>
<b>Dividends</b>	-	-	<b>50,693</b>	<b>50,693</b>
<b>Balance at September 30, 2013</b>	<b>\$250,000</b>	<b>\$(61,499)</b>	<b>\$500,740</b>	<b>\$689,241</b>
<b>Balance at January 1, 2012</b>	<b>\$250,000</b>	<b>\$(154,352)</b>	<b>\$476,234</b>	<b>\$571,882</b>
<b>Net income</b>	-	-	<b>94,620</b>	<b>94,620</b>
<b>Other comprehensive loss</b>	-	<b>(46,578)</b>	-	<b>(46,578)</b>
<b>Total comprehensive income (loss) for the period</b>	-	<b>(46,578)</b>	<b>94,620</b>	<b>48,042</b>
<b>Dividends</b>	-	-	<b>61,376</b>	<b>61,376</b>
<b>Balance at September 30, 2012</b>	<b>\$250,000</b>	<b>\$(200,930)</b>	<b>\$509,478</b>	<b>\$558,548</b>

See Accompanying Notes



## Condensed Consolidated Interim Statement of Financial Position

As at		September 30, 2013	(Unaudited) December 31, 2012	January 1, 2012
Thousands of dollars	Note		(Restated - Note 2)	(Restated - Note 2)
<b>Assets</b>				
<b>Current assets</b>				
Cash		\$10,272	\$3,466	\$7,998
Trade and other receivables	12a	117,502	129,776	109,920
Inventories	12a	17,435	8,570	8,774
Prepaid expenses	12a	24,105	23,101	18,894
		<b>169,314</b>	164,913	145,586
<b>Property, plant and equipment</b>	7	<b>1,409,040</b>	1,335,155	1,232,019
<b>Intangible assets</b>	8	<b>232,181</b>	210,520	168,875
<b>Sinking funds</b>		<b>88,978</b>	86,695	78,444
<b>Other assets</b>		<b>10,143</b>	12,760	10,317
		<b>\$1,909,656</b>	\$1,810,043	\$1,635,241
<b>Liabilities and Province's equity</b>				
<b>Current liabilities</b>				
Trade and other payables	12a	\$147,304	\$158,874	\$132,133
Dividend payable		14,198	22,881	44,834
Notes payable		194,500	85,600	105,000
Other liabilities	12a	64,166	63,362	60,140
		<b>420,168</b>	330,717	342,107
<b>Deferred revenue</b>		<b>7,480</b>	8,067	8,940
<b>Deferred income – government funding</b>	9	<b>49,318</b>	47,985	41,470
<b>Employee benefit obligations</b>		<b>162,352</b>	263,536	237,870
<b>Long-term debt</b>		<b>581,097</b>	580,881	432,972
		<b>1,220,415</b>	1,231,186	1,063,359
<b>Commitments</b>	11			
<b>Province of Saskatchewan's equity</b>				
Equity advance		250,000	250,000	250,000
Accumulated other comprehensive loss		(61,499)	(169,390)	(154,352)
Retained earnings		500,740	498,247	476,234
		<b>689,241</b>	578,857	571,882
		<b>\$1,909,656</b>	\$1,810,043	\$1,635,241

See Accompanying Notes

# Condensed Consolidated Interim Statement of Cash Flows

		(Unaudited)	
		Nine months ended September 30,	
		2013	2012
Thousands of dollars	Note	(Restated - Note 2)	
<b>Operating activities</b>			
Net income		<b>\$53,186</b>	\$94,620
Adjustments to reconcile net income to cash provided			
by operations			
Depreciation and amortization		<b>137,240</b>	132,262
Contributions to defined benefit pension plan		-	(133)
Pension expense of defined benefit plans		<b>250</b>	-
Net financing expense	5	<b>28,530</b>	23,559
Interest paid		<b>(25,771)</b>	(22,322)
Interest received		<b>1,398</b>	1,865
Amortization of government funding	9	<b>(8,480)</b>	(3,755)
Other		<b>6,193</b>	3,433
Net change in non-cash working capital	12b	<b>(6,463)</b>	(37,645)
		<b>186,083</b>	191,884
<b>Investing activities</b>			
Property, plant and equipment expenditures		<b>(188,129)</b>	(146,884)
Intangible assets expenditures		<b>(45,072)</b>	(40,586)
Government funding		<b>10,000</b>	8,319
		<b>(223,201)</b>	(179,151)
<b>Financing activities</b>			
Proceeds from long-term debt		-	147,639
Net proceeds (repayment) of notes payable		<b>108,900</b>	(74,700)
Sinking fund installments		<b>(5,600)</b>	(4,100)
Dividends paid		<b>(59,376)</b>	(79,349)
		<b>43,924</b>	(10,510)
<b>Increase in cash</b>		<b>6,806</b>	2,223
<b>Cash, beginning of period</b>		<b>3,466</b>	7,998
<b>Cash, end of period</b>		<b>\$10,272</b>	\$10,221

See Accompanying Notes

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the nine months ended September 30, 2013

### Note 1 – Basis of preparation

The condensed consolidated interim financial statements as at and for the nine months ended September 30, 2013 should be read in conjunction with the Saskatchewan Telecommunications Holding Corporation's (the Corporation) December 31, 2012 audited consolidated financial statements. The condensed consolidated interim financial statements of the Corporation have been prepared in accordance with International Accounting Standard (IAS) 34 Interim Financial Reporting as issued by the International Accounting Standards Board. These condensed consolidated interim financial statements do not include all of the information required for full annual financial statements.

The condensed consolidated interim financial statements as at and for the nine months ended September 30, 2013 were approved by the Board of Directors on November 7, 2013.

#### a) Basis of measurement

The condensed consolidated interim financial statements have been prepared on the historical cost basis except for the following:

- Fair value through profit and loss financial instruments are measured at fair value, and
- The employee benefit obligations are recognized as the fair value of the plan assets less the present value of the accrued benefit obligation.

#### b) Functional and presentation currency

These condensed consolidated interim financial statements are presented in Canadian dollars, which is the Corporation's functional currency.

#### c) Use of estimates and judgments

The preparation of the condensed consolidated interim financial statements in conformity with International Financial Reporting Standards (IFRS) requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the condensed consolidated interim financial statements includes the following:

- Classification of intangible assets – indefinite life, and
- Accounting for government funding.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year includes the following:

- useful lives and depreciation rates for property plant and equipment,
- useful lives and amortization rates for intangible assets, and
- the measurement of employee benefit obligations.

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the nine months ended September 30, 2013

### Note 2 – Application of revised International Financial Reporting Standards

#### a. Amendments to IAS 19 Employee Benefits (IAS 19)

The amendments to IAS 19 require that all actuarial gains and losses be recognized immediately in other comprehensive income (OCI) and that the calculation of interest income or expense on the defined benefit obligation and assets be based on the net defined benefit obligation or asset and the discount rate that is used to measure the defined benefit obligation. The calculated amount is required to be disclosed as a net interest income or expense amount. Historically, the Corporation had calculated and separately disclosed; the interest expense on the defined benefit obligation based on the discount rate that is used to measure the defined benefit obligation, and interest income on the defined benefit assets based on the long term expected rate of return on plan assets. The Corporation has chosen to recognize the net interest expense or income as a component of net finance expense and has chosen to report OCI in accumulated other comprehensive income. The new standard also requires additional disclosures.

The Corporation has applied the provisions of IAS 19 retrospectively, in accordance with the transition provisions of the standard.

The impacts of the application of amendments to IAS 19 are as follows:

Impact on net income	Three months ended September 30, 2012	Nine months ended September 30, 2012	Year ended December 31, 2012
Thousands of dollars			
Increase in salaries, wages and benefits	\$2,835	\$8,507	\$11,808
Increase in net finance expense	2,877	8,631	11,547
Decrease in net income	\$5,712	\$17,138	\$23,355

Impact on other comprehensive income	Three months ended September 30, 2012	Nine months ended September 30, 2012	Year ended December 31, 2012
Thousands of dollars			
Increase in other comprehensive income	\$5,712	\$17,138	\$23,355

Impact on equity as at January 1, 2012	As previously reported	Adjustments	As restated
Thousands of dollars			
Accumulated other comprehensive loss increase	\$ -	\$(154,352)	\$(154,352)
Retained earnings increase	\$321,882	154,352	476,234
Total effect on equity	\$321,882	\$ -	\$321,882

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended September 30, 2013

### Note 2 – Application of revised International Financial Reporting Standards, continued

Impact on equity as at December 31, 2012

Thousands of dollars	As previously reported	Adjustments	As restated
Accumulated other comprehensive loss increase	\$ -	\$(169,390)	\$(169,390)
Retained earnings increase	\$328,857	169,390	498,247
<b>Total effect on equity</b>	<b>\$328,857</b>	<b>\$ -</b>	<b>\$328,857</b>

#### b. Other new standards

The following new standards, and amendments to standards, effective for annual periods beginning on or after January 1, 2013, have been applied in preparing these condensed consolidated interim financial statements:

- IFRS 10, Consolidated Financial Statements and IAS 27, Separate Financial Statements
- IFRS 11, Joint Arrangements
- IFRS 12, Disclosure of Interests in Other Entities
- IFRS 13, Fair Value Measurement
- Amendments to IAS 1, Presentation of Financial Statements
- Amendments to IAS 28, Investments in Associates and Joint Ventures
- Amendments to IAS 32, Offsetting Financial Assets and Financial Liabilities and IFRS 7, Disclosures

The adoption of these standards had no material impact on the condensed consolidated interim financial statements. The new disclosure requirements will be provided in the 2013 annual consolidated financial statements.

### Note 3 – Summary of significant accounting policies

The condensed consolidated interim financial statements have been prepared in accordance with IFRS. The accounting policies used in the preparation of these condensed consolidated interim financial statements conform with those used in the Corporation's most recent annual consolidated financial statements except as stated in Note 2 – Application of revised International Financial Reporting Standards, and have been applied consistently to all periods presented in these condensed consolidated interim financial statements.

The accounting policies have been applied consistently by the Corporation and its subsidiaries.

#### New standards and interpretations not yet adopted

Certain new standards, interpretations and amendments to existing standards were issued by the International Accounting Standards Board or International Financial Reporting Interpretations Committee that are mandatory for annual accounting periods beginning after December 31, 2013. The Corporation has assessed that there will not be a significant impact of these pronouncements on its results and financial position.

These include:

- IFRS 9 Financial Instruments (IFRS 9 (2012)) amends IFRS 9 (2010) and IFRS 7 to defer the effective date of IFRS 9 and provide additional disclosures about initial adoption of IFRS 9. There is no effective date at this time.

**Notes to Condensed Consolidated Interim Financial Statements (Unaudited)**  
**As at and for the nine months ended September 30, 2013**

**Note 4 – Revenue**

Thousands of dollars	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
<b>Services revenue</b>				
Wireless	\$118,641	\$117,304	\$348,113	\$339,682
<i>maxTV</i> , Internet and data services	71,917	68,408	216,586	205,827
Local service	63,890	67,050	192,429	201,250
Long distance services	14,161	15,162	43,594	45,973
Advertising and directory services	13,572	13,913	23,767	23,846
Security monitoring services	5,387	5,036	15,499	14,842
Telecommunication software	1,592	1,550	5,197	6,129
Other revenue	11,997	13,949	38,448	40,044
	<b>301,157</b>	<b>302,372</b>	<b>883,633</b>	<b>877,593</b>
<b>Other income</b>				
Net gain (loss) on retirement or disposal of property, plant and equipment	(24)	734	(946)	1,065
Amortization of government funding	1,624	1,258	8,480	3,755
Other	133	700	(29)	2,612
	<b>1,733</b>	<b>2,692</b>	<b>7,505</b>	<b>7,432</b>
	<b>\$302,890</b>	<b>\$305,064</b>	<b>\$891,138</b>	<b>\$885,025</b>

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the nine months ended September 30, 2013

### Note 5 – Net finance expense

Thousands of dollars	Three months ended		Nine months ended	
	September 30, 2013	2012	September 30, 2013	2012
	(Restated - Note 2)		(Restated - Note 2)	
<b>Recognized in consolidated net income</b>				
Interest expense on financial liabilities measured at amortized cost	<b>\$8,541</b>	\$8,142	<b>\$25,393</b>	\$24,003
Interest capitalized	<b>(2,326)</b>	(1,602)	<b>(6,188)</b>	(5,003)
Net interest expense	<b>6,215</b>	6,540	<b>19,205</b>	19,000
Net change in fair value of financial assets at fair value through profit or loss	<b>1,693</b>	158	<b>7,227</b>	1,796
Net interest on defined benefit liability	<b>2,468</b>	2,877	<b>7,405</b>	8,631
Finance expense	<b>10,376</b>	9,575	<b>33,837</b>	29,427
Interest income on unimpaired financial assets at fair value through profit or loss	<b>(1,097)</b>	(1,002)	<b>(3,909)</b>	(4,003)
Interest income on loans and receivables	<b>(472)</b>	(736)	<b>(1,398)</b>	(1,865)
Finance income	<b>(1,569)</b>	(1,738)	<b>(5,307)</b>	(5,868)
Net finance expense	<b>\$8,807</b>	\$7,837	<b>\$28,530</b>	\$23,559
Interest capitalization rate			<b>4.70%</b>	5.31%

### Note 6 – Employee benefit obligations

Other comprehensive income results from changes to actuarial assumptions related to the assets and liabilities of the Corporation's employee benefit plans, specifically the discount rate used to calculate the liabilities of the employee defined benefit plan and changes in the fair value of the employee benefit defined plan assets resulting from differences in the actual versus estimated return on these assets. The discount rates used are as follows:

	2013	2012
March 31	<b>3.80%</b>	4.20%
June 30	<b>4.00</b>	4.00
September 30	<b>4.50</b>	3.80
December 31	<b>n/a</b>	3.80

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended September 30, 2013

### Note 6 – Employee benefit obligations, continued

In addition to the other comprehensive income impact detailed below, these assumption changes, combined with pension income, contributions and benefits paid for the period, have resulted in a net decrease in the employee benefit obligations for the period.

Thousands of dollars	Three months ended		Nine months ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Actuarial gain (loss) on accrued benefit obligation	<b>\$61,352</b>	\$(26,975)	<b>\$88,019</b>	\$(66,488)
Actuarial gain (loss) on plan assets	<b>(1,909)</b>	19,685	<b>19,872</b>	19,910
Actuarial gains (losses) on employee benefit plans	<b>\$59,443</b>	\$(7,290)	<b>\$107,891</b>	\$(46,578)



# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the nine months ended September 30, 2013

### Note 7 – Property, plant and equipment

Thousands of dollars	Plant and equipment	Buildings and improvements	Office furniture and equipment	Plant under construction	Land	Total
<b>Cost</b>						
Balance at January 1, 2013	\$2,814,117	\$411,044	\$119,612	\$143,554	\$34,254	\$3,522,581
Additions	34,616	1,475	10,296	146,490	41	192,918
Transfers	114,636	18,949	182	(134,999)	1,232	-
Retirements and disposals	(15,724)	-	(3,143)	-	-	(18,867)
<b>Balance at September 30, 2013</b>	<b>\$2,947,645</b>	<b>\$431,468</b>	<b>\$126,947</b>	<b>\$155,045</b>	<b>\$35,527</b>	<b>\$3,696,632</b>
Balance at January 1, 2012	\$2,642,439	\$393,522	\$97,609	\$115,742	\$32,468	\$3,281,780
Additions	48,670	12	20,445	193,902	1,010	264,039
Transfers	146,079	17,579	1,565	(166,090)	867	-
Retirements and disposals	(23,071)	(69)	(7)	-	(91)	(23,238)
<b>Balance at December 31, 2012</b>	<b>\$2,814,117</b>	<b>\$411,044</b>	<b>\$119,612</b>	<b>\$143,554</b>	<b>\$34,254</b>	<b>\$3,522,581</b>
<b>Accumulated depreciation</b>						
Balance at January 1, 2013	\$2,009,398	\$115,465	\$62,563	\$ -	\$ -	\$2,187,426
Depreciation for the period	92,789	7,003	14,055	-	-	113,847
Retirements and disposals	(12,012)	-	(1,669)	-	-	(13,681)
<b>Balance at September 30, 2013</b>	<b>\$2,090,175</b>	<b>\$122,468</b>	<b>\$74,949</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$2,287,592</b>
Balance at January 1, 2012	\$1,902,085	\$106,685	\$40,991	\$ -	\$ -	\$2,049,761
Depreciation for the year	127,061	8,828	17,759	-	-	153,648
Retirements, disposals and adjustments	(19,748)	(48)	3,813	-	-	(15,983)
<b>Balance at December 31, 2012</b>	<b>\$2,009,398</b>	<b>\$115,465</b>	<b>\$62,563</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$2,187,426</b>
<b>Carrying amounts</b>						
At January 1, 2013	\$804,719	\$295,579	\$57,049	\$143,554	\$34,254	\$1,335,155
<b>At September 30, 2013</b>	<b>\$857,470</b>	<b>\$309,000</b>	<b>\$51,998</b>	<b>\$155,045</b>	<b>\$35,527</b>	<b>\$1,409,040</b>
At January 1, 2012	\$740,354	\$286,837	\$56,618	\$115,742	\$32,468	\$1,232,019
<b>At December 31, 2012</b>	<b>\$804,719</b>	<b>\$295,579</b>	<b>\$57,049</b>	<b>\$143,554</b>	<b>\$34,254</b>	<b>\$1,335,155</b>

At September 30, 2013 the Corporation had property, plant and equipment that was fully depreciated and still in use with a cost of \$1.6 billion (December 31, 2012 – \$1.6 billion).

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the nine months ended September 30, 2013

### Note 8 – Intangible assets

Thousands of dollars	Goodwill	Software	Customer accounts	Spectrum licenses	Under development	Total
<b>Cost</b>						
Balance at January 1, 2013	\$5,976	\$170,996	\$67,539	\$65,981	\$32,980	\$343,472
Acquisitions	-	17,847	2,418	-	9,906	30,171
Acquisitions – internally developed	-	615	-	-	13,332	13,947
Transfers	-	7,667	-	-	(7,667)	-
<b>Balance at September 30, 2013</b>	<b>\$5,976</b>	<b>\$197,125</b>	<b>\$69,957</b>	<b>\$65,981</b>	<b>\$48,551</b>	<b>\$387,590</b>
Balance at January 1, 2012	\$5,976	\$110,578	\$62,099	\$65,981	\$33,158	\$277,792
Acquisitions	-	28,210	5,440	-	14,929	48,579
Acquisitions – internally developed	-	465	-	-	16,781	17,246
Transfers	-	31,888	-	-	(31,888)	-
Retirements and disposals	-	(145)	-	-	-	(145)
<b>Balance at December 31, 2012</b>	<b>\$5,976</b>	<b>\$170,996</b>	<b>\$67,539</b>	<b>\$65,981</b>	<b>\$32,980</b>	<b>\$343,472</b>
<b>Accumulated amortization</b>						
Balance at January 1, 2013	\$ -	\$89,801	\$43,151	\$ -	\$ -	\$132,952
Amortization for the period	-	19,288	3,169	-	-	22,457
<b>Balance at September 30, 2013</b>	<b>\$ -</b>	<b>\$109,089</b>	<b>\$46,320</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$155,409</b>
Balance at January 1, 2012	\$ -	\$70,416	\$38,501	\$ -	\$ -	\$108,917
Amortization for the year	-	19,530	4,650	-	-	24,180
Retirements and disposals	-	(145)	-	-	-	(145)
<b>Balance at December 31, 2012</b>	<b>\$ -</b>	<b>\$89,801</b>	<b>\$43,151</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$132,952</b>
<b>Carrying amounts</b>						
At January 1, 2013	\$5,976	\$81,195	\$24,388	\$65,981	\$32,980	\$210,520
<b>At September 30, 2013</b>	<b>\$5,976</b>	<b>\$88,036</b>	<b>\$23,637</b>	<b>\$65,981</b>	<b>\$48,551</b>	<b>\$232,181</b>
At January 1, 2012	\$5,976	\$40,162	\$23,598	\$65,981	\$33,158	\$168,875
<b>At December 31, 2012</b>	<b>\$5,976</b>	<b>\$81,195</b>	<b>\$24,388</b>	<b>\$65,981</b>	<b>\$32,980</b>	<b>\$210,520</b>

At September 30, 2013 the Corporation had intangible assets that were fully amortized and still in use with a cost of \$54.7 million (December 31, 2012 – \$44.5 million).

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended September 30, 2013

### Note 9 – Deferred income – government funding

In conjunction with the Aboriginal Affairs and Northern Development (AAND) funding agreement, the Corporation has received additional funding of \$8.8 million during the period for internet service to selected First Nations schools and health facilities in Saskatchewan as well as \$1.2 million in conjunction with the First Nations Service Improvement Project (FNSIP).

The funding has initially been classified as deferred income to be recognized as related expenses are incurred or amortized as assets related to the program are put into service.

As at	September 30, 2013					December 31, 2012
Thousands of dollars	RIP	SCN	FNSIP	AAND	Total	Total
Balance, beginning	\$40,297	\$1,132	\$6,844	\$4,514	\$52,787	\$46,045
Funding	-	-	1,175	8,825	10,000	11,417
	40,297	1,132	8,019	13,339	62,787	57,462
Amortization	3,215	55	423	4,787	8,480	4,675
	37,082	1,077	7,596	8,552	54,307	52,787
Current portion	4,285	45	497	162	4,989	4,802
Balance, ending	\$32,797	\$1,032	\$7,099	\$8,390	\$49,318	\$47,985

### Note 10 – Fair value of financial instruments

Fair values are approximate amounts at which financial instruments could be exchanged between willing parties based on current markets for instruments with similar characteristics, such as risk, principal and remaining maturities. Fair values are estimates using present value and other valuation techniques which are significantly affected by the assumptions used concerning the amount and timing of estimated future cash flows and discount rates that reflect varying degrees of risk. Therefore, due to the use of judgment and future-oriented information, aggregate fair value amounts should not be interpreted as being realizable in an immediate settlement of the instruments.

As at		September 30, 2013		December 31, 2012	
Thousands of dollars	Classification (a)	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial assets</b>					
Investments - sinking funds	FVTPL	\$88,978	\$88,978	\$86,695	\$86,695
<b>Financial liabilities</b>					
Long-term debt	OL	\$581,097	\$671,711	\$580,881	\$720,763

Classification details are:

FVTPL - fair value through profit or loss

OL - other liabilities

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended September 30, 2013

### Note 10 – Fair value of financial instruments, continued

#### Determination of fair value

For financial instruments listed below, fair value is best evidenced by an independent quoted market price for the same instrument in an active market. An active market is one where quoted prices are readily available, representing regularly occurring transactions. Accordingly, the determination of fair value requires judgment and is based on market information where available and appropriate. Fair value measurements are categorized into levels within a fair value hierarchy based on the nature of the inputs used in the valuation.

Level 1 – Where quoted prices are readily available from an active market.

Level 2 – Valuation model not using quoted prices, but still using predominantly observable market inputs, such as market interest rates.

Level 3 – Where valuation is based on unobservable inputs. There were no items measured at fair value using level 3 during 2012 or 2013.

There were no items transferred between levels in 2012 or 2013.

As at Thousands of dollars	September 30, 2013			December 31, 2012		
	Level 1	Level 2	Total	Level 1	Level 2	Total
Sinking funds	\$ -	\$88,978	\$88,978	\$ -	\$86,695	\$86,695
Long-term debt	\$ -	\$671,711	\$671,711	\$ -	\$720,763	\$720,763

### Note 11 – Commitments

At September 30, 2013, the Corporation has committed to spend \$95.7 million (December 31, 2012 - \$134.2 million) on property, plant, equipment and \$13.6 million (December 31, 2012 - \$1.3 million) on intangible assets and \$54.8 million (December 31, 2012 - \$116.7 million) related to future operations.

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited)

## As at and for the nine months ended September 30, 2013

### Note 12 – Additional financial information

#### a) Statement of Financial Position

As at	September 30,	December 31,	January 1,
Thousands of dollars	2013	2012	2012
<b>Trade and other receivables</b>			
Customer accounts receivable	\$82,302	\$91,798	\$76,634
Accrued receivables - customer	15,676	25,543	23,820
Allowance for doubtful accounts	(2,379)	(2,711)	(2,472)
	<b>95,599</b>	114,630	97,982
High cost serving area subsidy	2,019	2,726	5,341
Other	19,884	12,420	6,597
	<b>\$117,502</b>	\$129,776	\$109,920
<b>Inventories</b>			
Inventories for resale	\$12,001	\$6,371	\$4,872
Materials and supplies	5,434	2,199	3,902
	<b>\$17,435</b>	\$8,570	\$8,774
<b>Prepaid expenses</b>			
Prepaid expenses	\$17,050	\$16,165	\$13,862
Deferred service connection charges	4,219	4,392	4,448
Short-term prepaid customer incentives	2,836	2,544	584
	<b>\$24,105</b>	\$23,101	\$18,894
<b>Trade and other payables</b>			
Trade accounts payable and accrued liabilities	\$111,394	\$119,843	\$90,932
Payroll and other employee-related liabilities	26,297	32,929	30,228
Other	9,613	6,102	10,973
	<b>\$147,304</b>	\$158,874	\$132,133
<b>Other liabilities</b>			
Advance billings	\$47,365	\$46,358	\$42,962
Deferred customer activation and connection fees	5,248	5,481	6,435
Current portion of deferred income			
- government funding	4,989	4,802	4,575
Customer deposits	6,564	6,721	6,168
	<b>\$64,166</b>	\$63,362	\$60,140

# Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended September 30, 2013

## Note 12 – Additional financial information, continued

### b) Supplementary cash flow information

Thousands of dollars	Nine months ended September 30,	
	2013	2012
Net change in non-cash working capital balances related to operations		
Trade and other receivables	\$12,414	\$(8,321)
Inventories	(8,865)	(1,839)
Prepaid expenses	(1,004)	(7,171)
Trade and other payables	(10,975)	(22,578)
Services billed in advance	617	3,672
Deferred revenue	(586)	(684)
Long-term prepaid customer incentives	1,411	(1,051)
Deferred expenses	525	327
	<b>\$(6,463)</b>	<b>\$(37,645)</b>

## Note 13 – Capital management

The Corporation does not have share capital. However, the Corporation has received advances from CIC to form its equity capitalization. The advances are an equity investment in the Corporation by CIC.

Due to its ownership structure, the Corporation has no access to capital markets for internal equity. Equity advances in the Corporation are determined by the shareholder on an annual basis. Dividends to CIC are determined through the Saskatchewan Provincial budget process on an annual basis.

The Corporation closely monitors its debt level utilizing the debt ratio as a primary indicator of financial health. The debt ratio measures the amount of debt in a corporation's capital structure. The Corporation uses this measure in assessing the extent of financial leverage and in turn, its financial flexibility. Too high a ratio relative to target indicates an excessive debt burden that may impair the Corporation's ability to withstand downturns in revenues and still meet fixed payment obligations. The ratio is calculated as net debt divided by capitalization at the end of the year.

The Corporation reviews the debt ratio targets of all its subsidiaries on an annual basis to ensure consistency with industry standards. This review includes subsidiary corporations' plans for capital spending. The target debt ratios for subsidiaries are approved by the Board. The Corporation uses targeted debt ratios to compile a weighted average debt to equity ratio for the consolidated entity. The budgeted ratio for 2013 is 46.5% (48.1% adjusted for IAS 19 Employee benefits adoption).

The Corporation raises most of its capital requirements through internal operating activities and long-term debt through the Saskatchewan Ministry of Finance. This type of borrowing allows the Corporation to take advantage of the Province of Saskatchewan's strong credit rating and receive financing at attractive interest rates.

The Corporation made no changes to its approach to capital management during the period.

The Corporation is not subject to any externally imposed capital requirements.

## Notes to Condensed Consolidated Interim Financial Statements (Unaudited) As at and for the nine months ended September 30, 2013

### Note 13 – Capital management, continued

The debt ratio is as follows:

As at	September 30, 2013	December 31, 2012	January 1, 2012
Thousands of dollars		(Restated - Note 2)	(Restated - Note 2)
Total debt (a)	<b>\$775,597</b>	\$666,481	\$537,972
Less: Sinking funds	<b>88,978</b>	86,695	78,444
Cash and short-term investments	<b>10,272</b>	3,466	7,998
Net debt	<b>676,347</b>	576,320	451,530
Equity (b)	<b>750,740</b>	748,247	726,234
Capitalization	<b>\$1,427,087</b>	\$1,324,567	\$1,177,764
Debt ratio	<b>47.4%</b>	43.5%	38.3%

- a) Total debt includes long-term debt, long-term debt due within one year and notes payable
- b) Equity includes equity advances and retained earnings at the end of the period but excludes accumulated other comprehensive loss.